

FIG. 1A

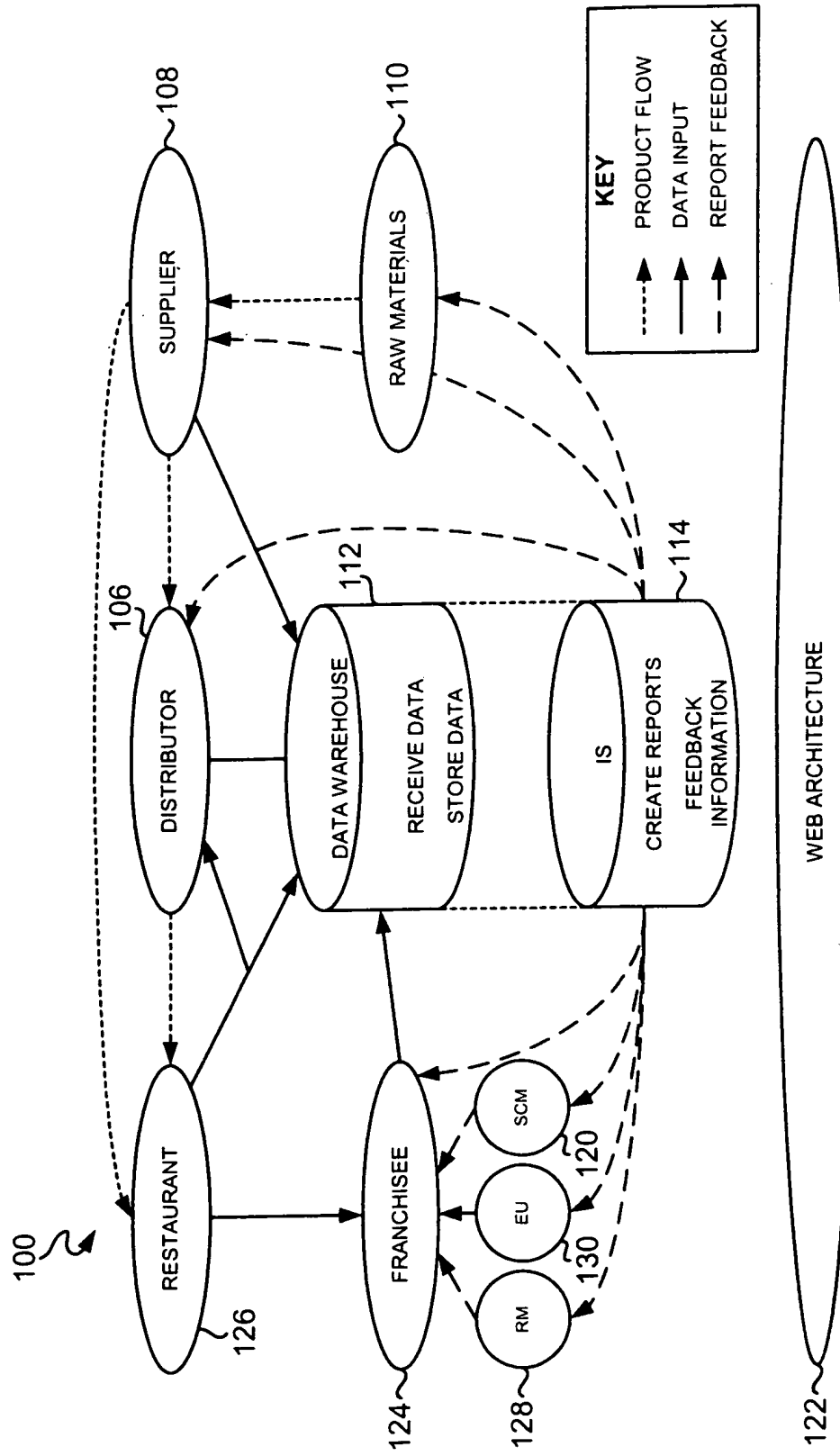
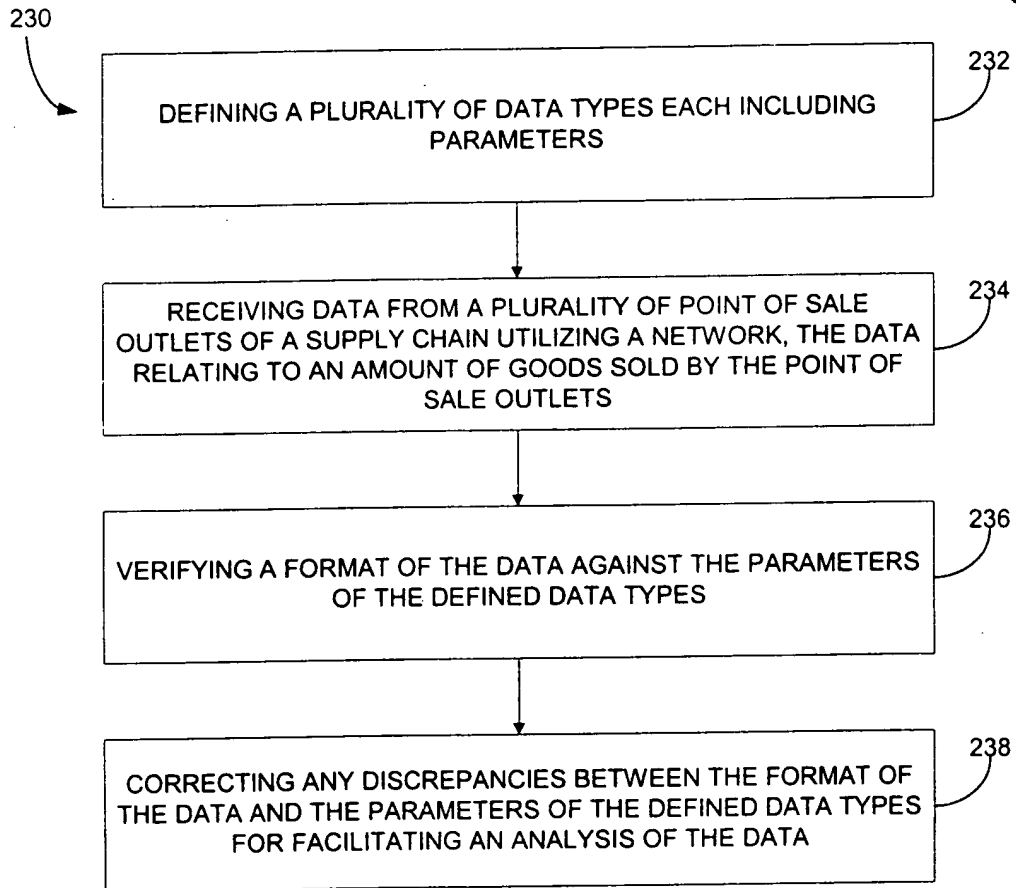
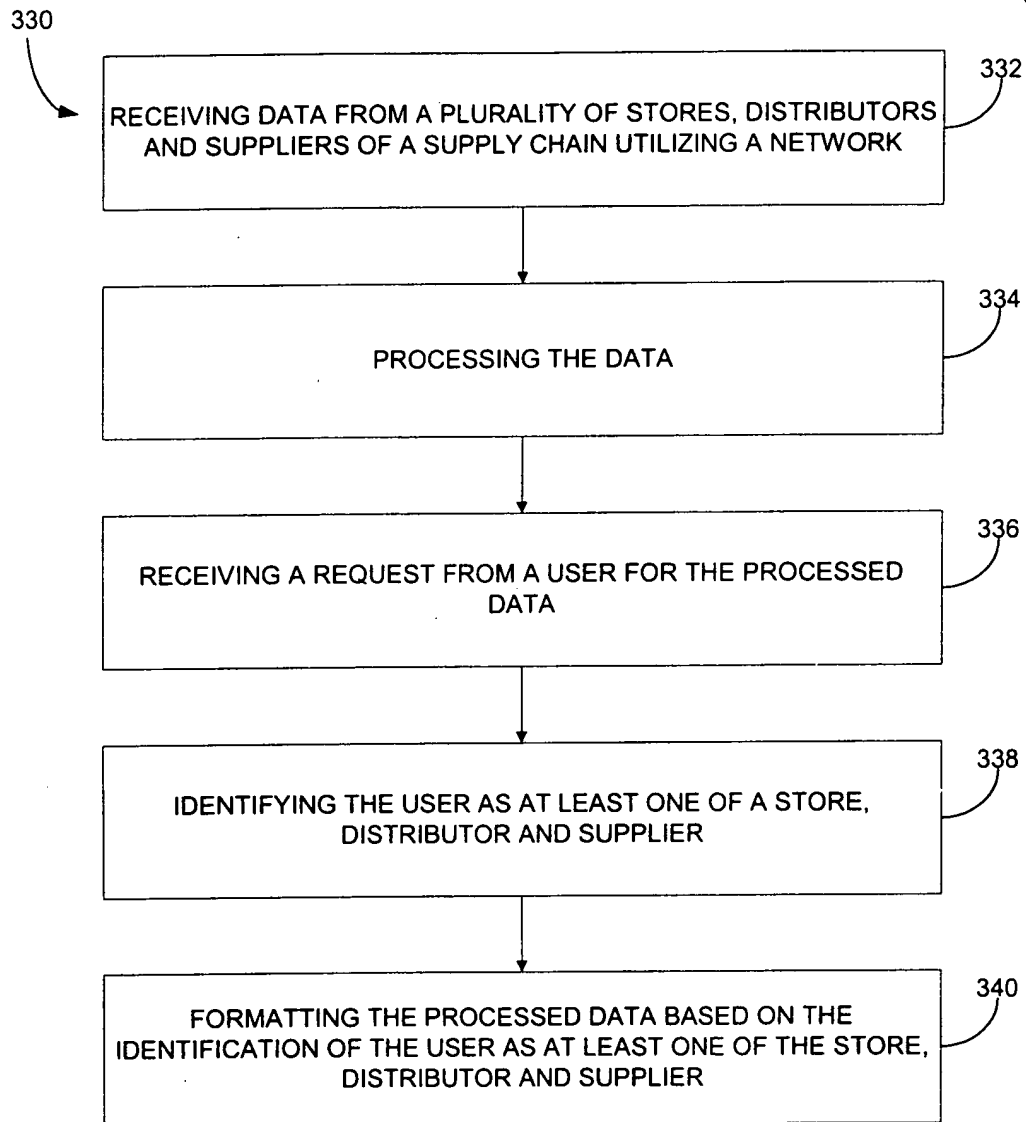


FIG. 1B



**FIG. 2**



**FIG. 3**

FIG. 4

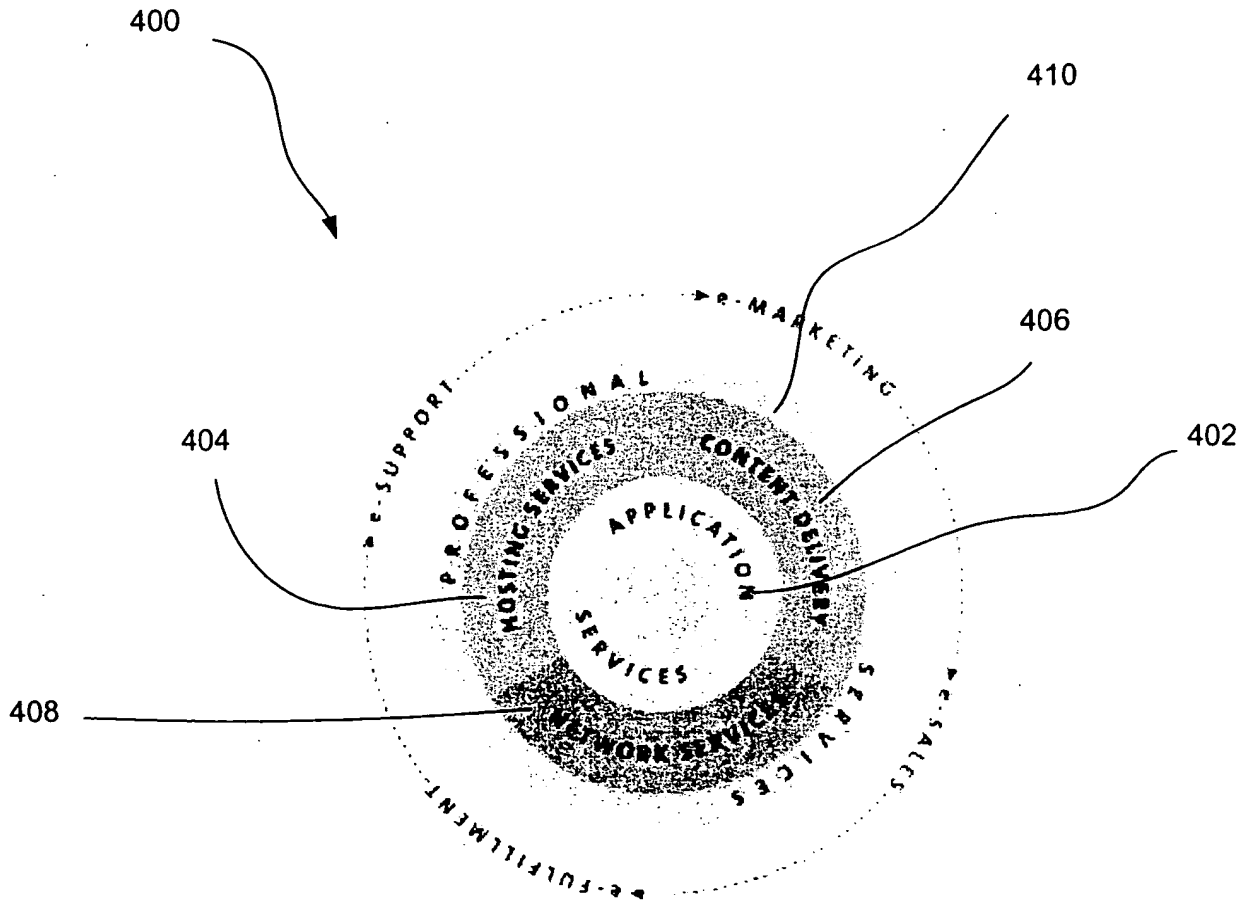
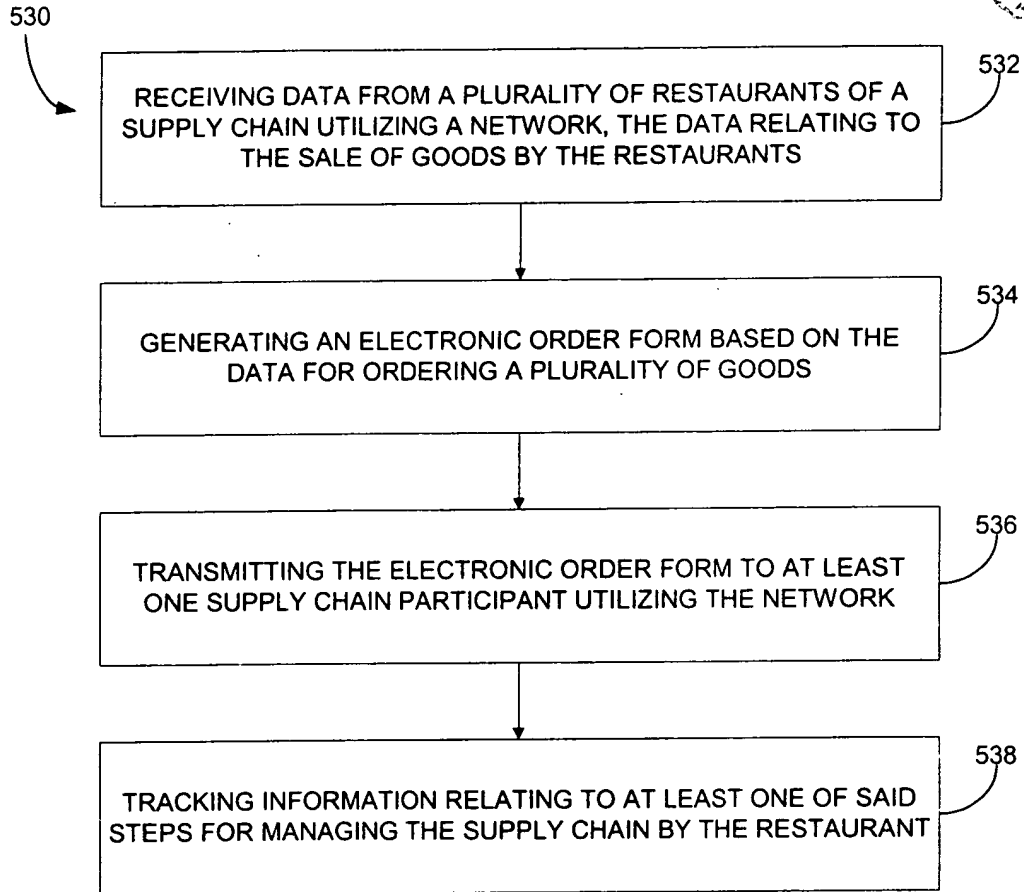
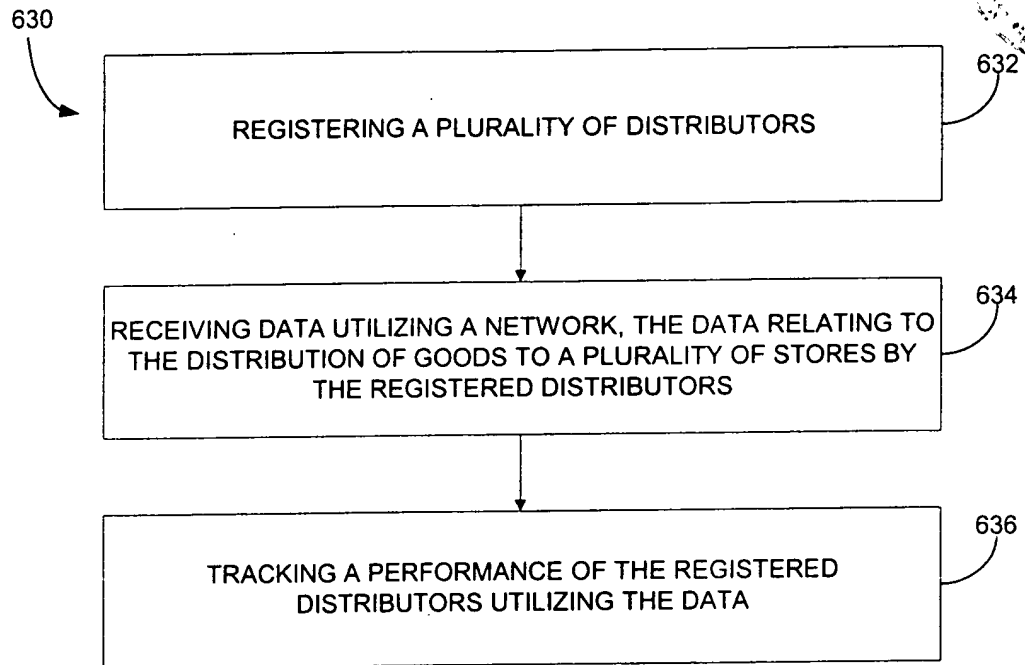


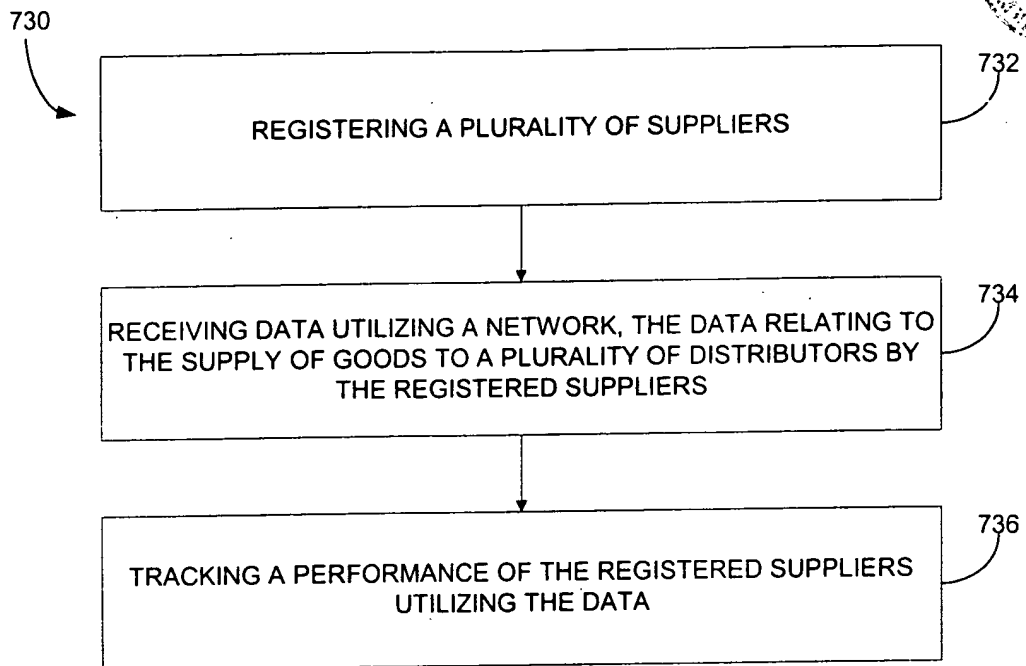
Fig. 4



**FIG. 5**



**FIG. 6**



**FIG. 7**



830

REGISTERING A PLURALITY OF DISTRIBUTORS AND SUPPLIERS EACH IN ONE OF A PLURALITY OF MARKETPLACES, WHEREIN EACH MARKETPLACE INCLUDES THE SUPPLY AND DISTRIBUTION OF AT LEAST ONE OF A PLURALITY OF GOODS USED BY A PLURALITY OF STORES

832

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO THE DISTRIBUTION AND SUPPLY OF GOODS TO THE STORES BY THE REGISTERED DISTRIBUTORS AND SUPPLIERS IN EACH OF THE MARKETPLACES

834

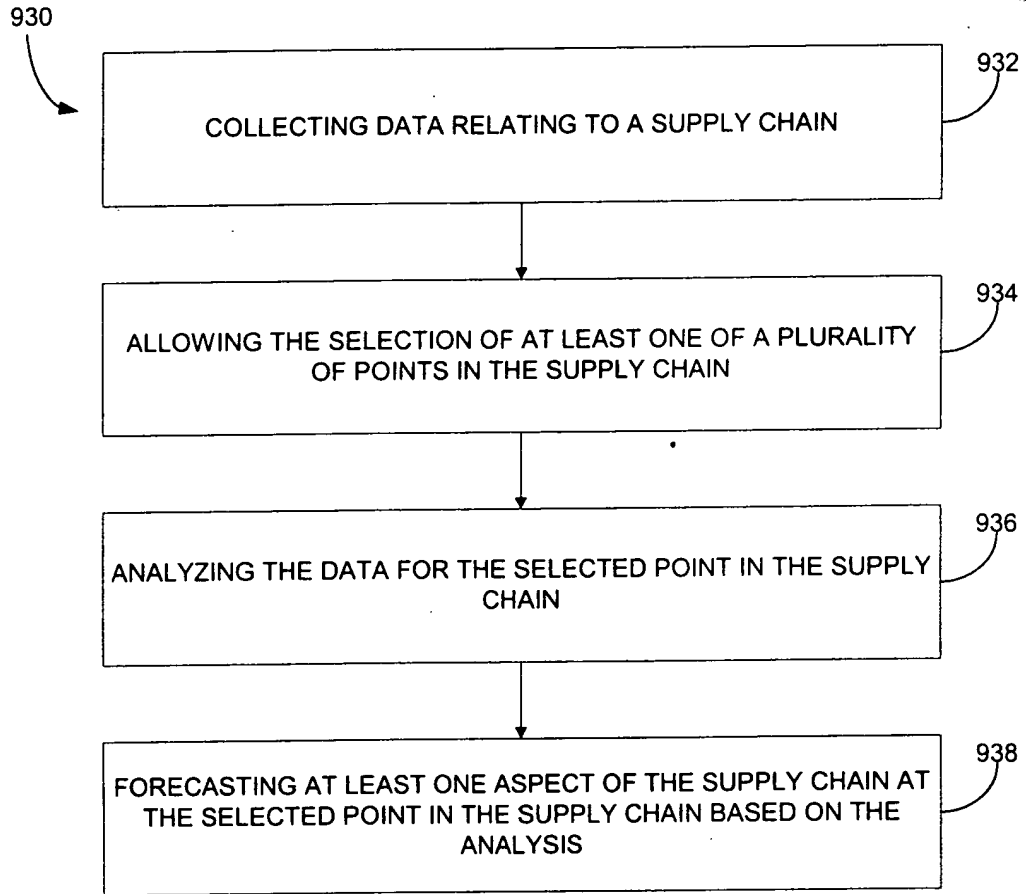
PARSING THE DATA BASED ON MARKETPLACES

836

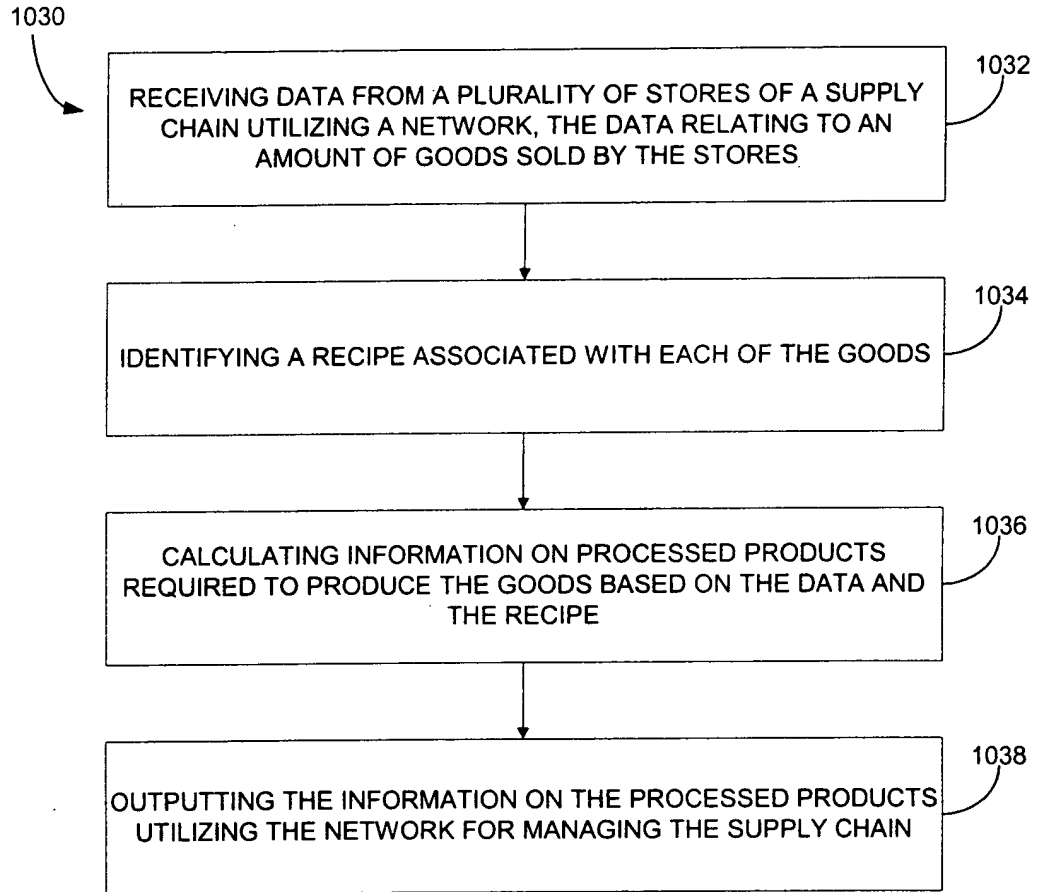
TRACKING A PERFORMANCE OF THE REGISTERED DISTRIBUTORS AND SUPPLIERS IN EACH OF THE MARKETPLACES UTILIZING THE DATA

838

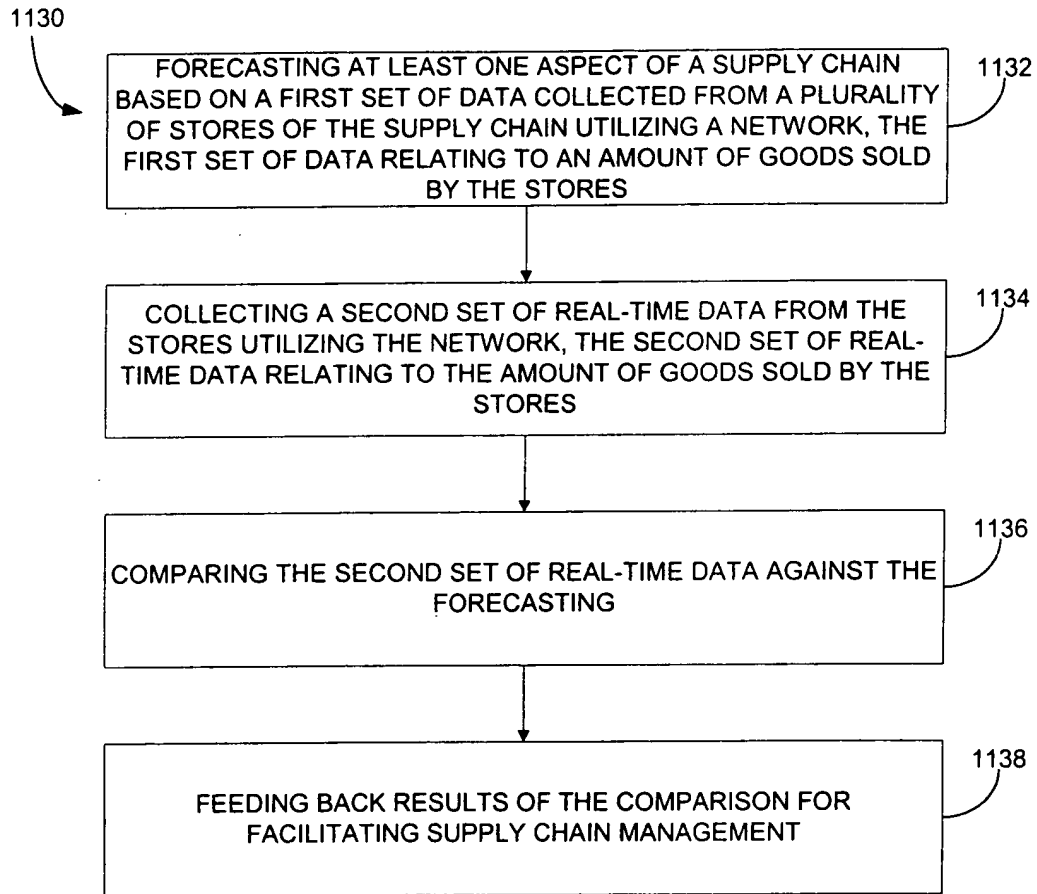
**FIG. 8**



**FIG. 9**



**FIG. 10**



**FIG. 11**

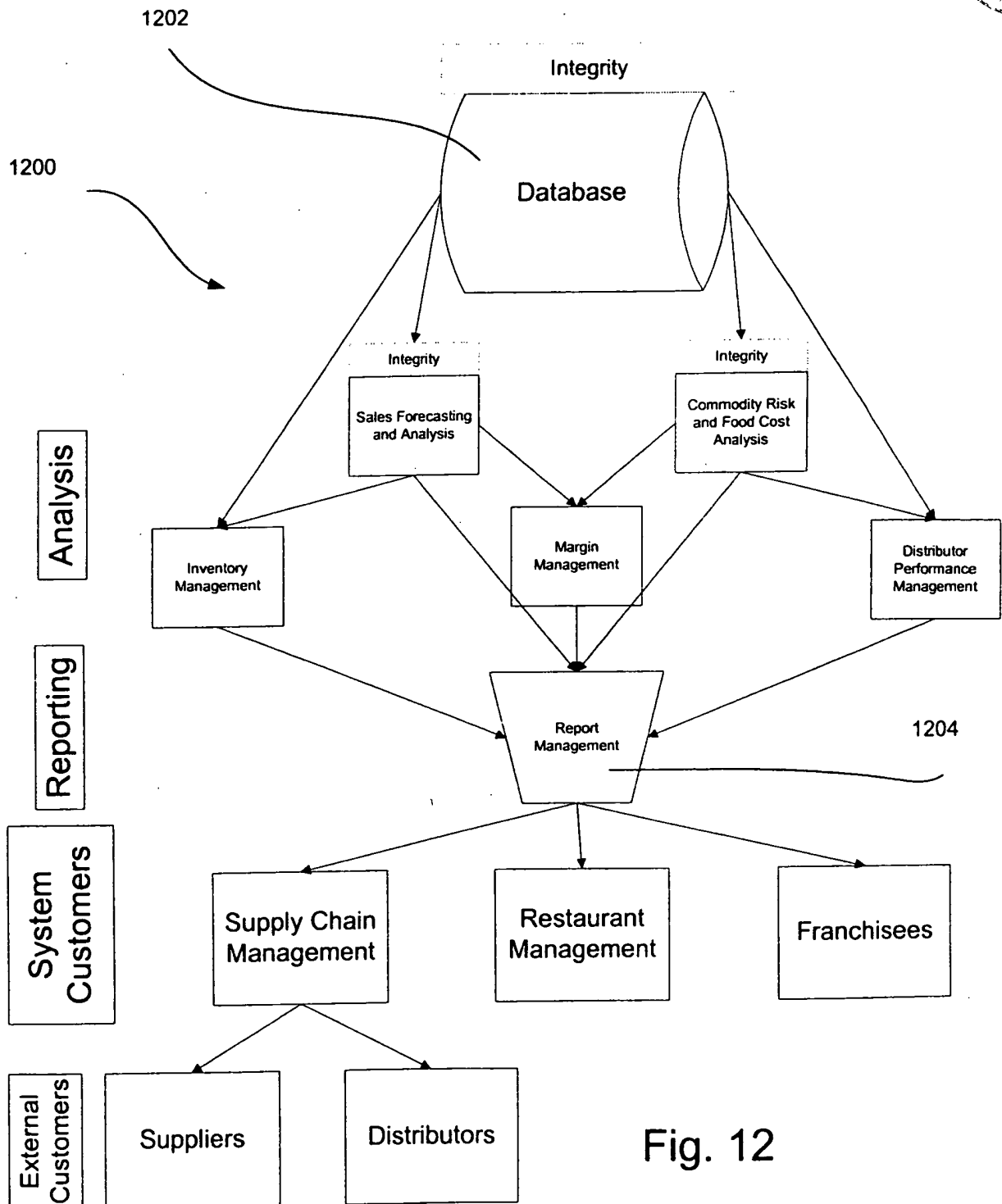
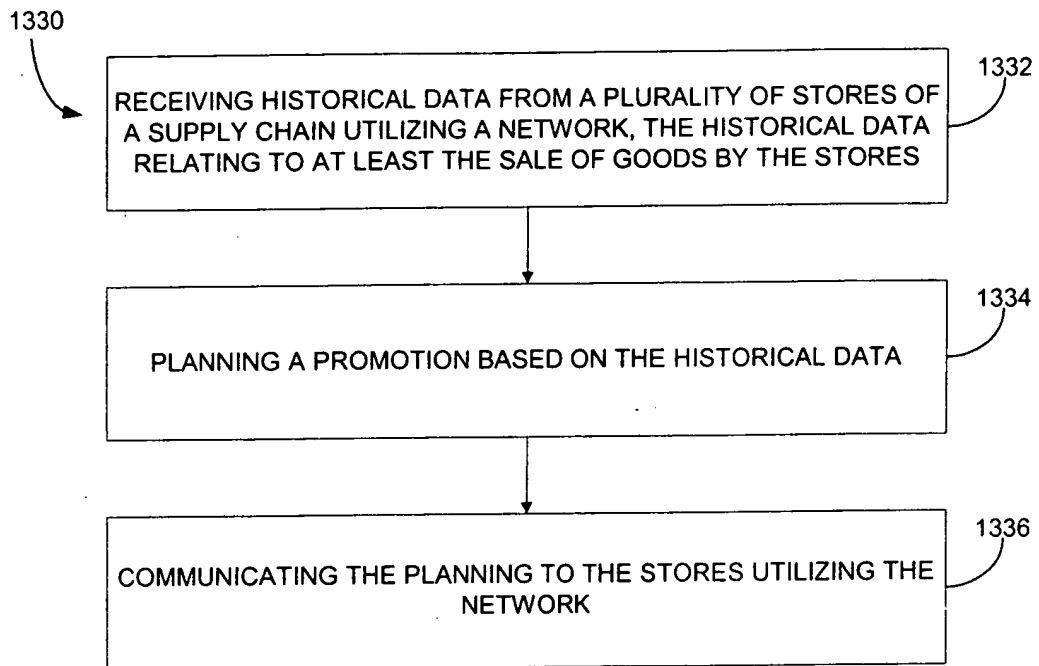
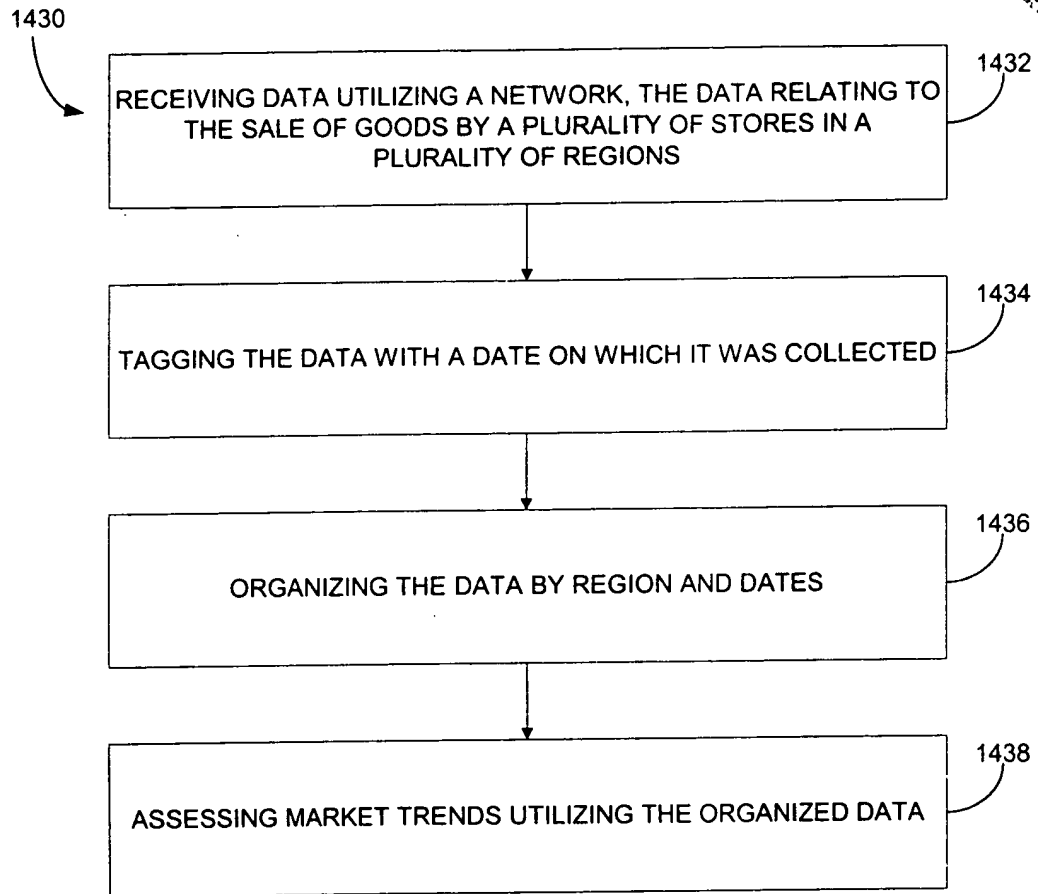


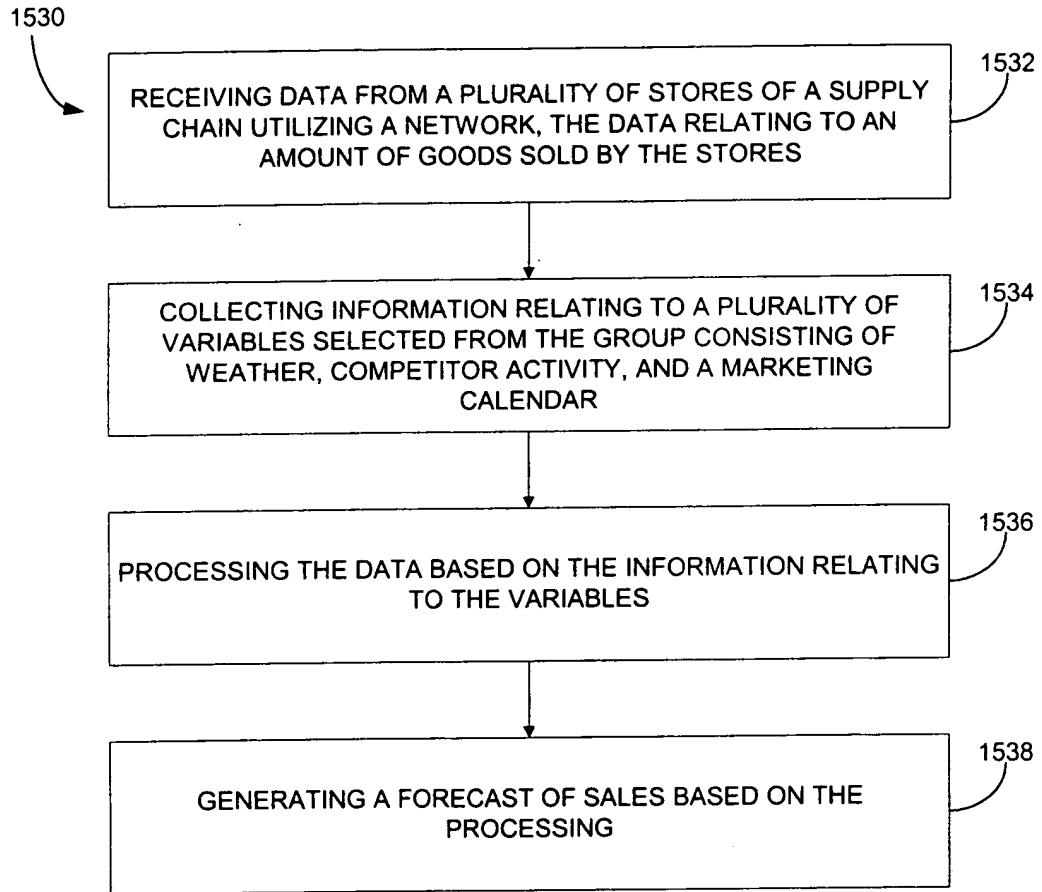
Fig. 12



**FIG. 13**

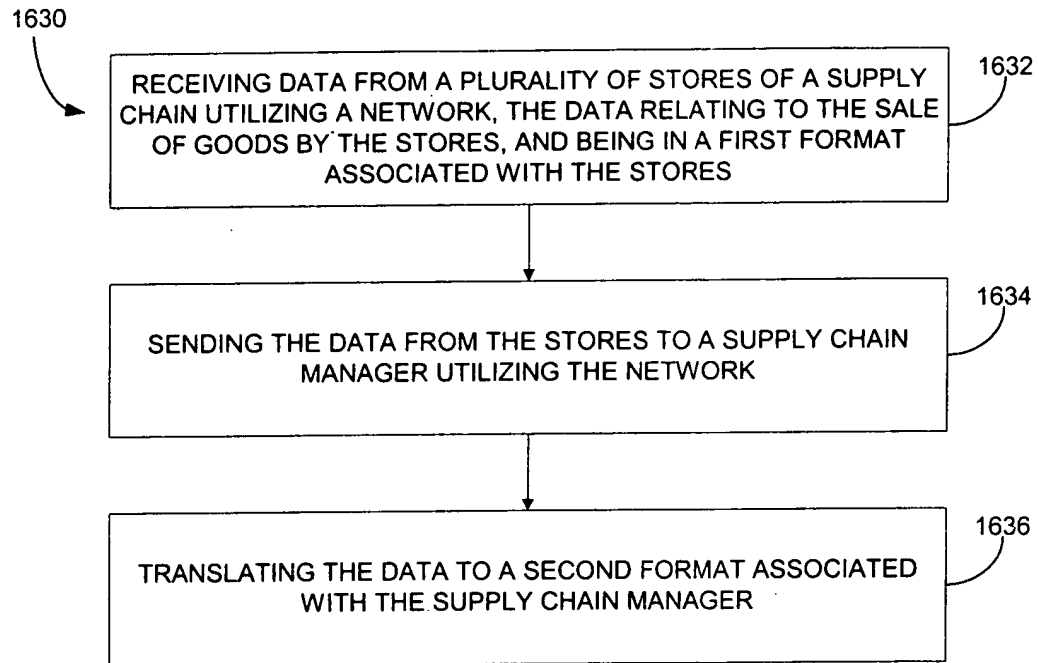


**FIG. 14**

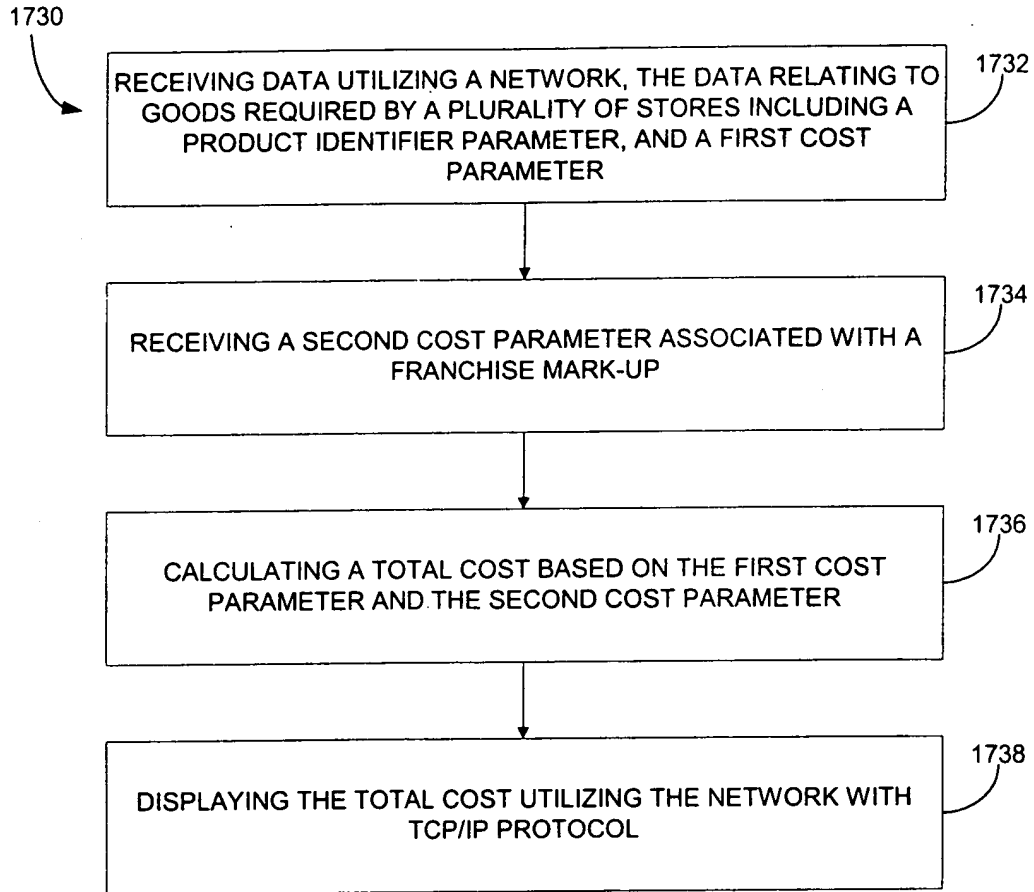


**FIG. 15**

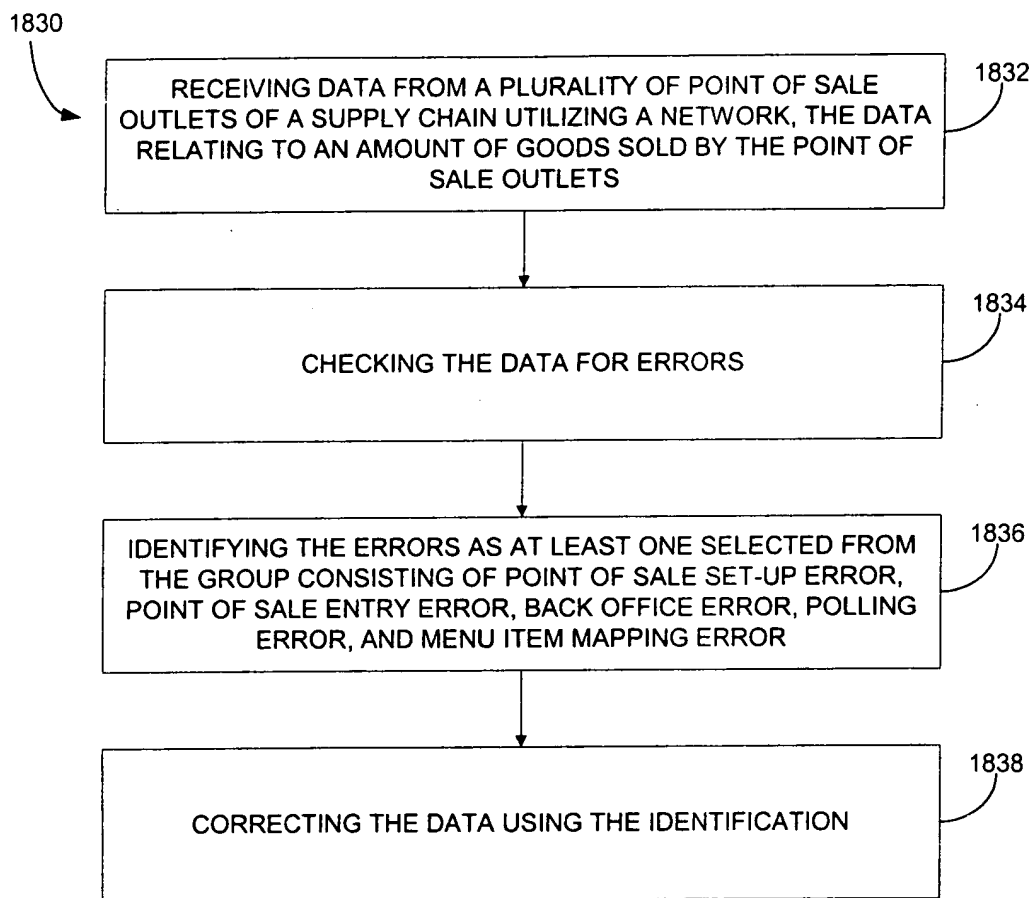




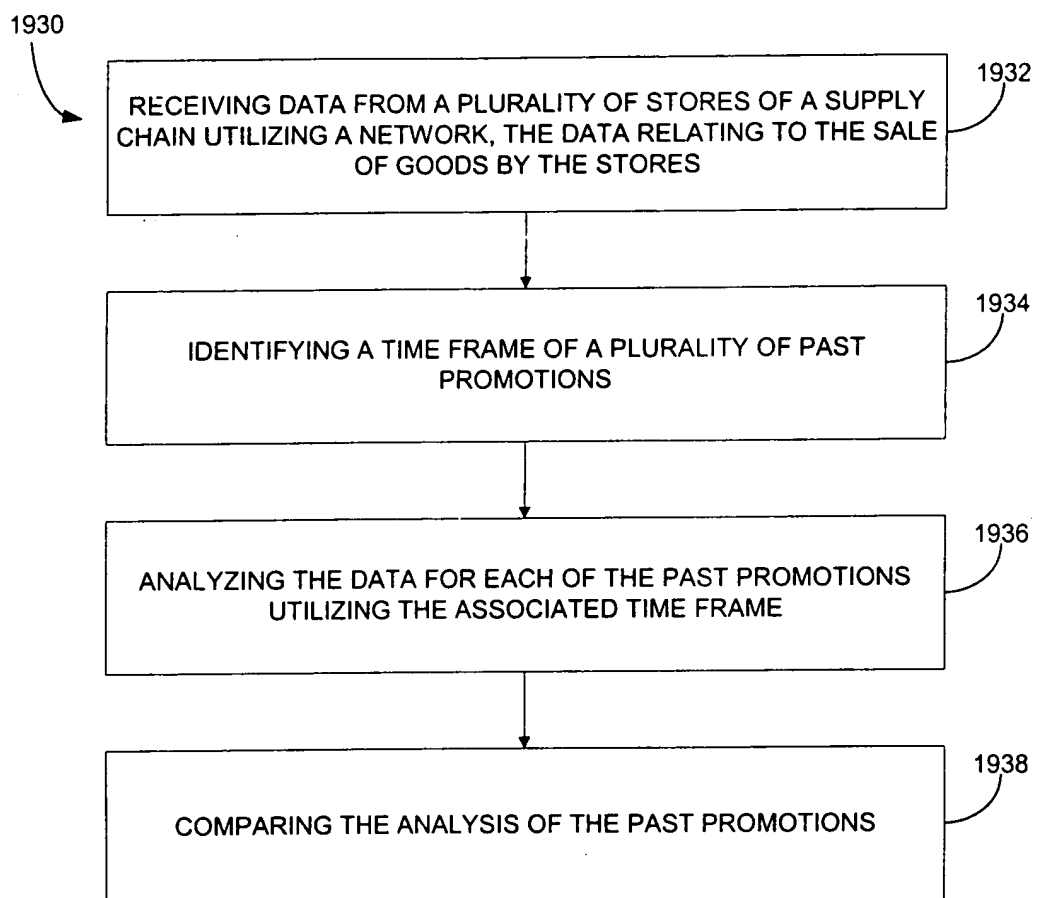
**FIG. 16**



**FIG. 17**



**FIG. 18**



**FIG. 19**

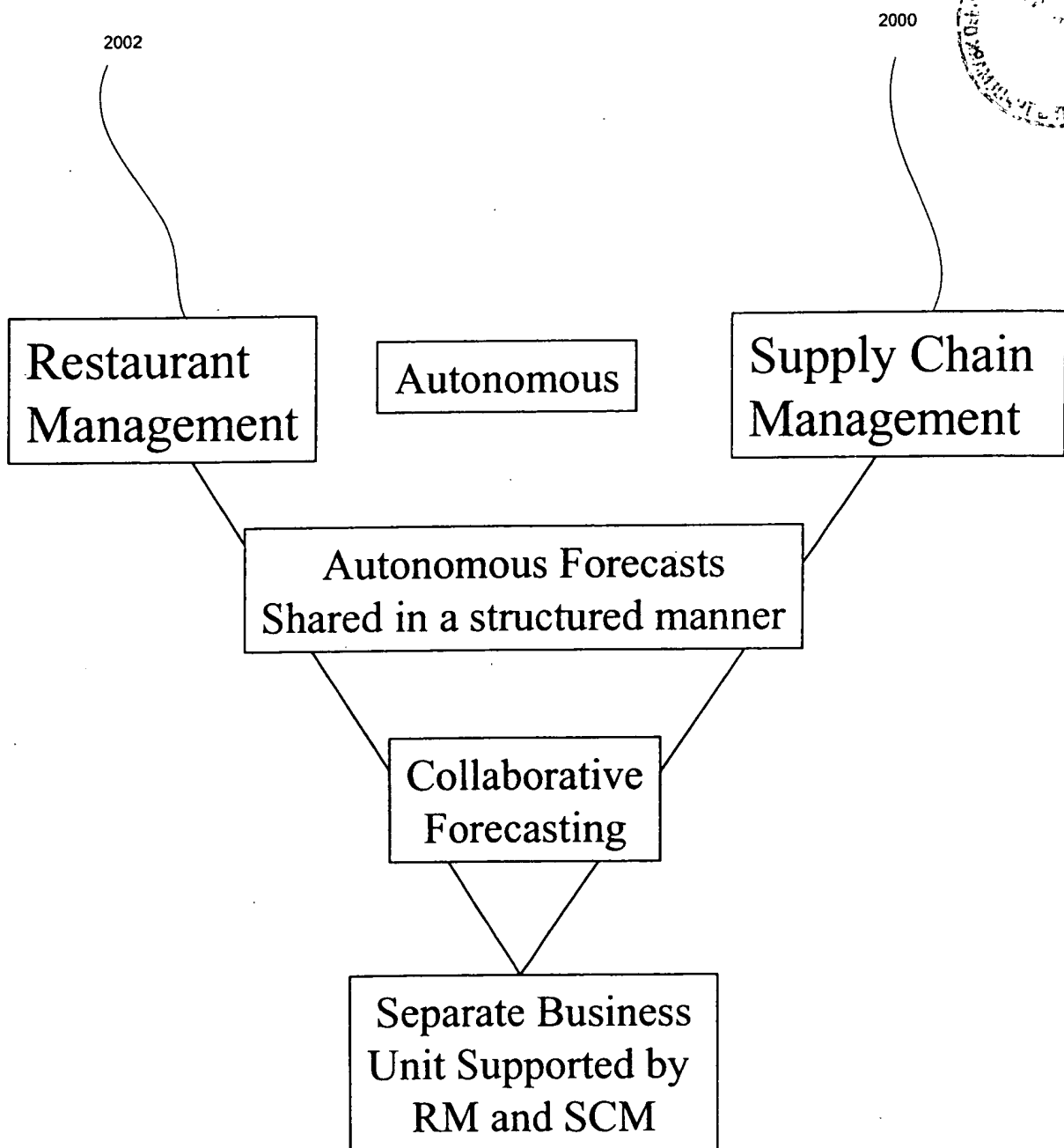


Fig. 20

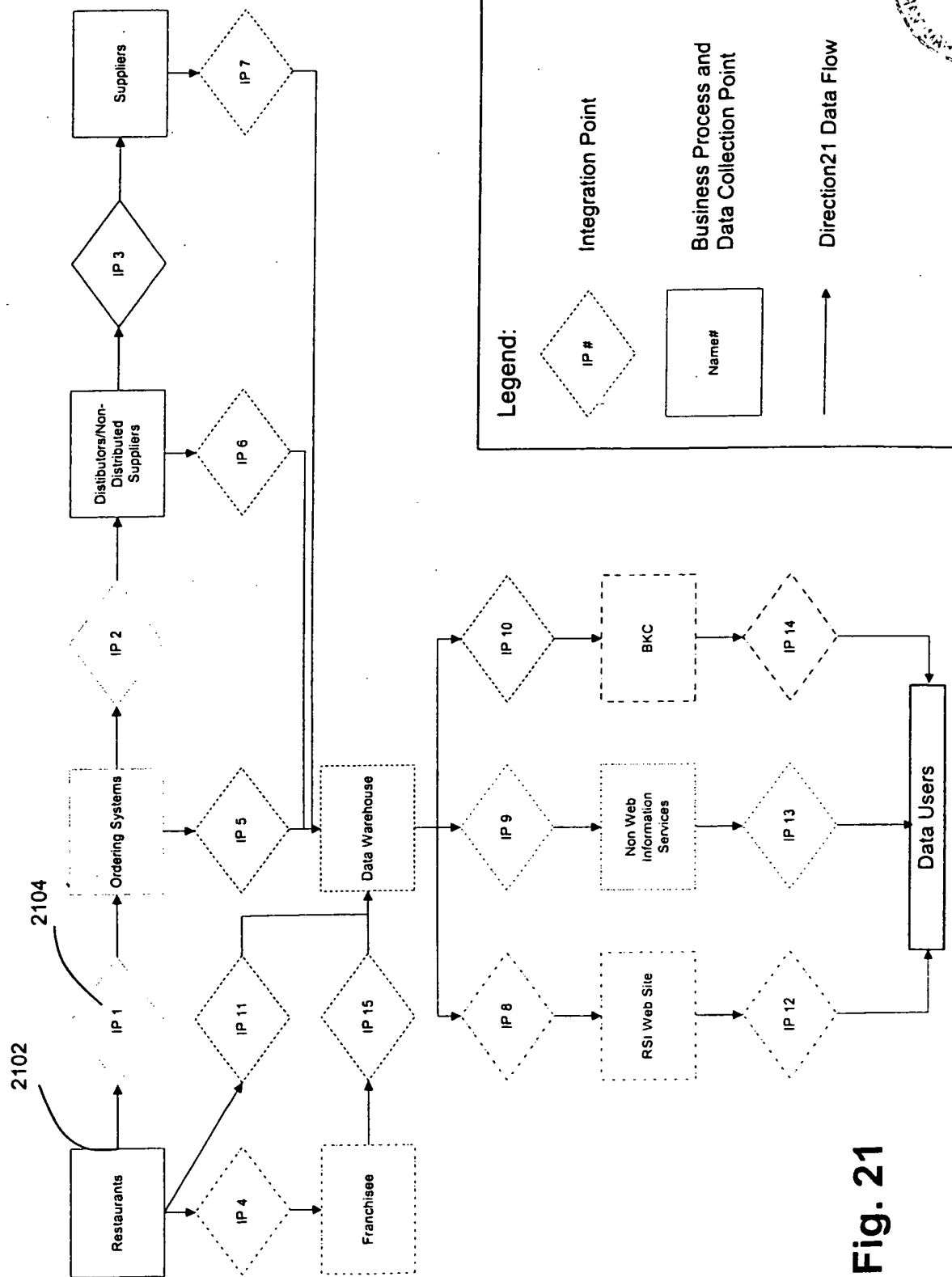
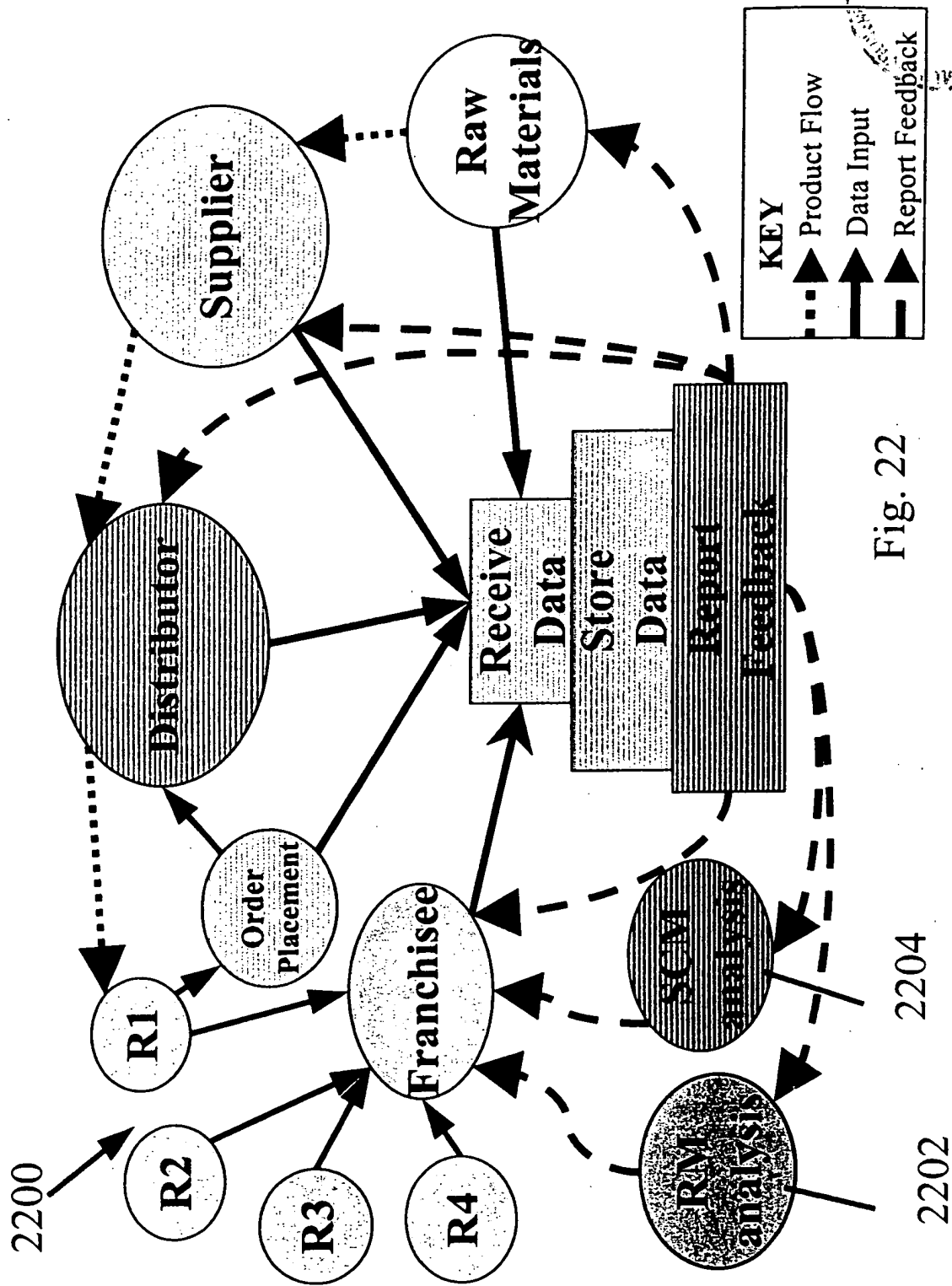
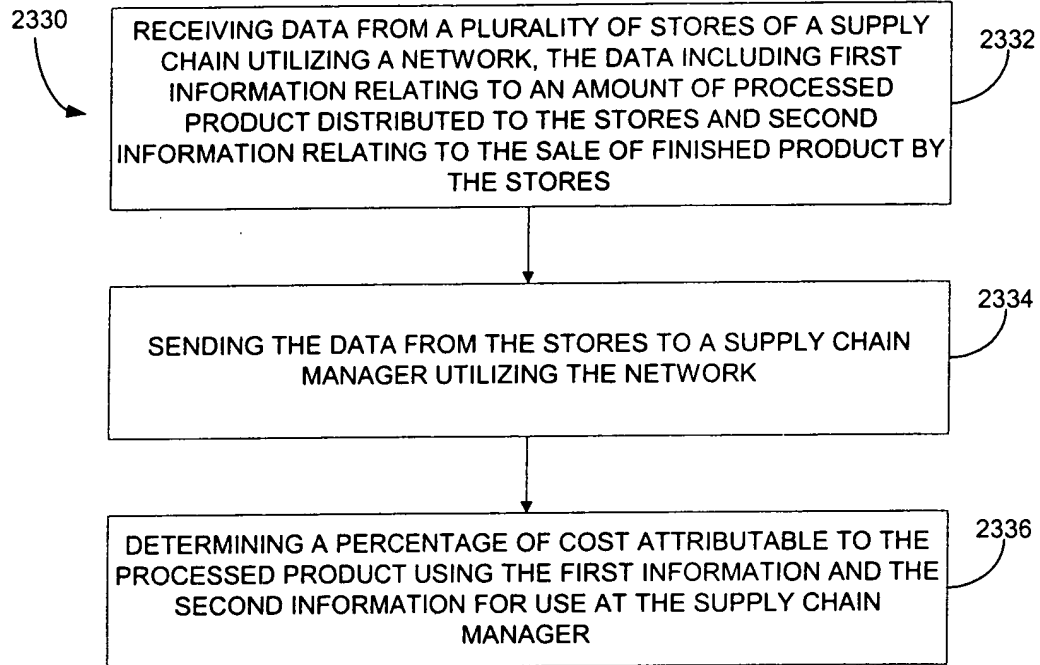


Fig. 21





**FIG. 23**



FIG. 24

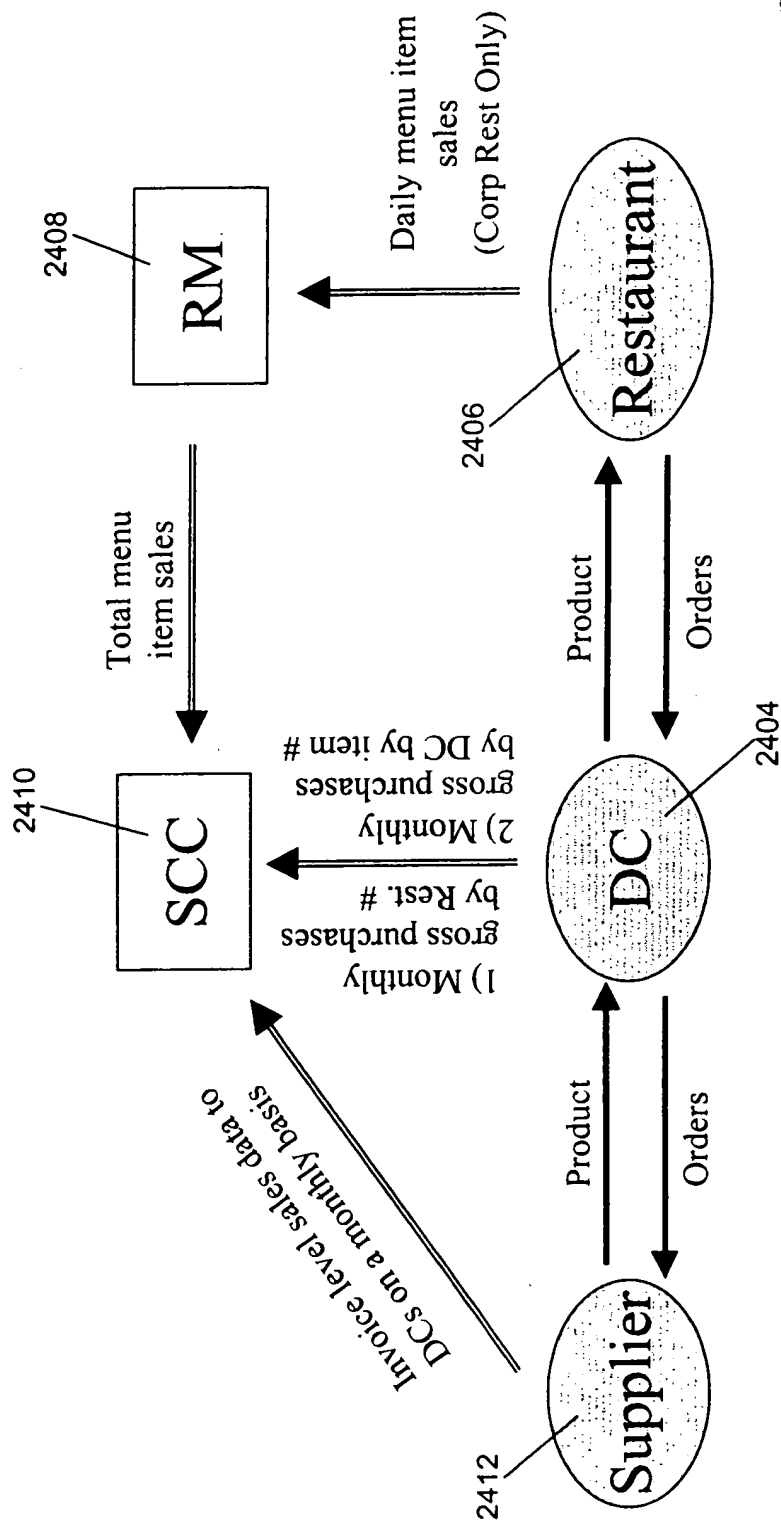


FIG. 25

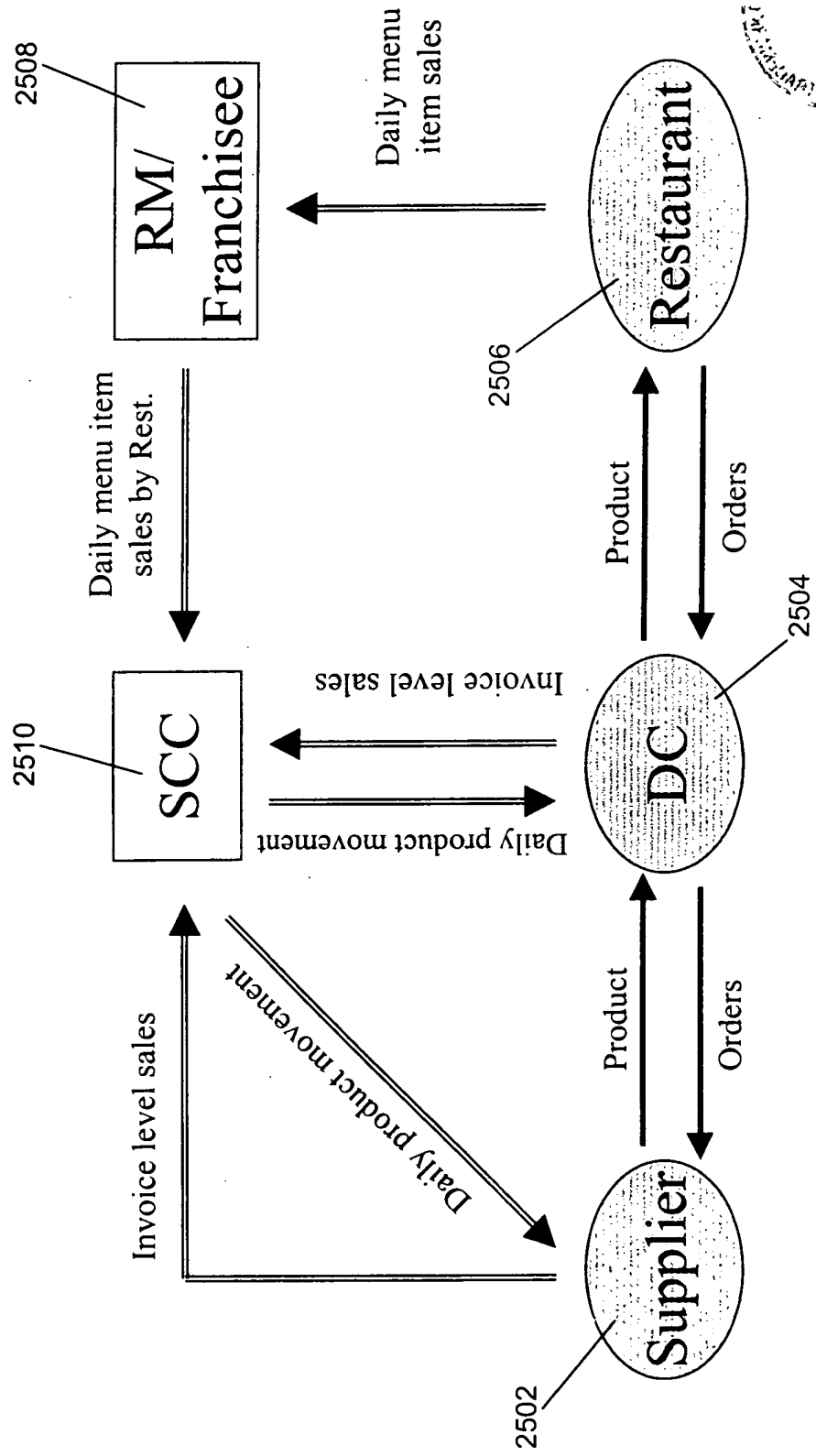




FIG. 27

FIG. 27

2700

Promotional Monitor - System & Regional													
		History					Week #1						
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.8%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702



2830

GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES

2832

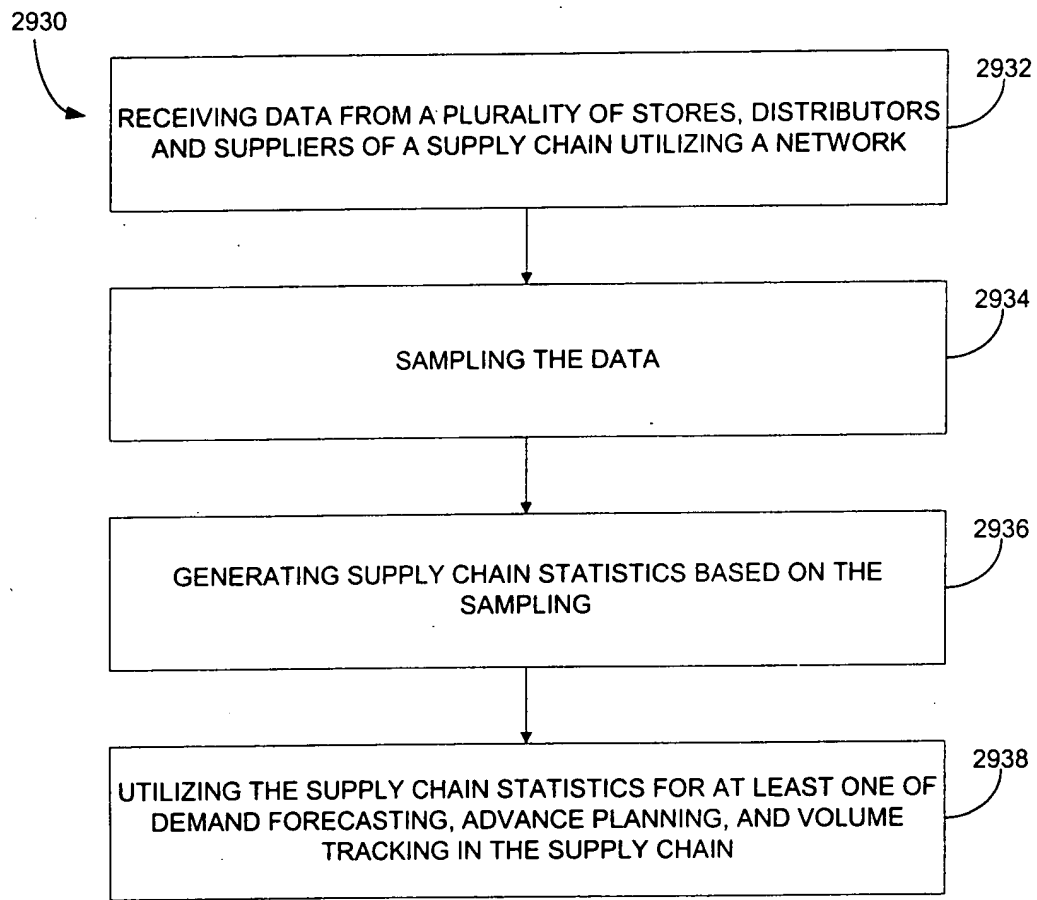
TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS

2834

COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER

2836

**FIG. 28**



**FIG. 29**

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

### Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:									
Cases:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations			
Percent	154	68	62	284		568			
	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%			

3004

Purchasing:									
Cases:	Out of Stocks	Substitutions	Out of Code	Total Purchasing					
Percent:	990	70		1060					
	1.51%	0.11%	0.00%	1.61%					

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

### On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

### Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30



3100

# Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

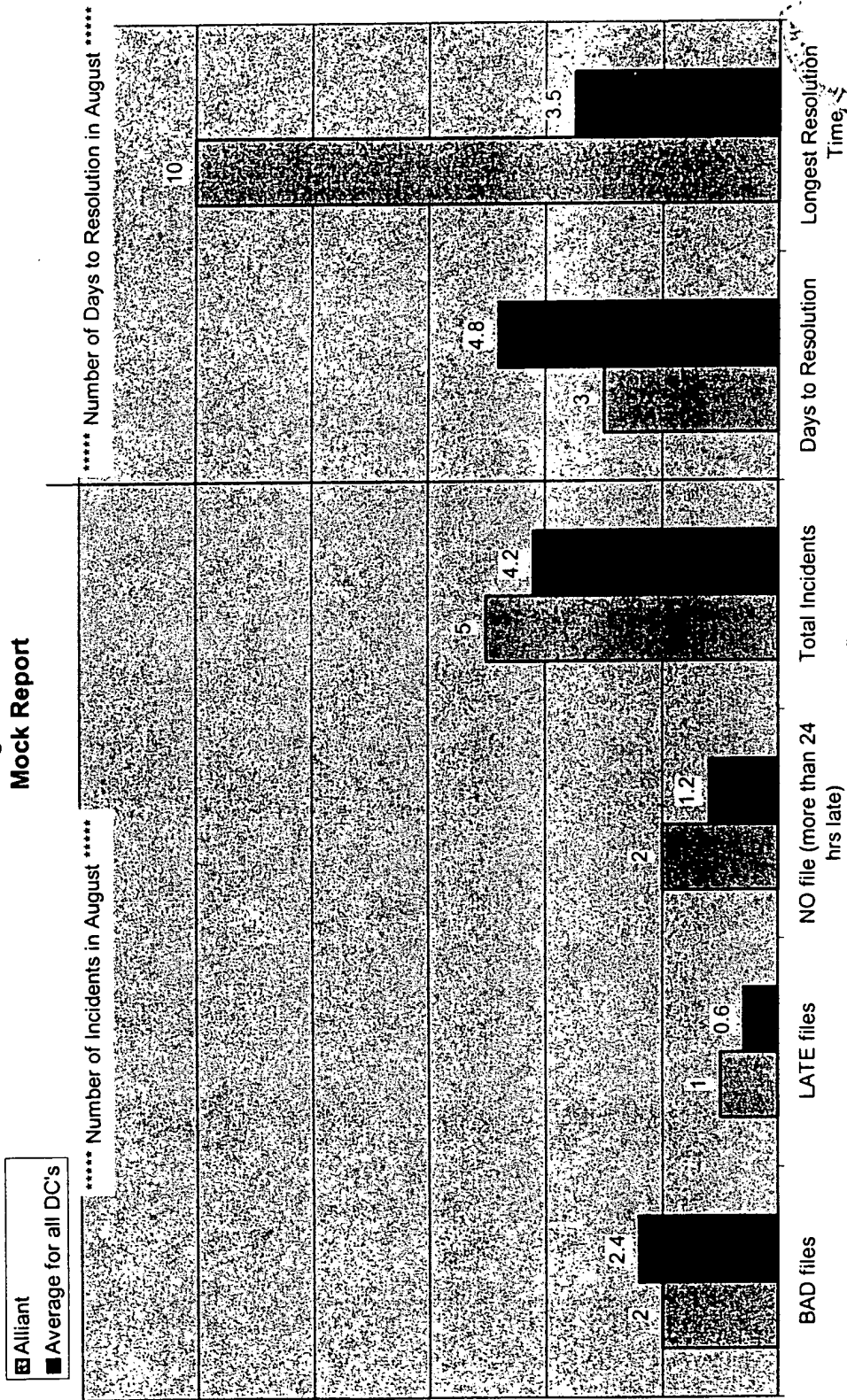


FIG. 31



3200



# Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29 Conklin	99.41%		79.25%
Maines 30 Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM Fullerton	99.13%		79.83%
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.18%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%		
Shamrock Commerce City		99.07%	80.7%
Shamrock Phoenix		99.85%	85.3%
Sygma Harrisburg	98.81%		
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32



FIG. 33

3300

**Vendor:**

XYZ Company

**Time Period:**

Aug-00

3300

**Delivery Statistics:**

DC Requested Lead-Time  
DC Adherence to Lead-Time  
Days Delivery Late  
On-Time Delivery Percentage  
Hours Delivery Late

4
95%
1.7
95%
0.93

**Invoice, Payment and Pricing:**

Days for Payment  
Monthly FOB Variance  
Monthly Freight Variance  
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

**Invoice Accuracy:**

Invoice Fill Rate  
PO Accepted Rate  
Perfect Order Percentage

97.25%
99.00%
92.34%

**Inventory Management:**

Average Days On Hand  
SKU #1  
SKU #2  
Max Days On Hand  
SKU #1  
SKU #2

19
22
40
32

Monthly Carrying Cost  
SKU #1  
SKU #2  
Average as % FOB

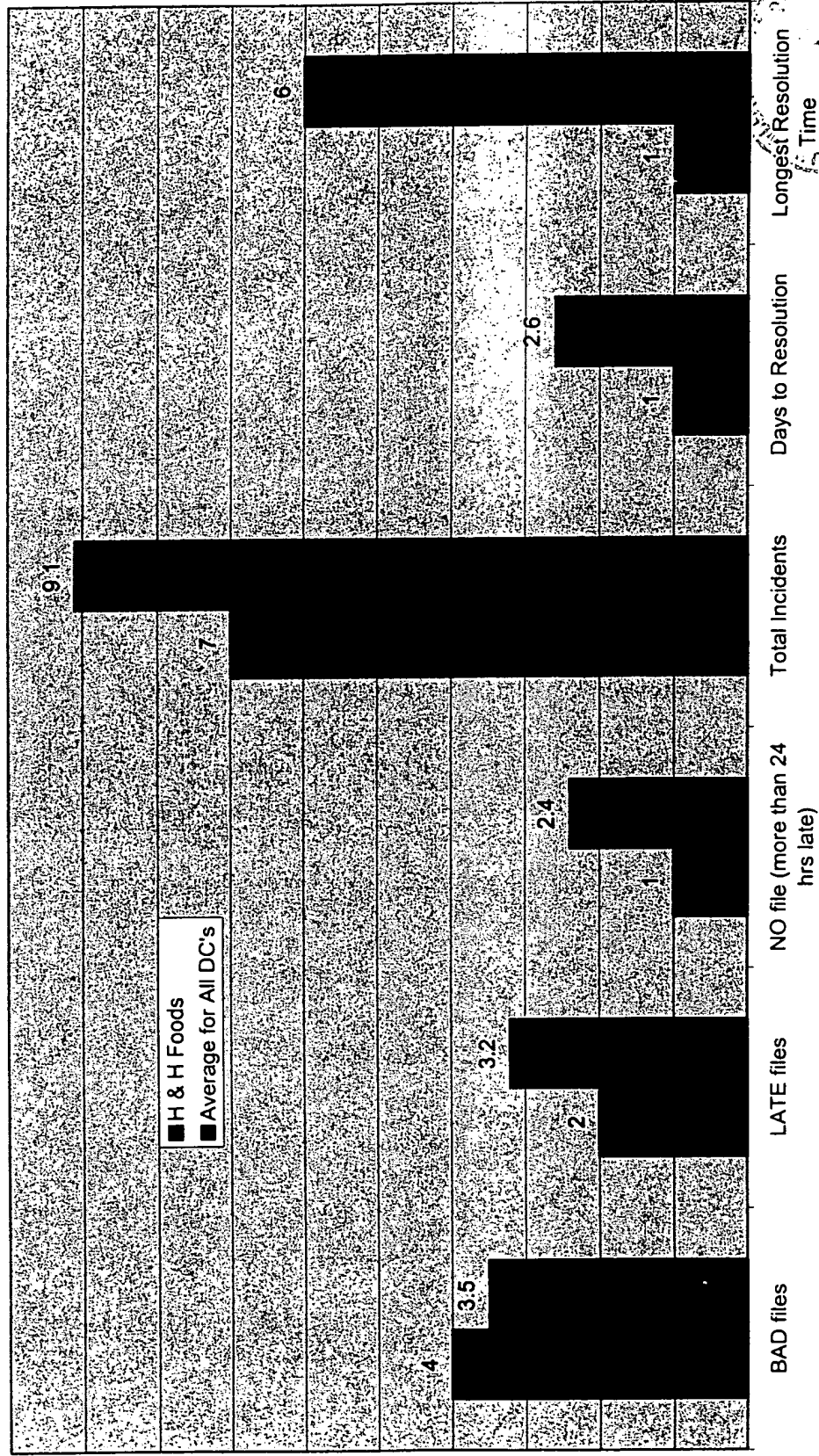
\$ 42,513
\$ 12,589
1.25%



FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400 →



3500



FIG. 35

Service Level Reporting  
November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KC			
SILVER KING - MN - CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE - AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.



3600

FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
-------	--------	--------	--------	--------	--------	--------	--------	--------

/1 Includes on food cost index items.  
/2 Based on FY 99 Sales Volumes

**FIG. 36**



3730

IDENTIFYING DATA ASSOCIATED WITH A PROMOTION, THE DATA INCLUDING PROMOTION ITEM INFORMATION, LOCATION INFORMATION, AND DURATION INFORMATION

3732

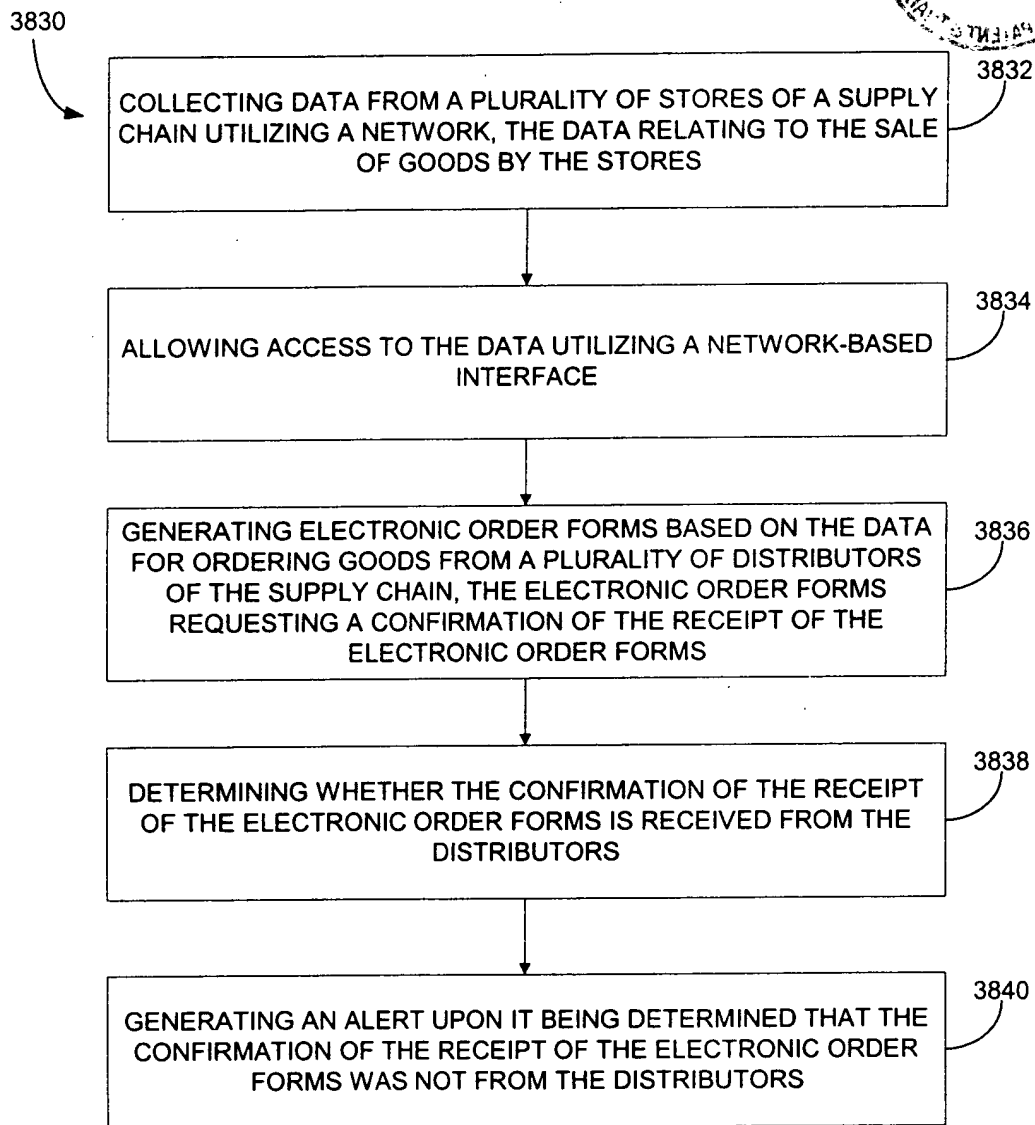
CALCULATING A PROJECTED DAILY USAGE OF THE PROMOTION ITEM FOR A PLURALITY OF LOCATIONS BASED ON THE DATA

3734

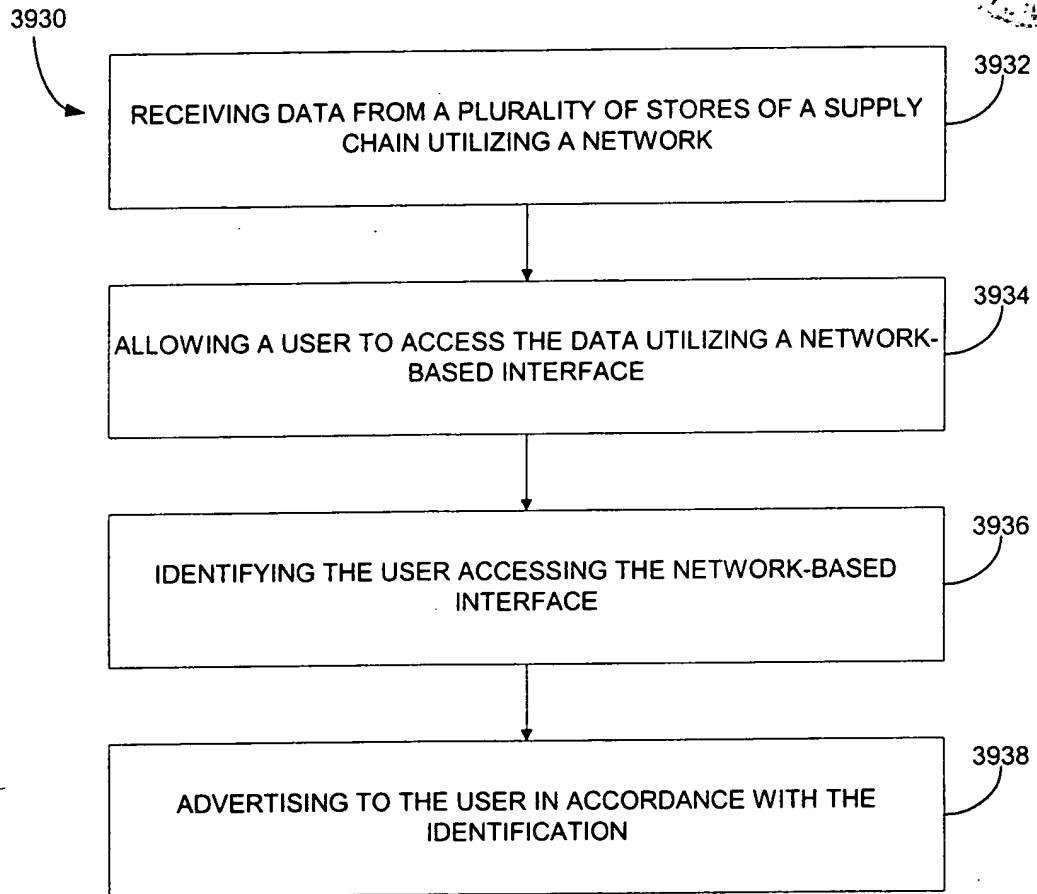
OUTPUTTING THE PROJECTED DAILY USAGE OF THE PROMOTION ITEM UTILIZING A NETWORK WITH TCP/IP PROTOCOL

3736

**FIG. 37**

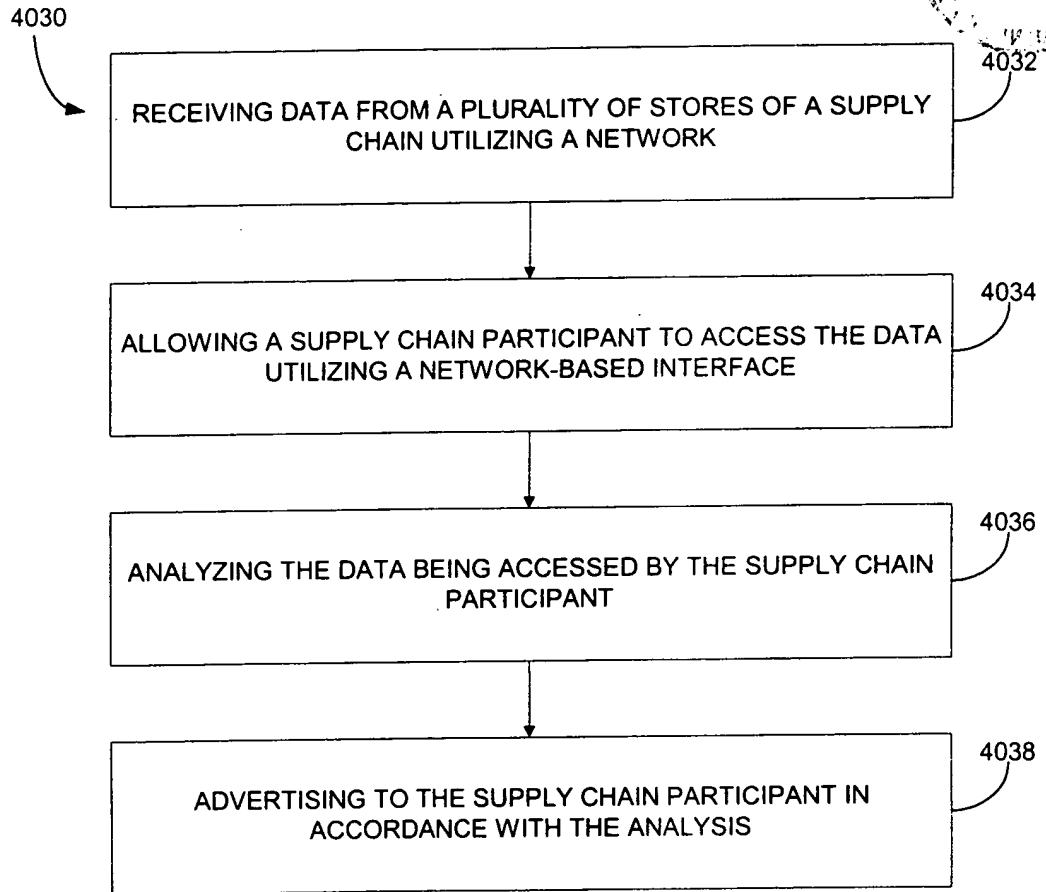


**FIG. 38**



**FIG. 39**





**FIG. 40**

4130

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

4132

ALLOWING A USER TO ACCESS TO THE DATA UTILIZING A  
NETWORK-BASED INTERFACE

4134

OFFERING TO SELL THE USER PRODUCTS FROM A THIRD PARTY  
THAT ARE RELATED TO THE STORE UTILIZING THE NETWORK-  
BASED INTERFACE

4136

CHARGING THE THIRD PARTY A FEE BASED ON A NUMBER OF  
THE PRODUCTS SOLD TO THE USER UTILIZING THE NETWORK-  
BASED INTERFACE

4138

**FIG. 41**

4230

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

4232

ALLOWING A PLURALITY OF USERS TO ACCESS THE DATA  
UTILIZING A NETWORK-BASED INTERFACE

4234

IDENTIFYING THE USERS UPON ACCESSING THE DATA UTILIZING  
THE NETWORK-BASED INTERFACE

4236

CHARGING THE USERS A FEE BASED ON A NUMBER OF TIMES  
THE USERS ACCESS THE DATA UTILIZING THE NETWORK-BASED  
INTERFACE

4238

**FIG. 42**

4330

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

4332

ALLOWING A PLURALITY OF USERS TO ACCESS TO THE DATA  
UTILIZING A NETWORK-BASED INTERFACE

4334

DISPLAYING A PLURALITY OF GOODS TO THE USERS ACCESSING  
THE DATA UTILIZING THE NETWORK-BASED INTERFACE

4336

ALLOWING THE ACCEPTANCE OF BIDS ON THE GOODS FROM THE  
USERS UTILIZING THE NETWORK

4338

**FIG. 43A**

4350

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4352

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO  
NEGOTIATE PURCHASE AGREEMENTS FOR AT LEAST ONE  
SUPPLY CHAIN COMMODITY ON BEHALF OF THE AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4354

ENTERING INTO AT LEAST ONE PURCHASE AGREEMENT FOR THE  
COMMODITY, WHEREIN EACH PURCHASE AGREEMENT IS  
BETWEEN THE SUPPLY CHAIN MANAGER ON BEHALF OF THE AT  
LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT AND A SELLING  
SUPPLY CHAIN PARTICIPANT

4356

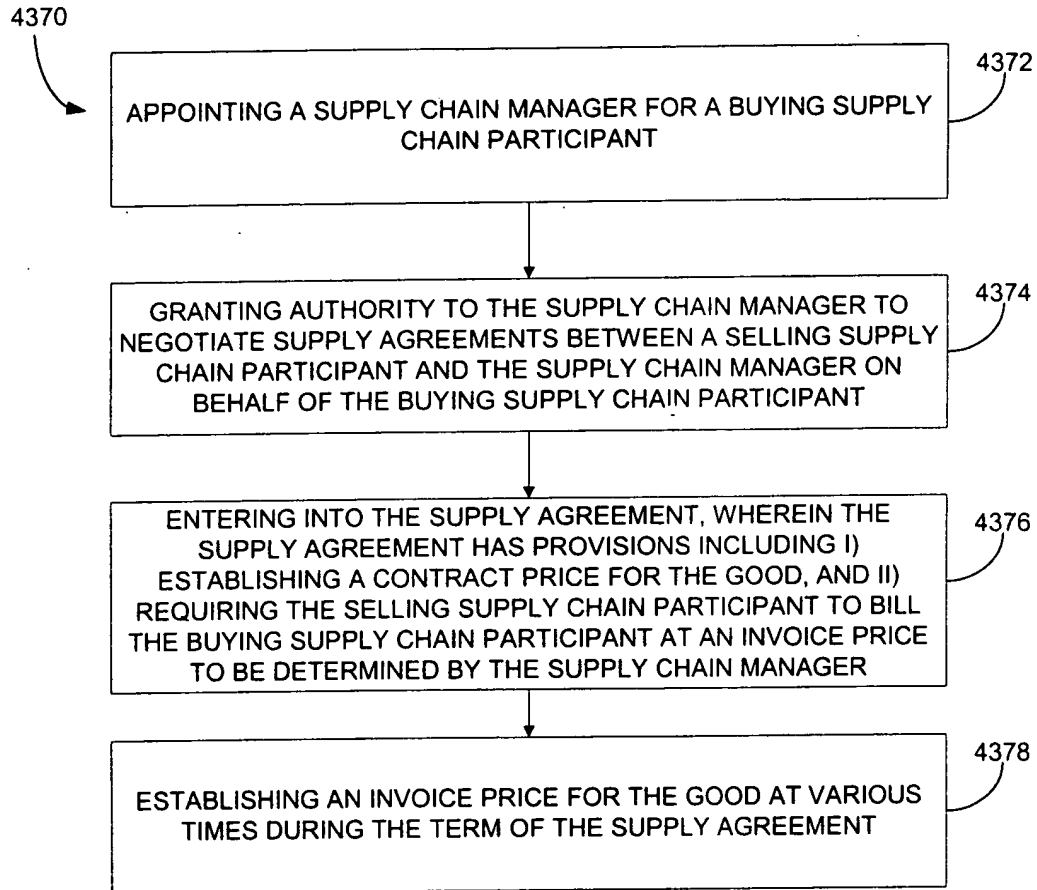
PERIODICALLY ANALYZING COMMODITY MARKET PRICE  
INFORMATION INCLUDING INFORMATION DERIVED FROM AN  
INTEGRATED SUPPLY MANAGEMENT SYSTEM FOR DETERMINING  
AN EFFECTIVE PRICE OF THE COMMODITY

4358

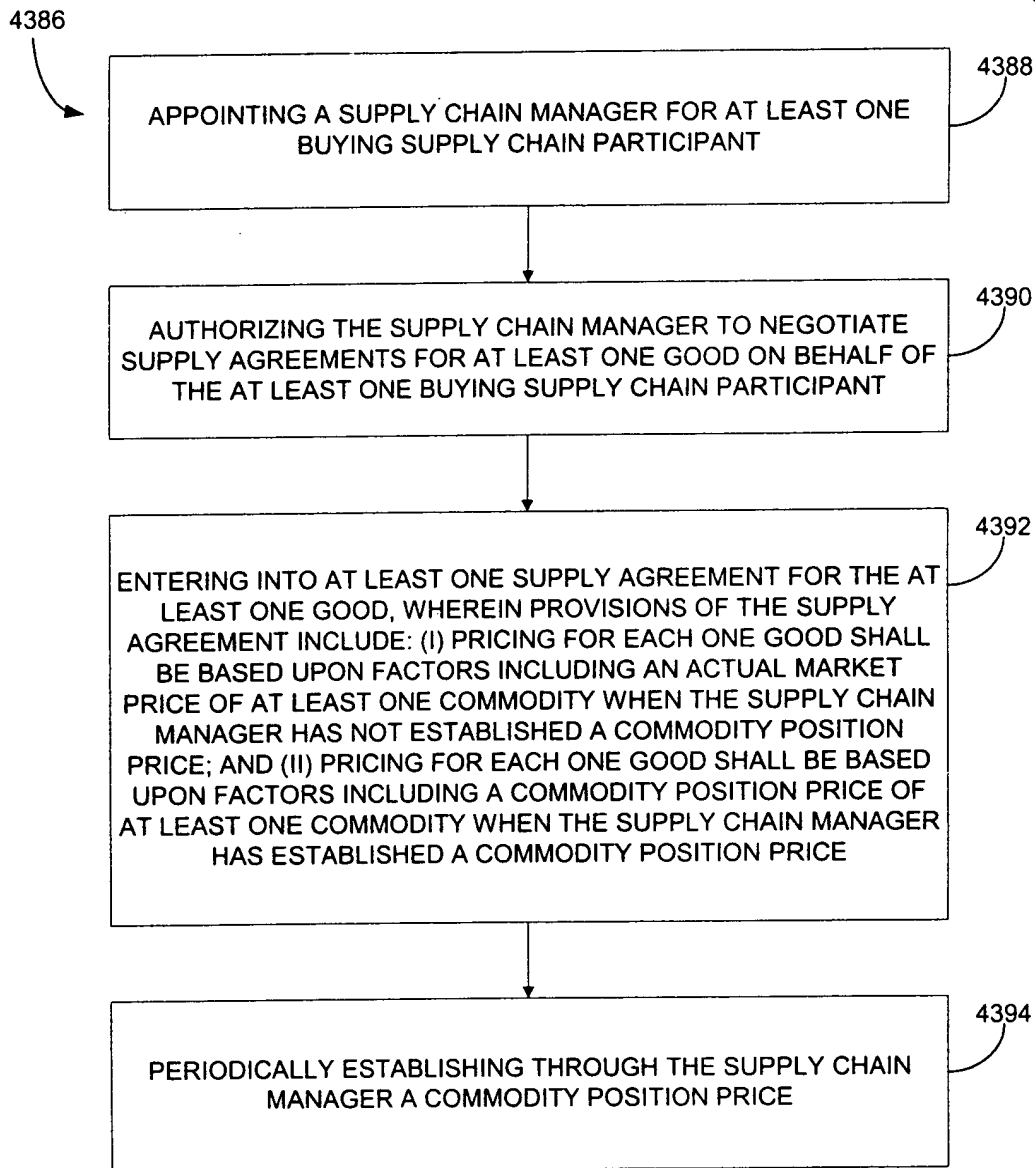
ESTABLISHING, BY THE AT LEAST ONE PURCHASE AGREEMENT,  
A CONTRACT PRICE DEPENDING UPON THE EFFECTIVE PRICE  
FOR THE COMMODITY IN CIRCUMSTANCES WHERE A  
DETERMINATION OF THE EFFECTIVE PRICE OF THE COMMODITY  
HAS BEEN MADE

4360

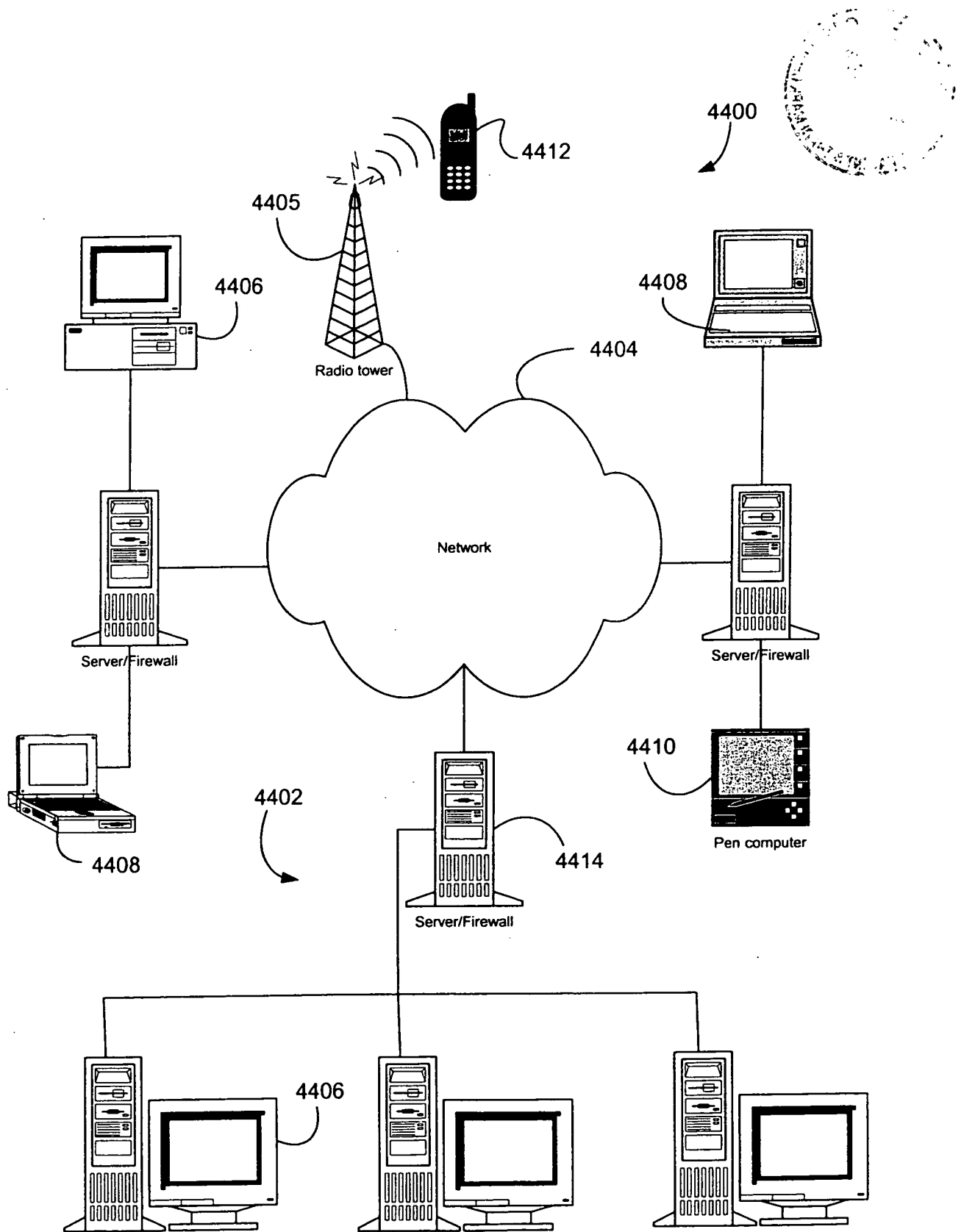
**FIG. 43B**



**FIG. 43C**



**FIG. 43D**



**FIG. 44**



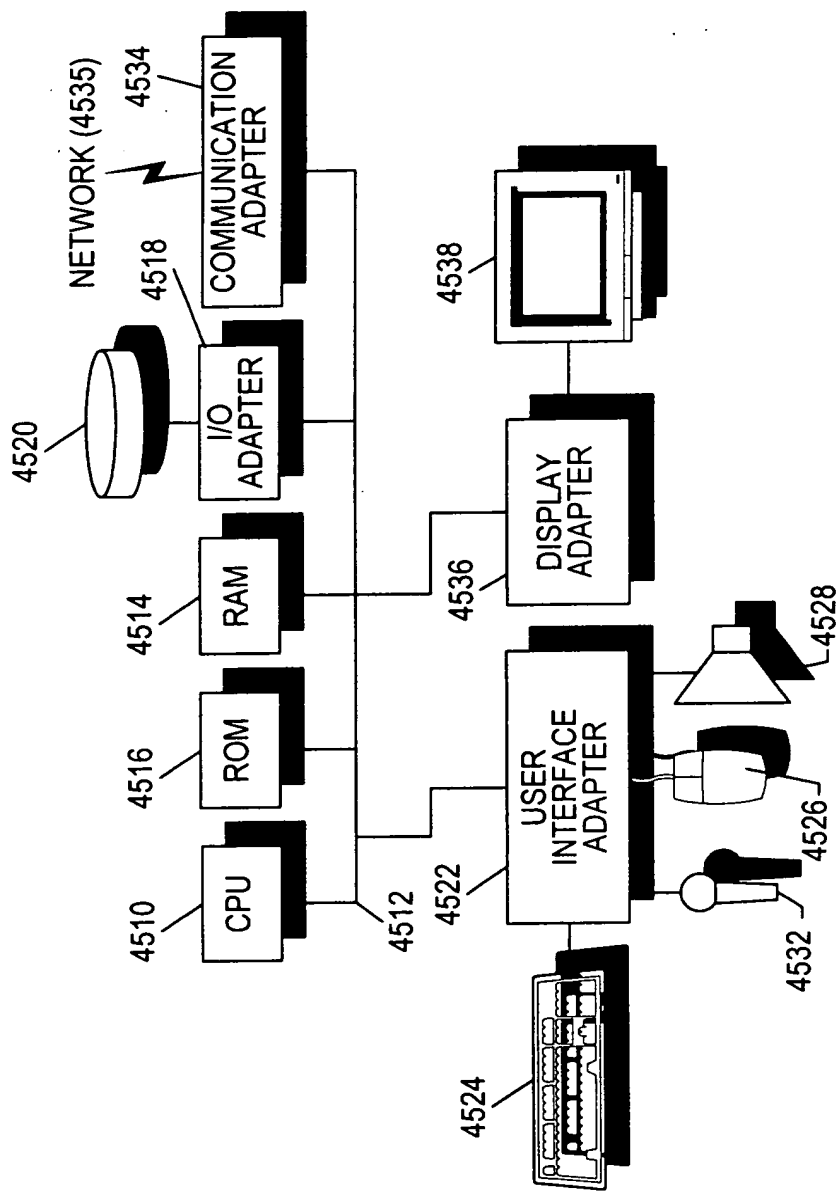


FIG. 45

4630

TRANSMITTING INVOICE LEVEL SALES DATA FROM THE SUPPLIER  
TO THE SUPPLY CHAIN MANAGER UTILIZING A NETWORK

4632

SENDING GROSS PURCHASE DATA FROM THE DISTRIBUTORS TO  
THE SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

4634

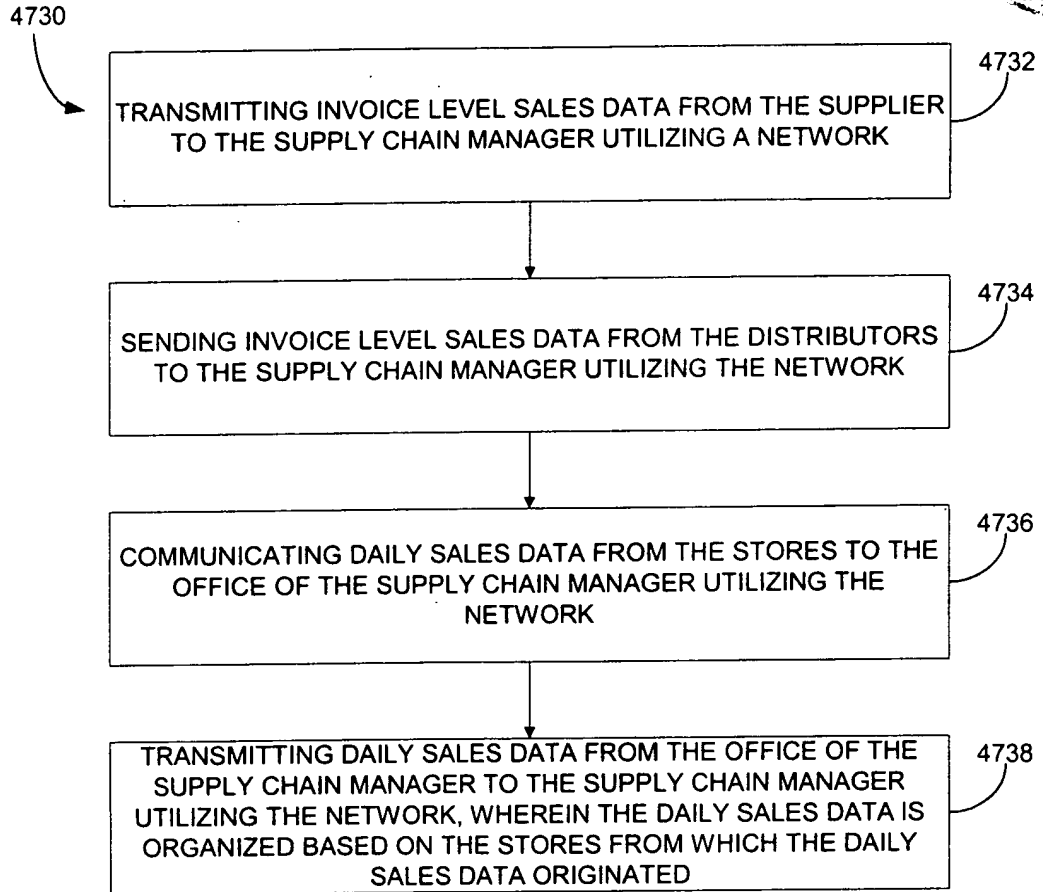
COMMUNICATING DAILY SALES DATA FROM THE STORES TO THE  
OFFICE OF THE SUPPLY CHAIN MANAGER UTILIZING THE  
NETWORK

4636

TRANSMITTING TOTAL MENU ITEM SALES DATA FROM THE  
OFFICE OF THE SUPPLY CHAIN MANAGER TO THE SUPPLY CHAIN  
MANAGER UTILIZING THE NETWORK

4638

**FIG. 46**



**FIG. 47**

4830

ALLOWING A USER TO LINK TO A PLURALITY OF RESTAURANT  
INTERFACES INCLUDING INFORMATION RELATING TO AT LEAST  
ONE DISTRIBUTOR

4832

DISPLAYING AT LEAST ONE DISTRIBUTOR LINK ON EACH  
RESTAURANT INTERFACE, EACH DISTRIBUTOR LINK CAPABLE OF  
LINKING TO A DISTRIBUTOR INTERFACE INCLUDING  
INFORMATION RELATING TO AT LEAST ONE SUPPLIER

4834

DEPICTING AT LEAST ONE SUPPLIER LINK ON EACH DISTRIBUTOR  
INTERFACE, EACH SUPPLIER LINK CAPABLE OF LINKING TO A  
SUPPLIER INTERFACE

4836

**FIG. 48**

Address: http://www.isiweb.com/home/index.asp

Go Links

**RSI**

**Restaurant Services, Inc.**

BURGER KING® System Independent Purchasing & Distribution Service Co-op

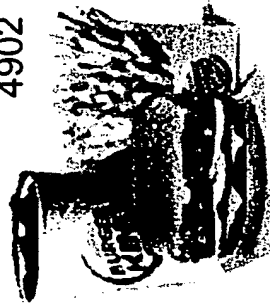
User Name:

Password:

Enter Site

Click For Help

4902



## About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

[Contact Information](#)

[Map/Directions](#)

[General Information](#)

[Legal Information](#)

[More About RSI](#)

[Help](#)

[BKC link](#)

[NFA link](#)



**FIG. 49**

**RSI**

*Member*

- [LOGOUT](#)
- [HOME](#)
- [Franchisee](#)
- [Reports](#)
- [Personal Info](#)
- [Legal Information](#)
- [Help](#)

[Internet](#)

---

Welcome Franchisee User! Tuesday, October 24, 2000

**REMINDER** BK Cravers Menu items will continue to be offered after national advertising ends November 5

### Franchisee

---

- [POS/BOH System](#)  
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- [Redbook](#)
- [More](#)

### Reports

---

- [Landed Cost](#)  
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- [More](#)

### Personal Info

---

- [Change Password](#)
- [Edit Personal Info](#)  
Edit your personal information.
- [More](#)

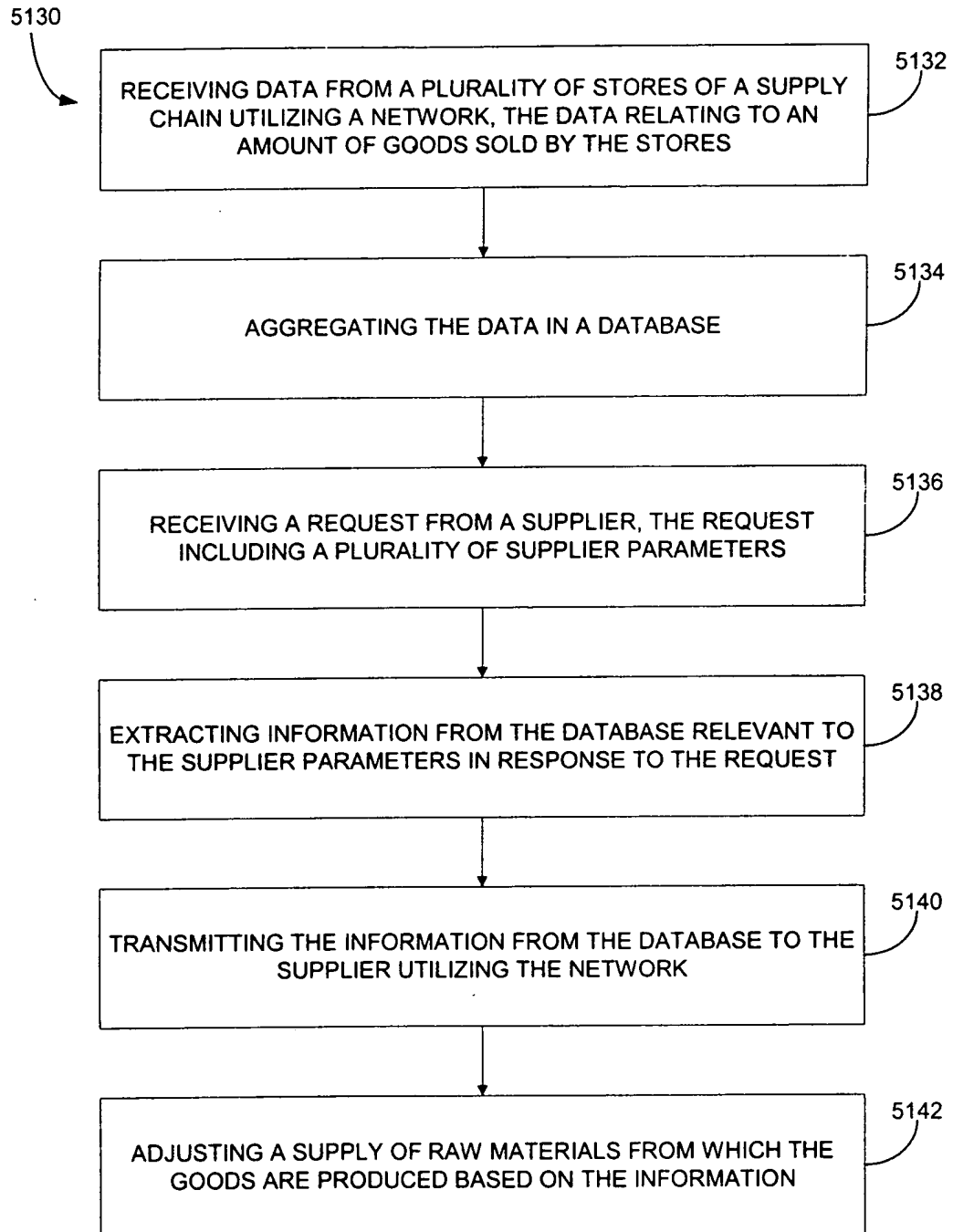
### Legal Information

---

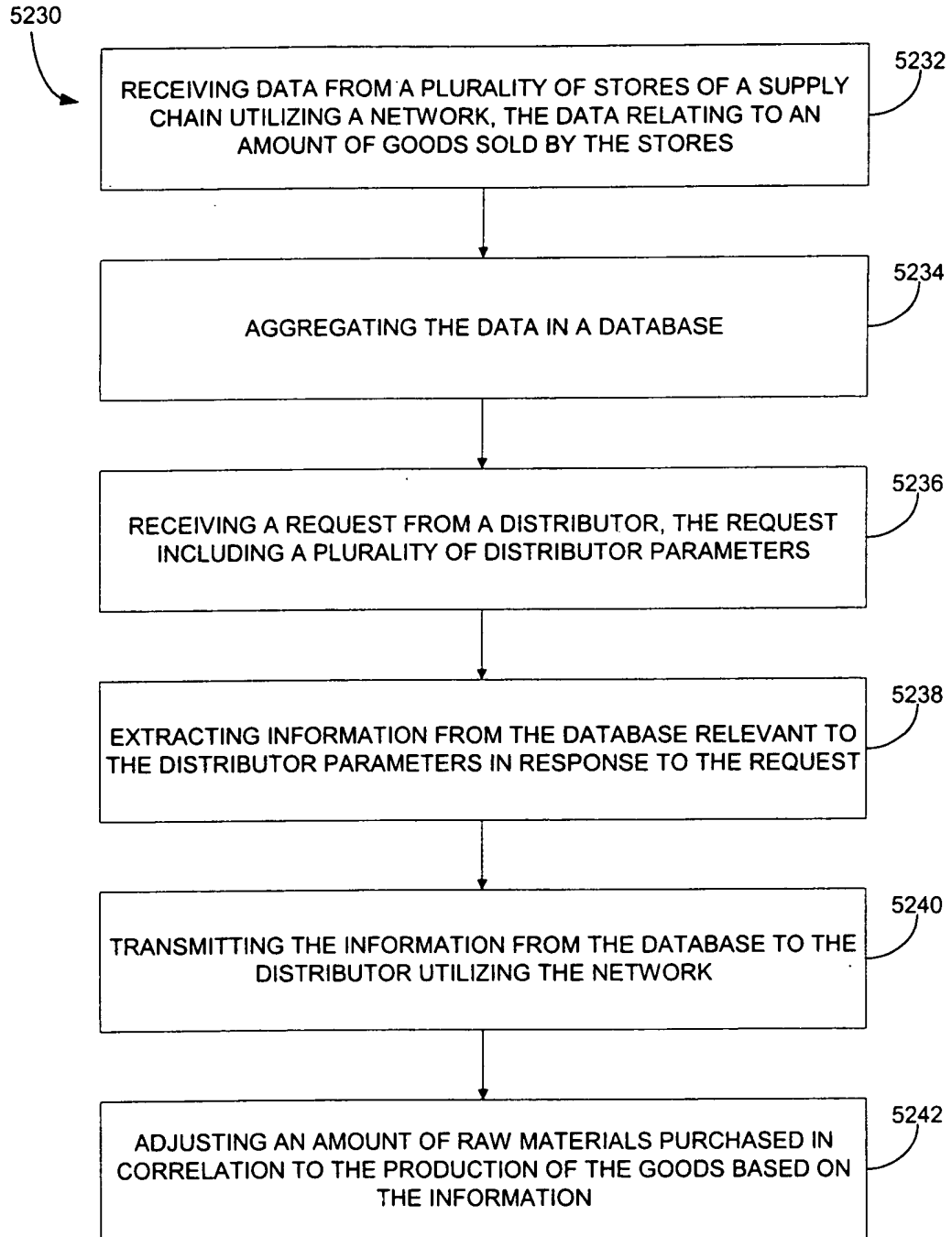
Terms and conditions of usage and Privacy Statement.

©2000 Restaurant Services, Inc. All Rights Reserved.

**FIG. 50**



**FIG. 51**



**FIG. 52**



10/23/2000 10:23:43 AM

Help

**RSI**

Distributor

LOGOUT  
HOME

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

POS Implied Daily Usage - Distributor  
Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE  
Distribution Center: REINHART - CEDAR RAPIDS, IA

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

UC Item No. Item Description			% Chg 14 Day Avg	14 Day Rolling Total Cases														Week Ending Total			
				10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/8	9/25	9/18
Number of Restaurants Served by UC				200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	197	
19888	SAUCE: BBQ BULK BULLSEYE	0.00%	13	21	19	20	16	14	14	13	14	19	21	16	13	13	109	99	80	72	
20788	MUSTARD: BULK BK	0.00%															110	104	104	100	
24340	MAYONNAISE: BULK BK	0.00%	134	107	211	173	160	164	153	160	200	200	175	155	161	1184	1140	1142	1109		
24980	STRAW: WRAPPED 7.75" BK	0.00%	21	33	34	27	25	24	24	24	34	33	27	24	24	189	179	186	178		
26318	FORK: WRAPPED BULK BK	0.00%	10	11	12	10	8	8	9	11	12	11	10	9	9	70	71	66	58		
25462	KNIFE: WRAPPED BULK BK	0.00%	3	3	3	3	2	2	2	3	3	3	3	2	2	18	15	8	9		
27682	KETCHUP: BULK BAG IN BOX	0.00%	89	104	142	116	104	102	101	100	130	139	116	106	102	760	771	776	743		
27690	KETCHUP: PACKETS 10g BK	0.00%	127	194	205	180	143	142	139	144	197	197	160	142	140	1112	1070	1078	1044		

Done

Internet

FIG. 53

**USE**

Distributor

**Q LOGOUT**

**● HOME**

## Reports

## Personal Info

## Legal Information

**Help**

Printer Friendly Version

**REINHART - CEDAR RAPIDS, IA**  
**Local Promotion Summary by DC**  
**Tuesday, October 24, 2000**

5400

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not a Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	ADL	Start Date	Projected City Usage	Duration (in Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
	Chicago, IL	5/1/00	85	99	8	
	Davenport-Ri-Moline, IA	6/1/00	86	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	8/1/00	85	99	17	
	Sioux City, IA	8/26/00	85	99	10	
	Springfield-Decatur-Chmpg, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total					131	
Big King						
	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		99	10	
	Davenport-Ri-Moline, IA	4/15/00		99	17	
	Ottumwa-Kirkville, IA	4/15/00		99	3	
Big King Total					39	
Pancake Minis						
	Chicago, IL	5/15/00	20	99	8	
	Peoria, IL	5/1/00	20	99	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	

**FIG. 54**

10/23/2000 10:00:00 AM

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsweb.com/supplier/s\_iposdaily.asp?report=true

RSI

Supplier

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Supplier

Supplier: TYSON FOODS Retrieve

Printer Friendly Version

Supplier: TYSON FOODS

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

14 Day Rolling Total Cases

FOB Point	RSI Item No	% Chg 14 Day Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	Week Ending Total
<b>Total of DC Locations</b>																	
6	CHICKEN- PATTY	0.00%	90	137	144	111	100	98	96	100	134	137	125	100	100	790	774 786 791
7	CHICKEN- BK BROILER	0.00%	35	51	60	48	45	43	43	40	63	60	48	45	41	330	327 354 344
8	CHICKEN- TENDERS	0.00%	222	335	337	265	240	220	225	240	340	316	255	228	223	1,815	1,808 1,418 1,203
	CHICKEN- ...																

Done Internet

FIG. 55

**ISE**

*Member.*

## Logout



## Franchisee

## Reports

## Personal info

## Legal Information

**Help**

## Landed Cost Report

5600

**Restaurant Number:**

0003473

Date: 10/22/00

## Retrieve

Printer Friendly Version  
Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

**Restaurant Number: 0003473**

Distribution Center: REINHART - CEDAR RAPIDS, IA

**Report Contact: Robert Harris**

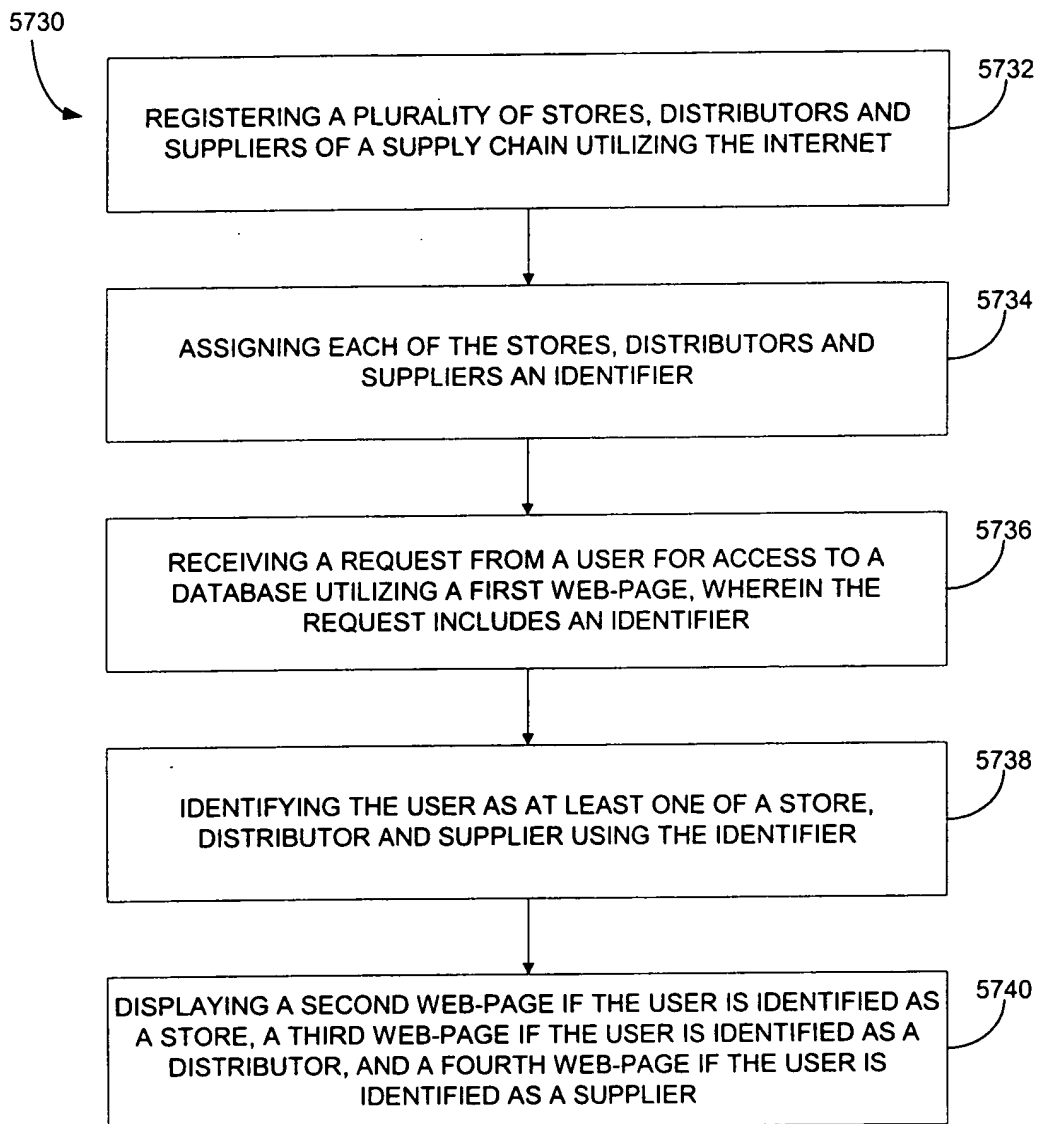
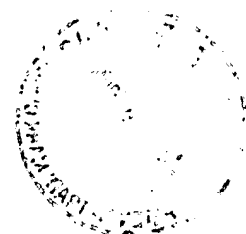
**Contact Number: 305-529-3409**

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

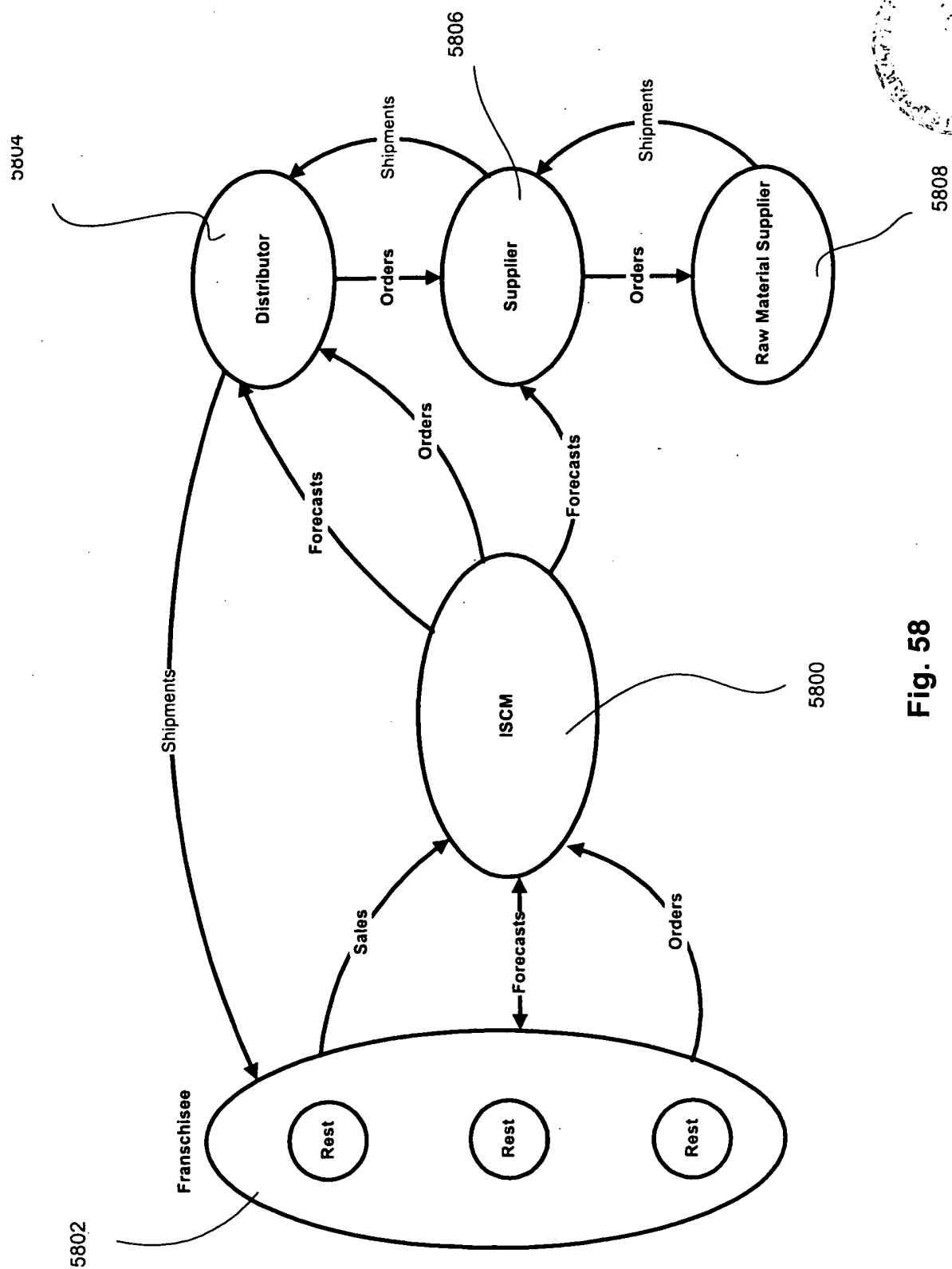
DC Item ID	RSL Item No	RSL Item Description	DC Cost	Markup	Rest Cost
10340	4438	REGISTER TAPE THERMAL 2.25" X 105'	\$21.27	\$1.57	\$22.84
12880	3588	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18080	306	SAUCE BULK-KRAFT BULL'S EYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67	MUSTARD-BULK 3 GAL	\$6.45	\$1.57	\$8.02
20840	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	66	SAUCE BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN .5L	\$6.41	\$1.57	\$7.98

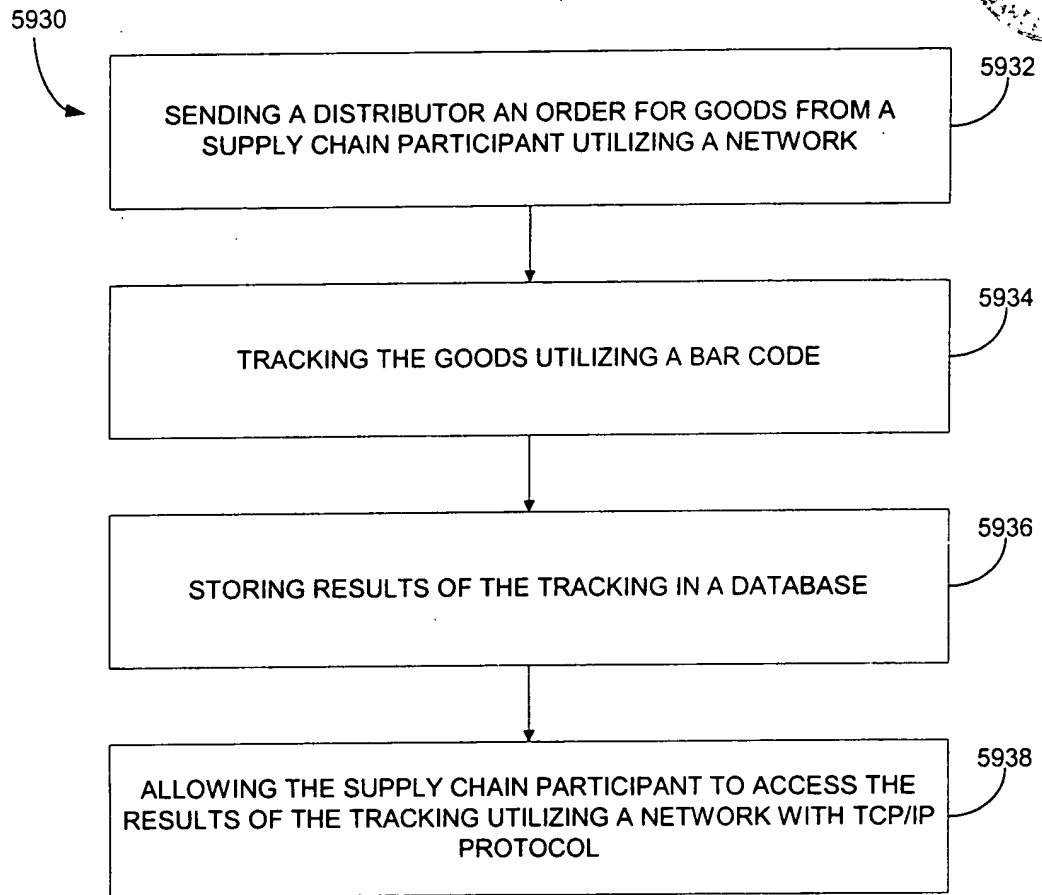
**Let's Done**

**FIG. 56**



**FIG. 57**





**FIG. 59**

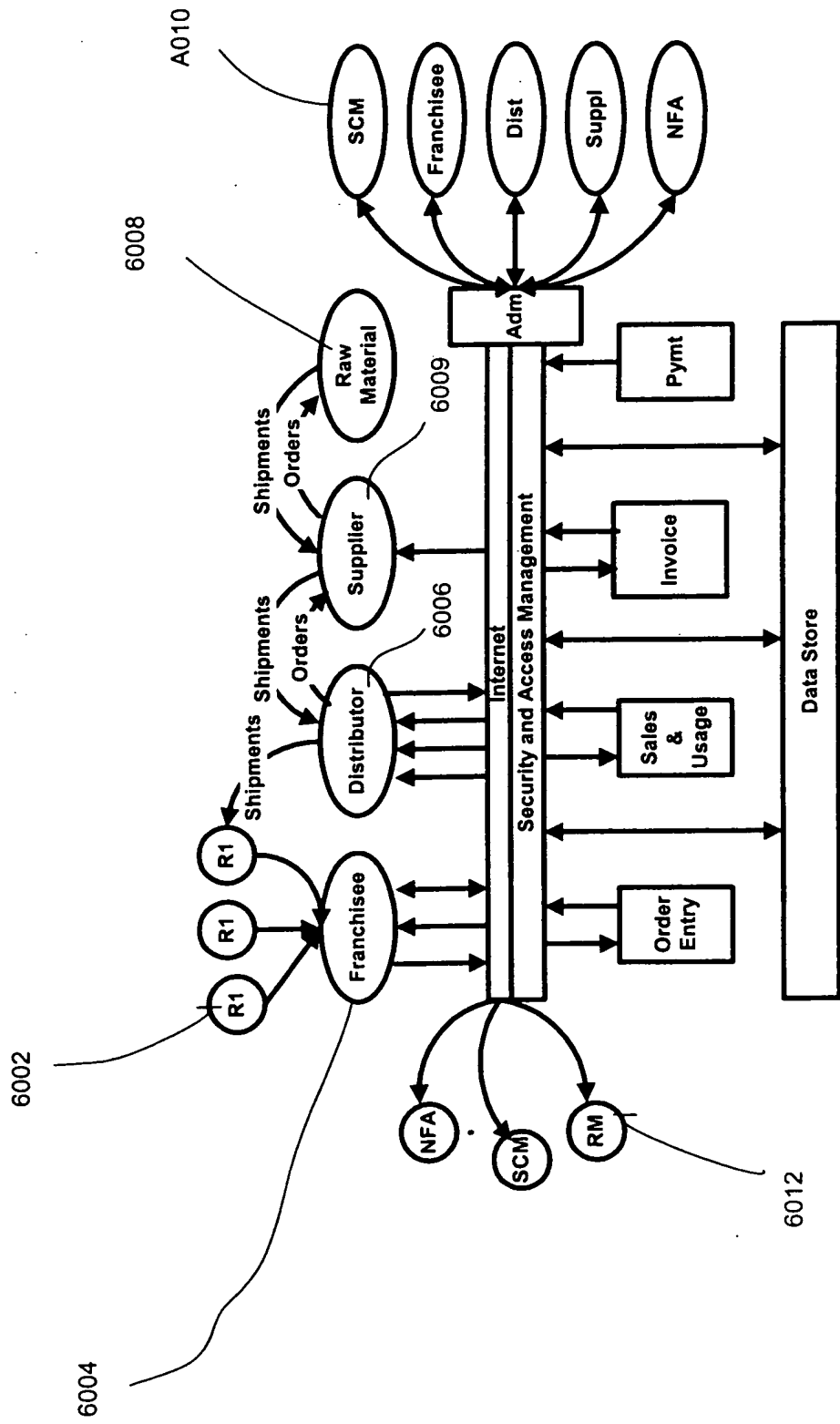


Fig. 60



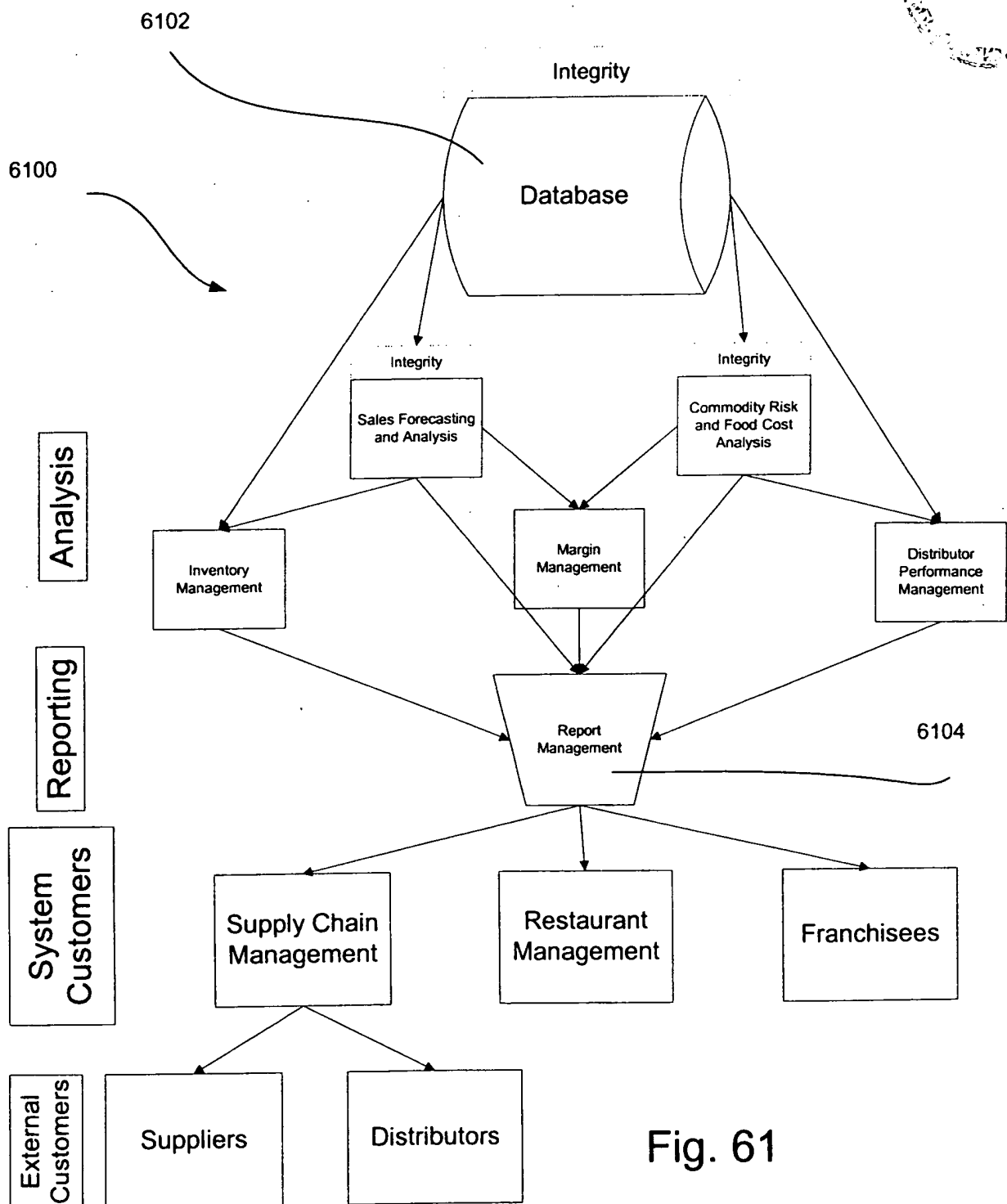


Fig. 61

6230

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

6234

RECEIVING SUPPLIER INFORMATION FROM A MANAGEMENT HEADQUARTERS UTILIZING THE NETWORK, WHEREIN THE SUPPLIER INFORMATION INCLUDES A PLURALITY OF SUPPLIERS SELECTED TO SUPPLY THE STORE WITH THE GOODS

6236

USING THE SUPPLIER INFORMATION TO TRANSMIT THE ELECTRONIC ORDER FORM TO THE SELECTED SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK

6238

**FIG. 62**

6300

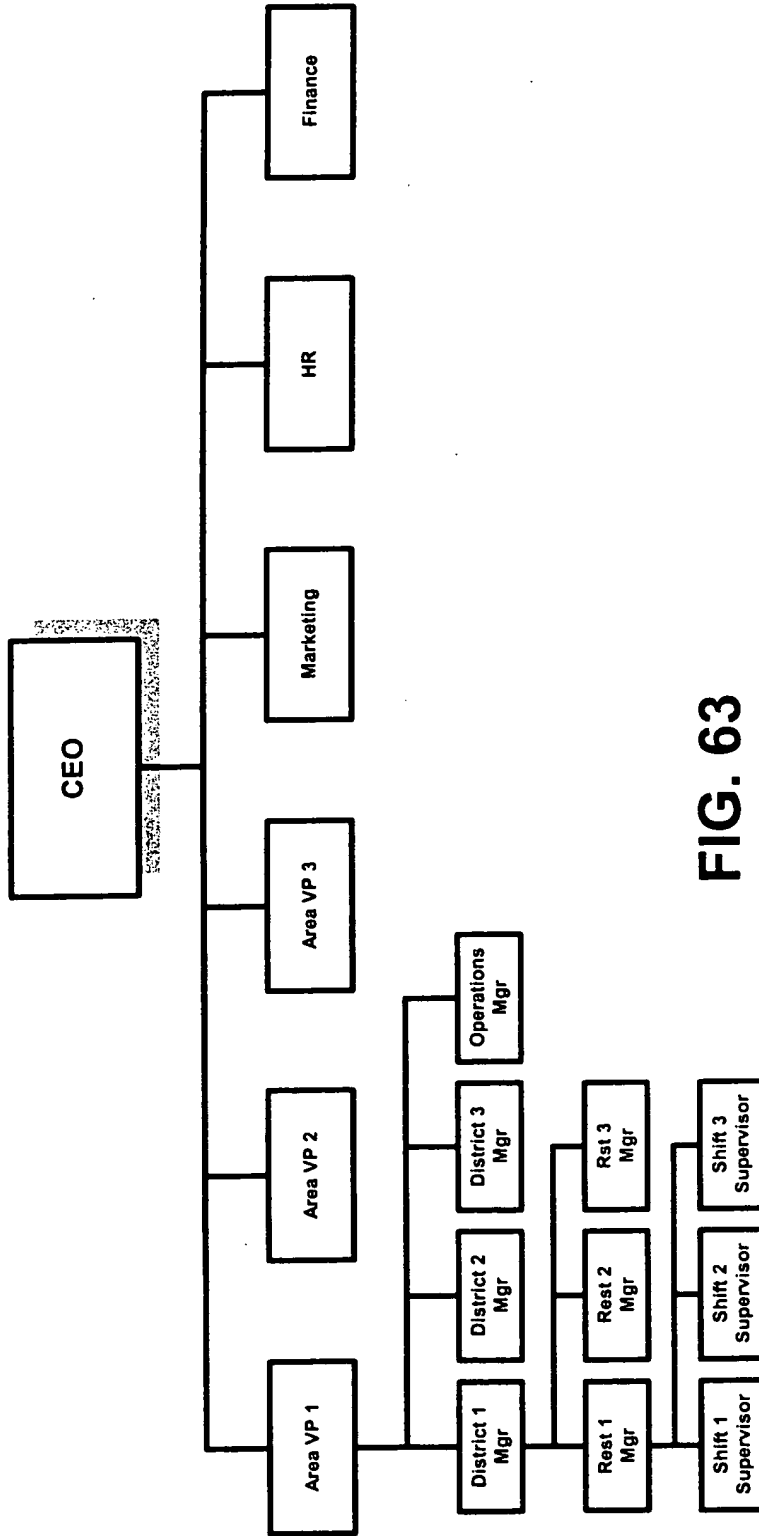
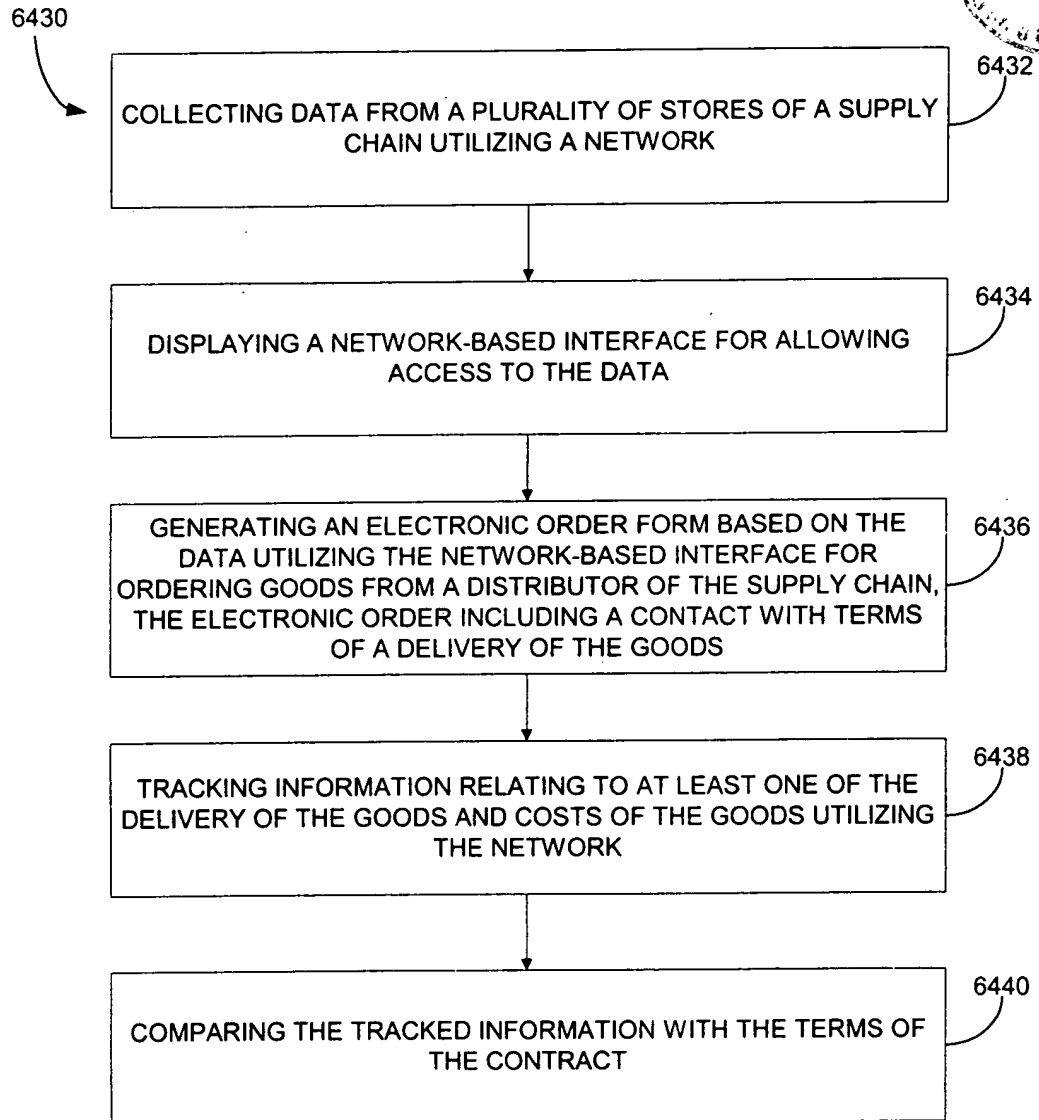


FIG. 63





**FIG. 64**

6530

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE AT LEAST ONE STORE

6532

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA  
FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS  
OF THE SUPPLY CHAIN

6534

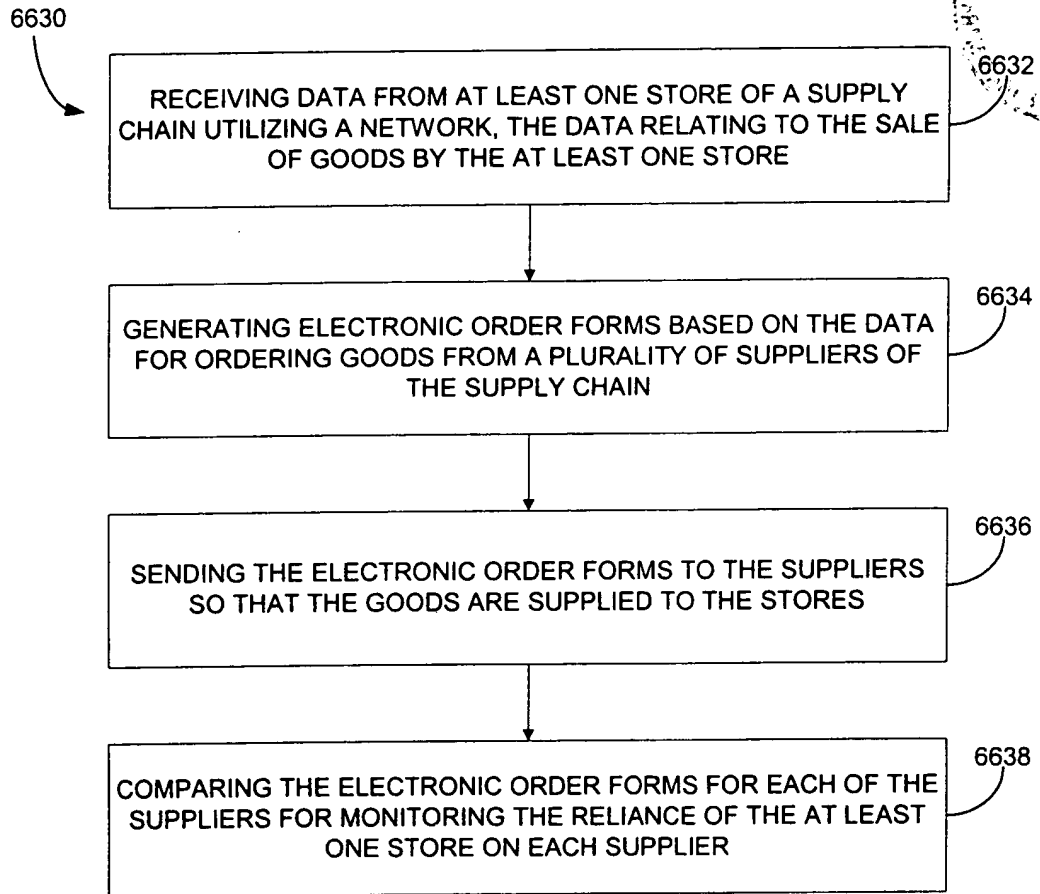
SENDING THE ELECTRONIC ORDER FORMS TO THE  
DISTRIBUTORS SO THAT THE GOODS ARE DELIVERED TO THE  
STORES

6536

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE  
DISTRIBUTORS FOR MONITORING THE RELIANCE OF THE AT  
LEAST ONE STORE ON EACH DISTRIBUTOR

6538

**FIG. 65**



**FIG. 66**

6730

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

6732

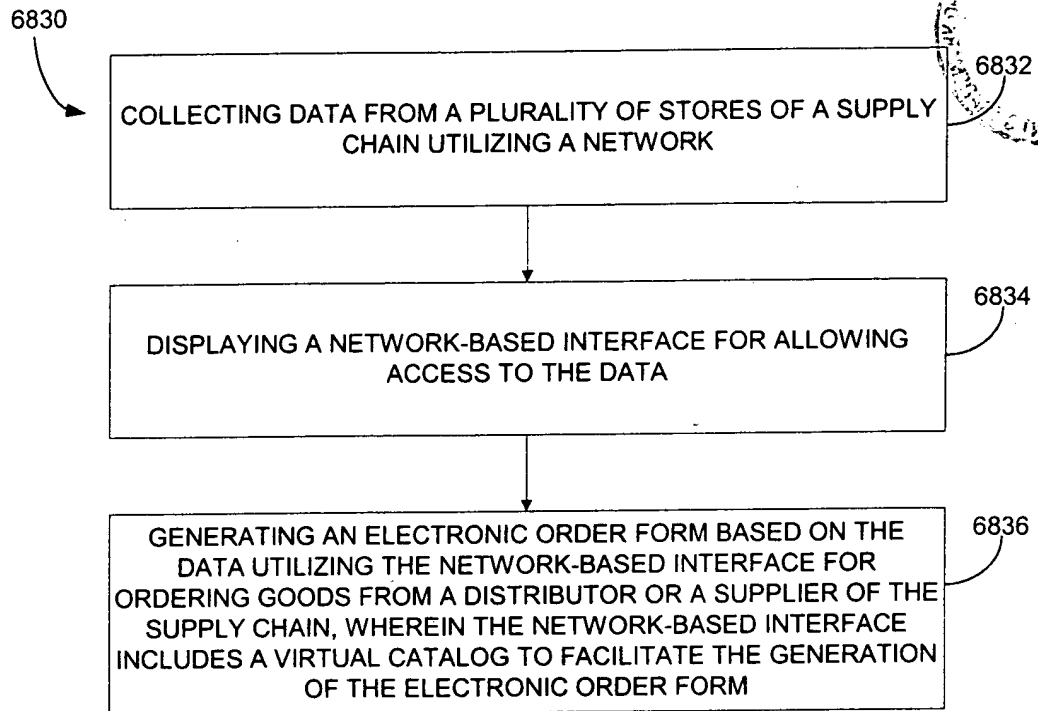
DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA

6734

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA UTILIZING THE NETWORK-BASED INTERFACE FOR  
ORDERING GOODS FROM SELECTED DISTRIBUTORS OF THE  
SUPPLY CHAIN, WHEREIN THE NETWORK-BASED INTERFACE  
INCLUDES A BULLETIN BOARD DISPLAYING INFORMATION  
RECEIVED FROM EACH OF THE STORES, THE INFORMATION  
RELATING TO THE DISTRIBUTORS FOR FACILITATING THE  
SELECTION OF THE DISTRIBUTORS

6736

**FIG. 67**



**FIG. 68**



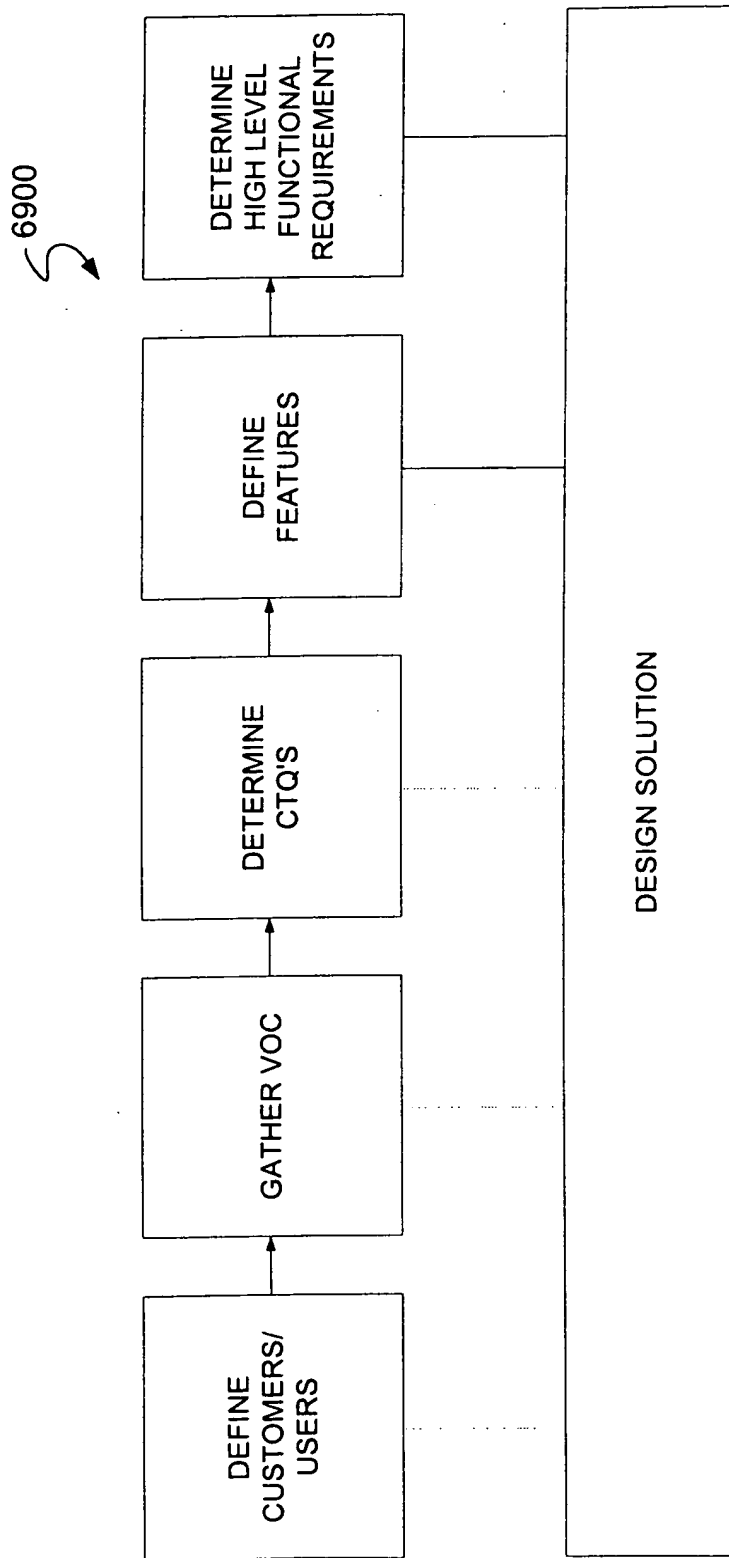


FIG. 69



7030

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

7032

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

7034

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

7036

SENDING THE ELECTRONIC ORDER FORMS TO THE DISTRIBUTORS UTILIZING THE NETWORK

7038

RECEIVING INVOICES FROM THE DISTRIBUTORS UTILIZING THE NETWORK

7040

COMPARING THE INVOICES WITH THE ELECTRONIC ORDER FORMS FOR AUDITING THE INVOICES

7042

**FIG. 70**

7130

# RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK

7132

7134

## ASSIGNING EACH OF THE SUPPLY CHAIN PARTICIPANTS WITH AN IDENTIFIER

71,36

LISTING THE DATA FOR EACH OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE IDENTIFIER TO PRESERVE THE ANONYMITY OF THE SUPPLY CHAIN PARTICIPANTS

FIG. 71

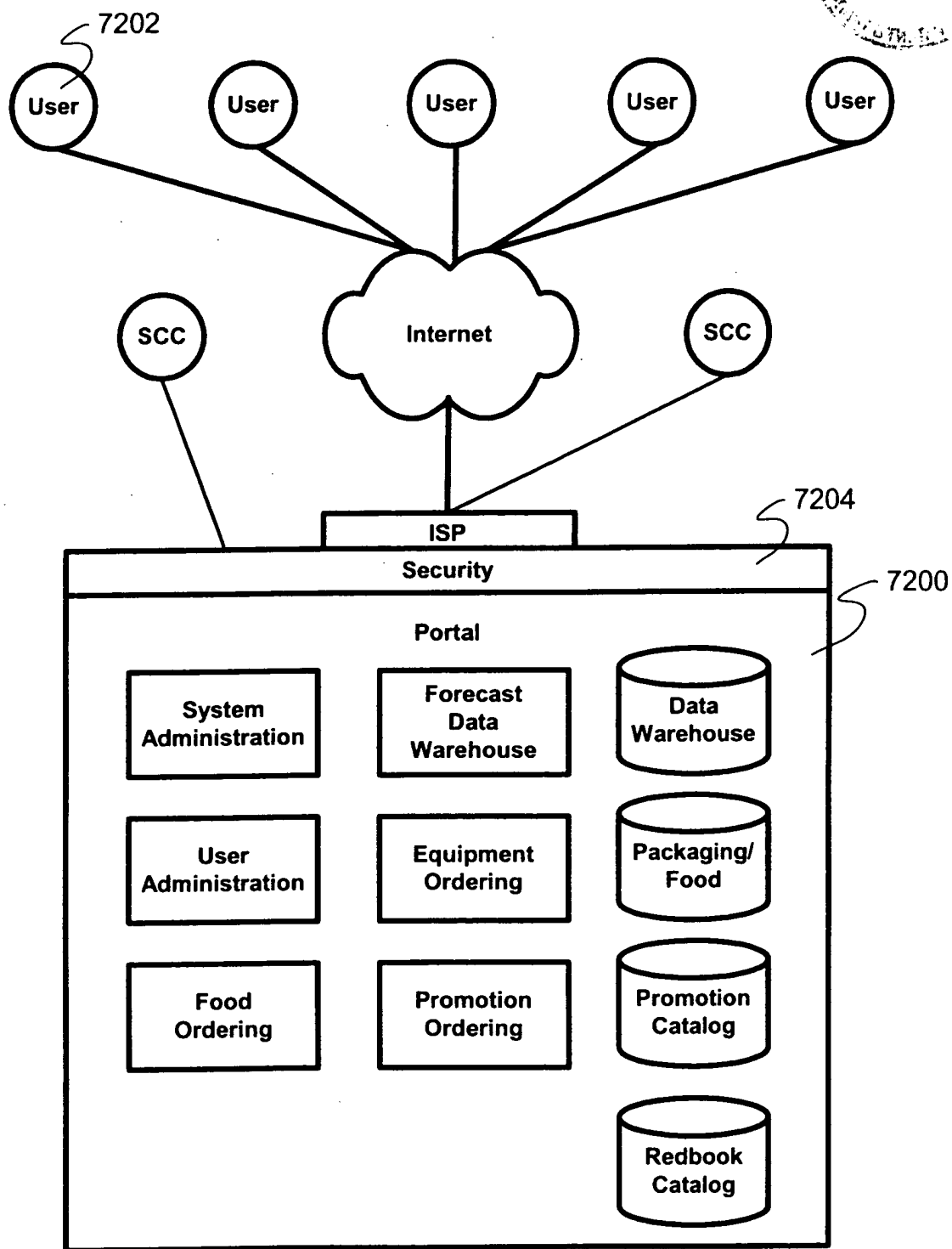


FIG. 72

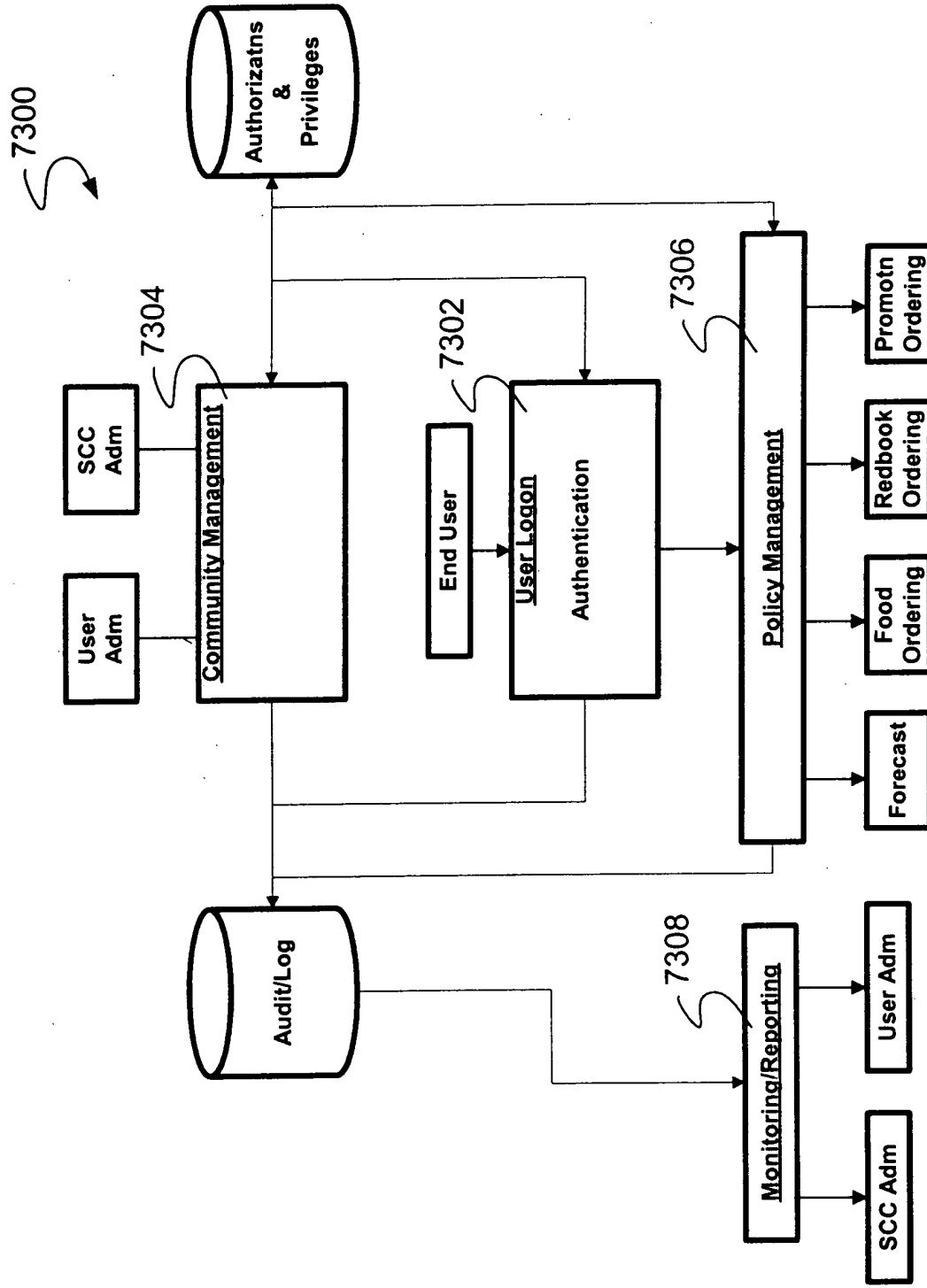


FIG. 73

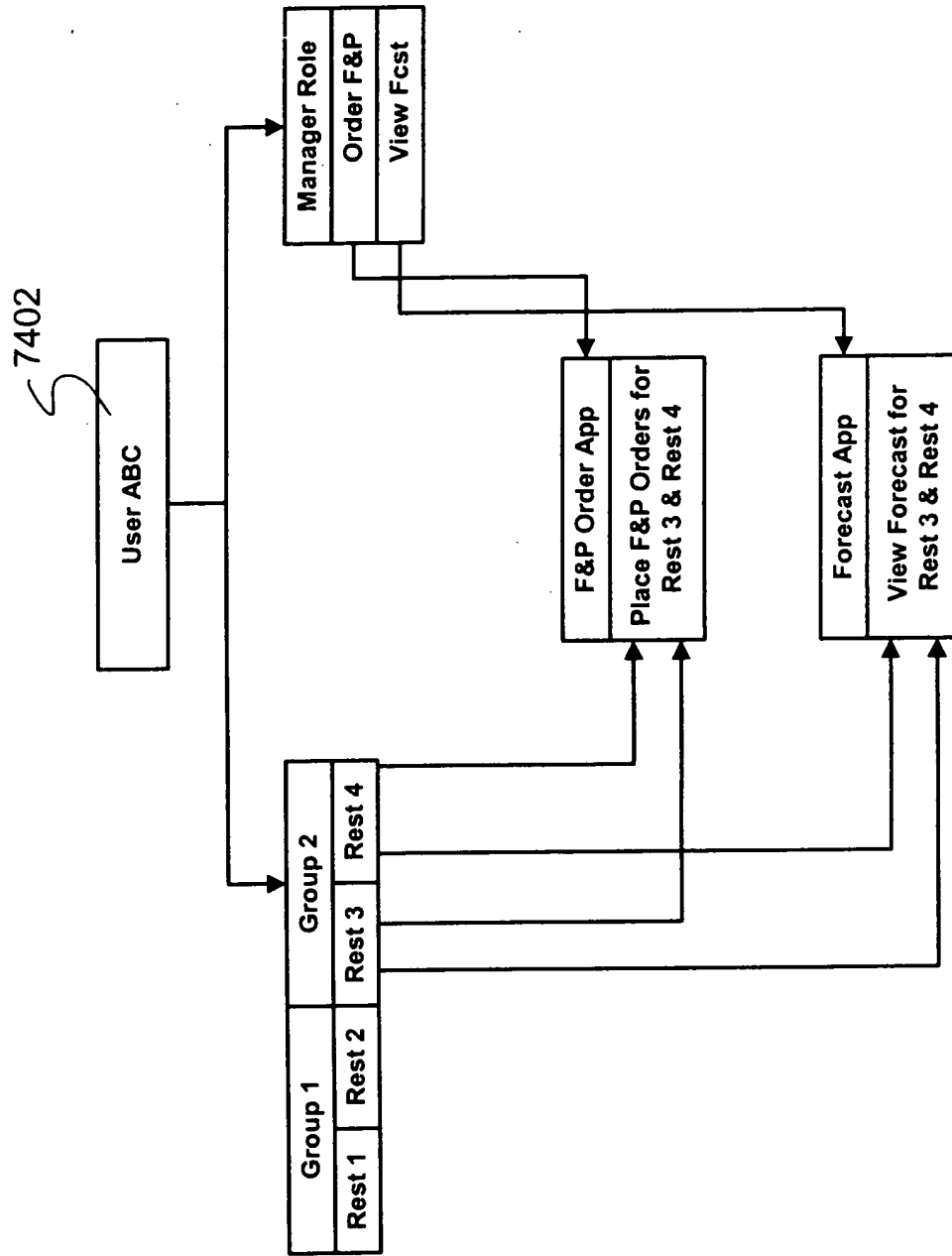


FIG. 74

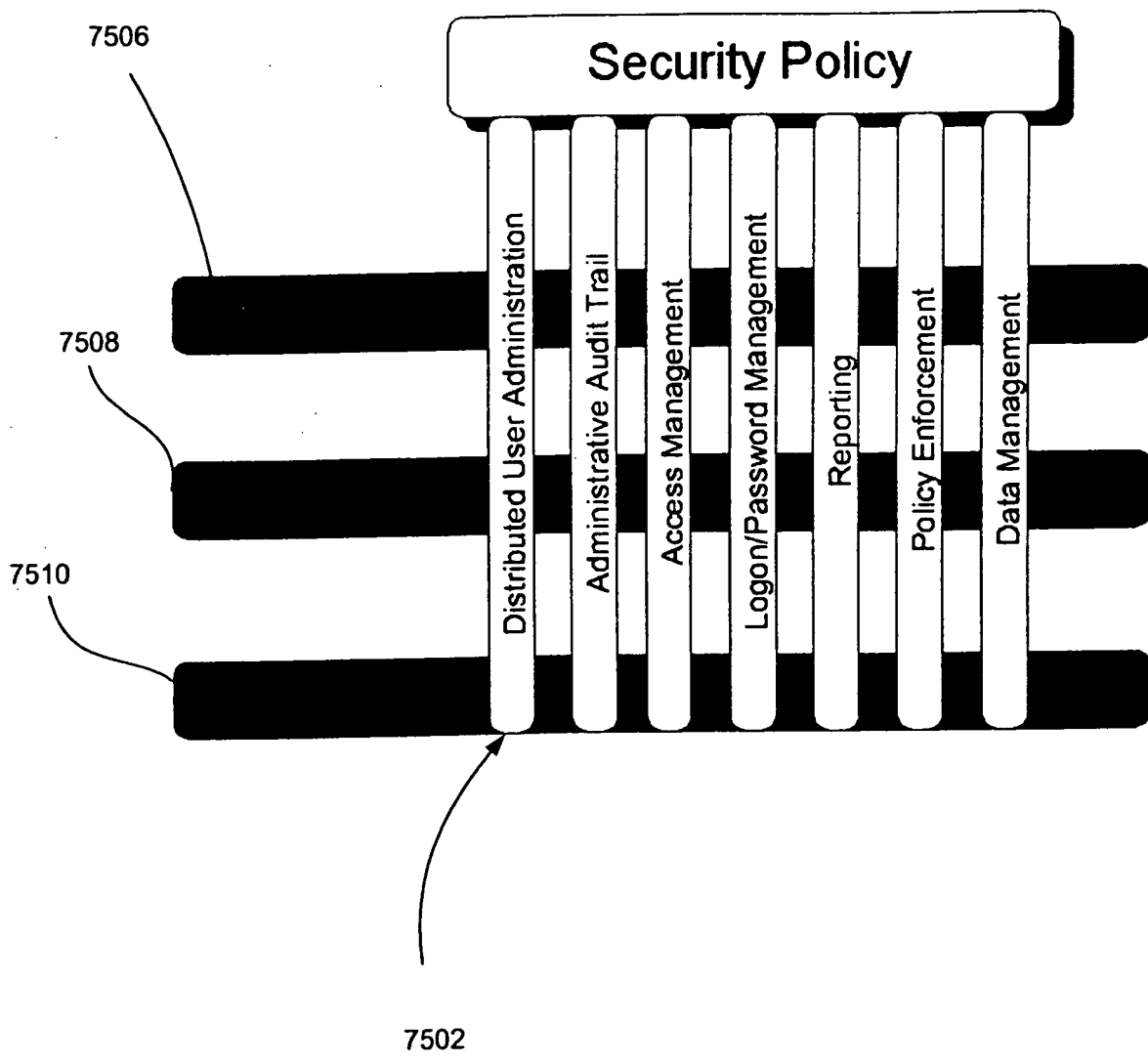
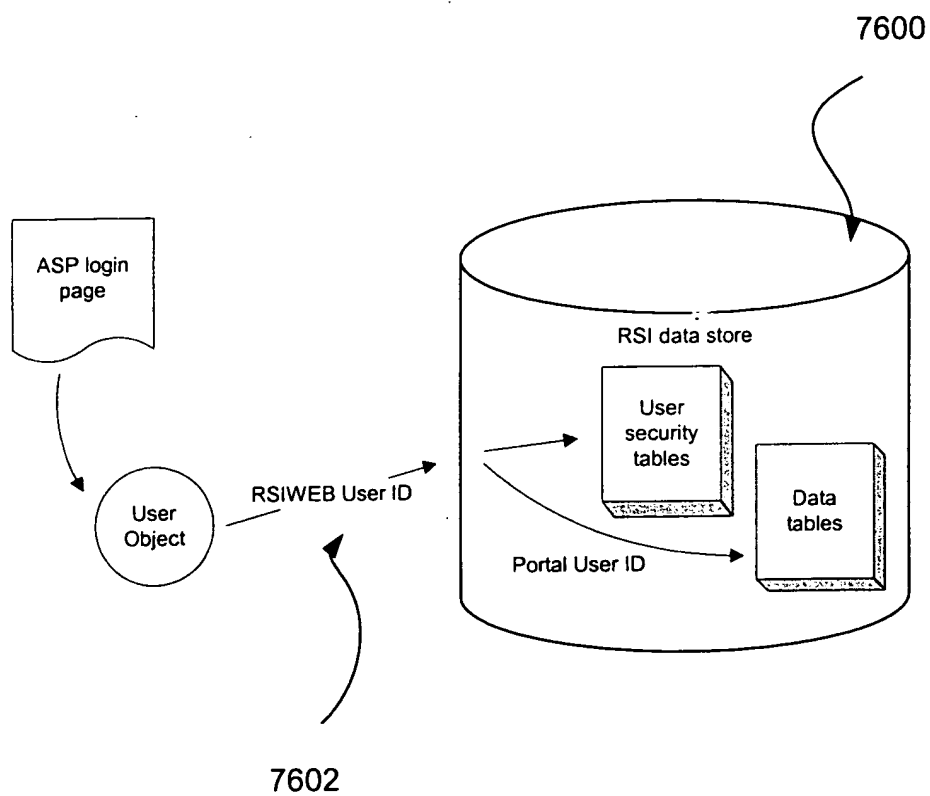


Fig. 75



**Fig. 76**





7800

7802

7804

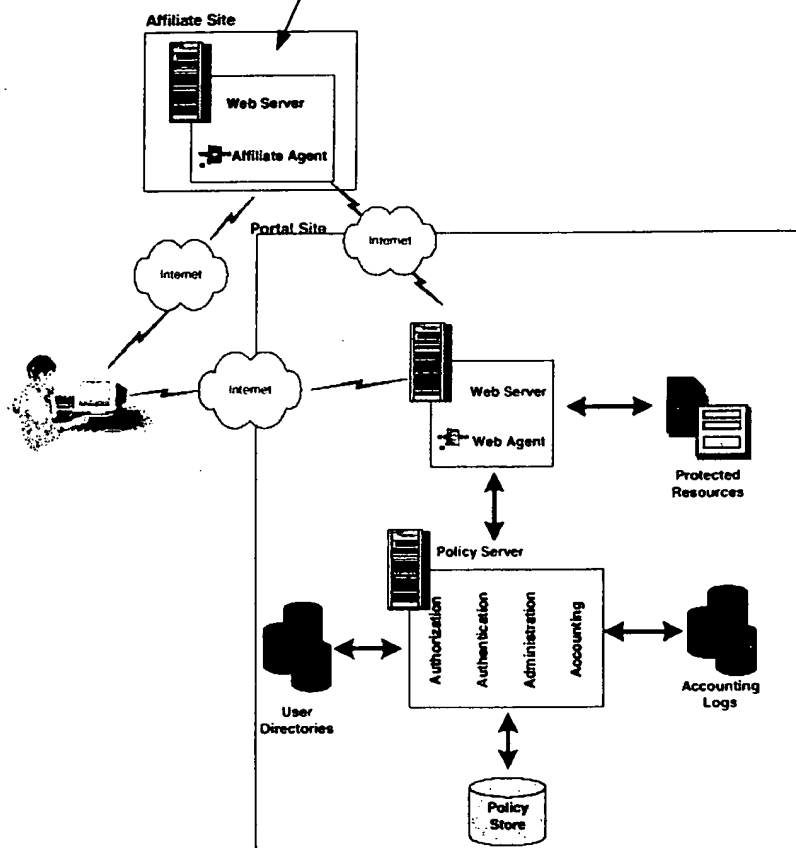


Fig. 78

7900

7902

# Policy-Based Web Security Model

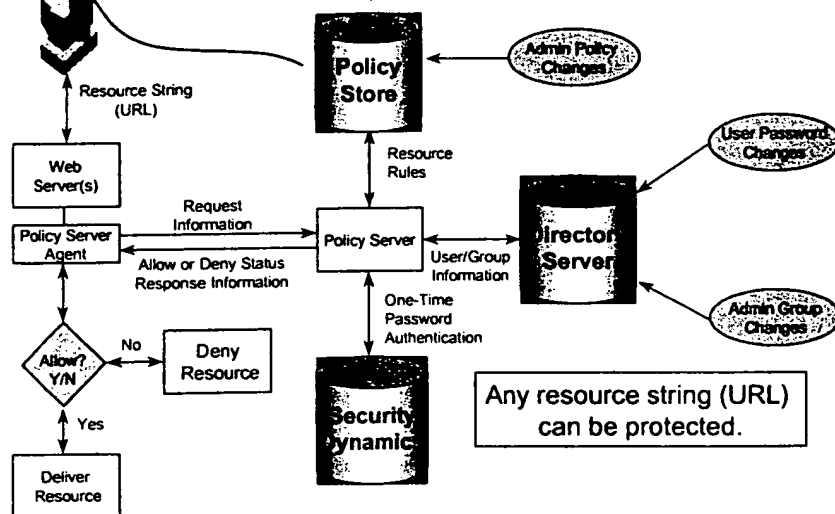


Fig. 79

8030

REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS,  
DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A  
NETWORK

8032

MAINTAINING THE REGISTERED USERS ON A LIST

8034

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK

8036

UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS  
UTILIZING THE NETWORK

8038

RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING  
THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8040

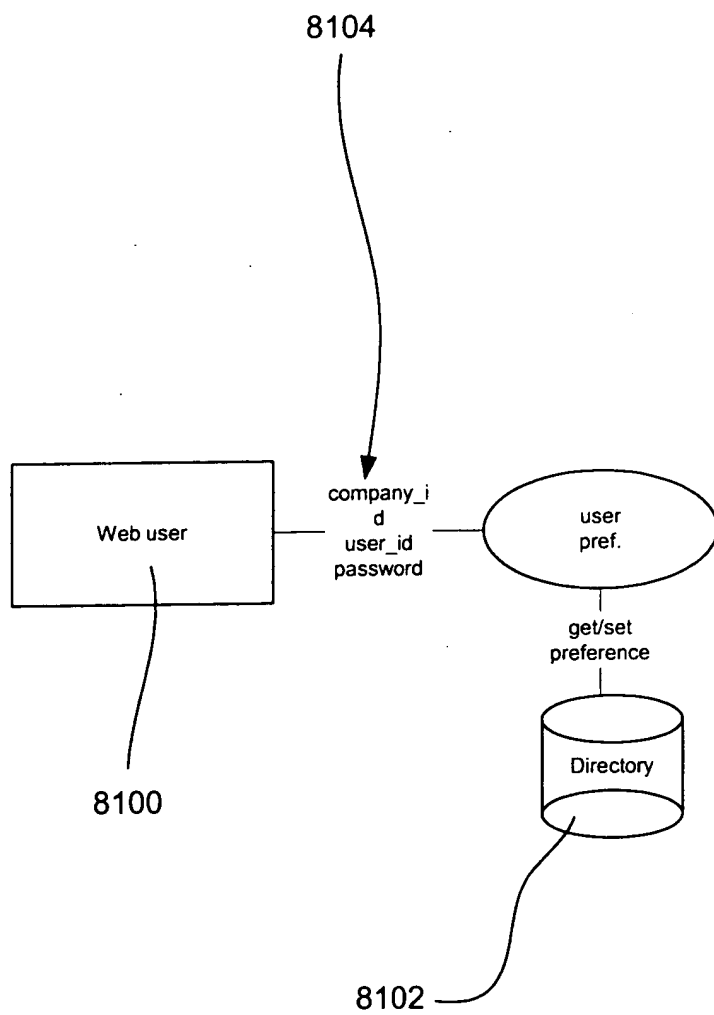
COMPARING THE IDENTIFIER AGAINST THE LIST

8042

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF  
THE IDENTIFIER AGAINST THE LIST

8042

**FIG. 80**



**Fig. 81**

8200

8202

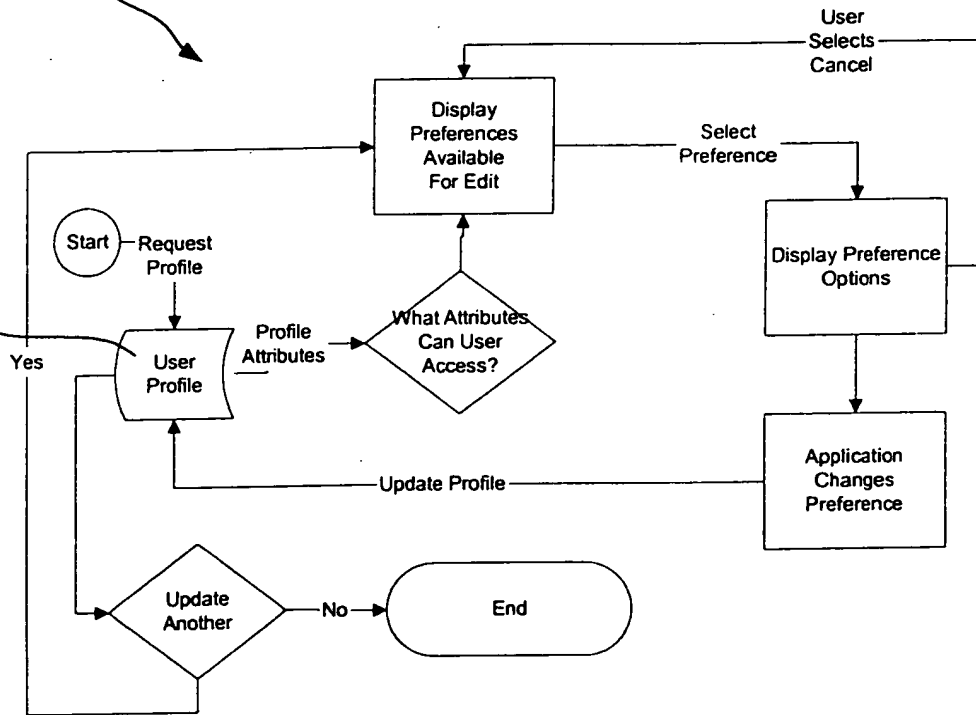
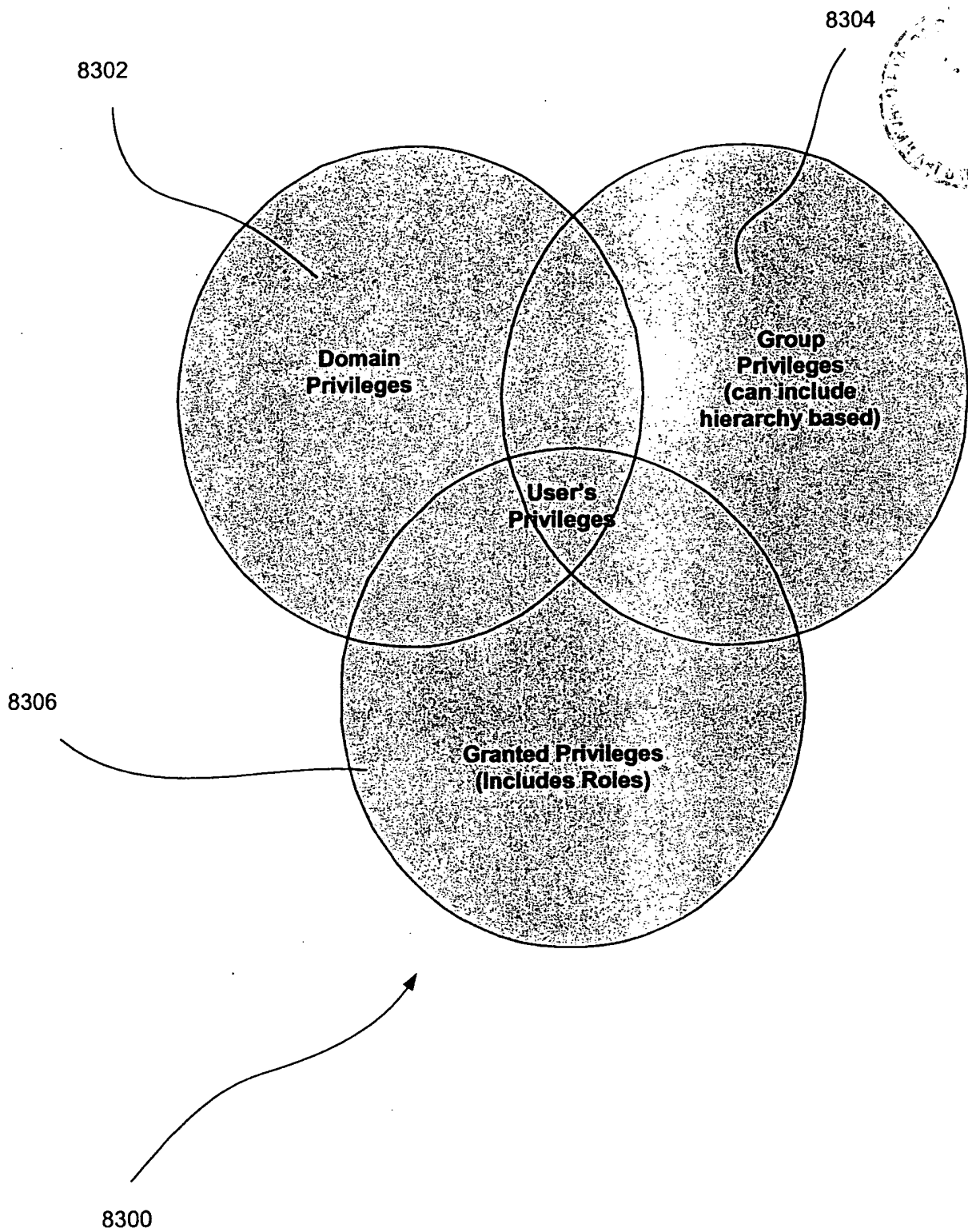
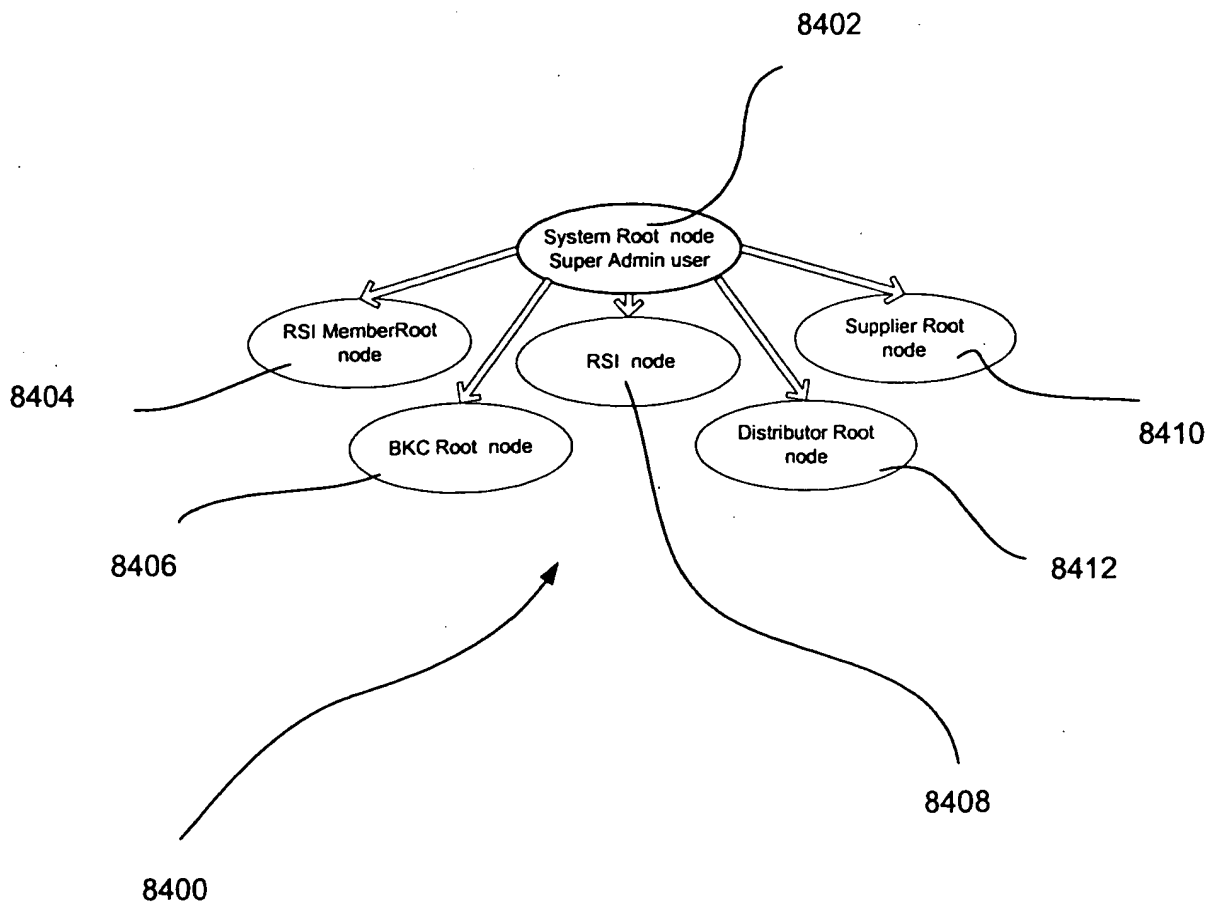


Fig. 82

FIG. 83

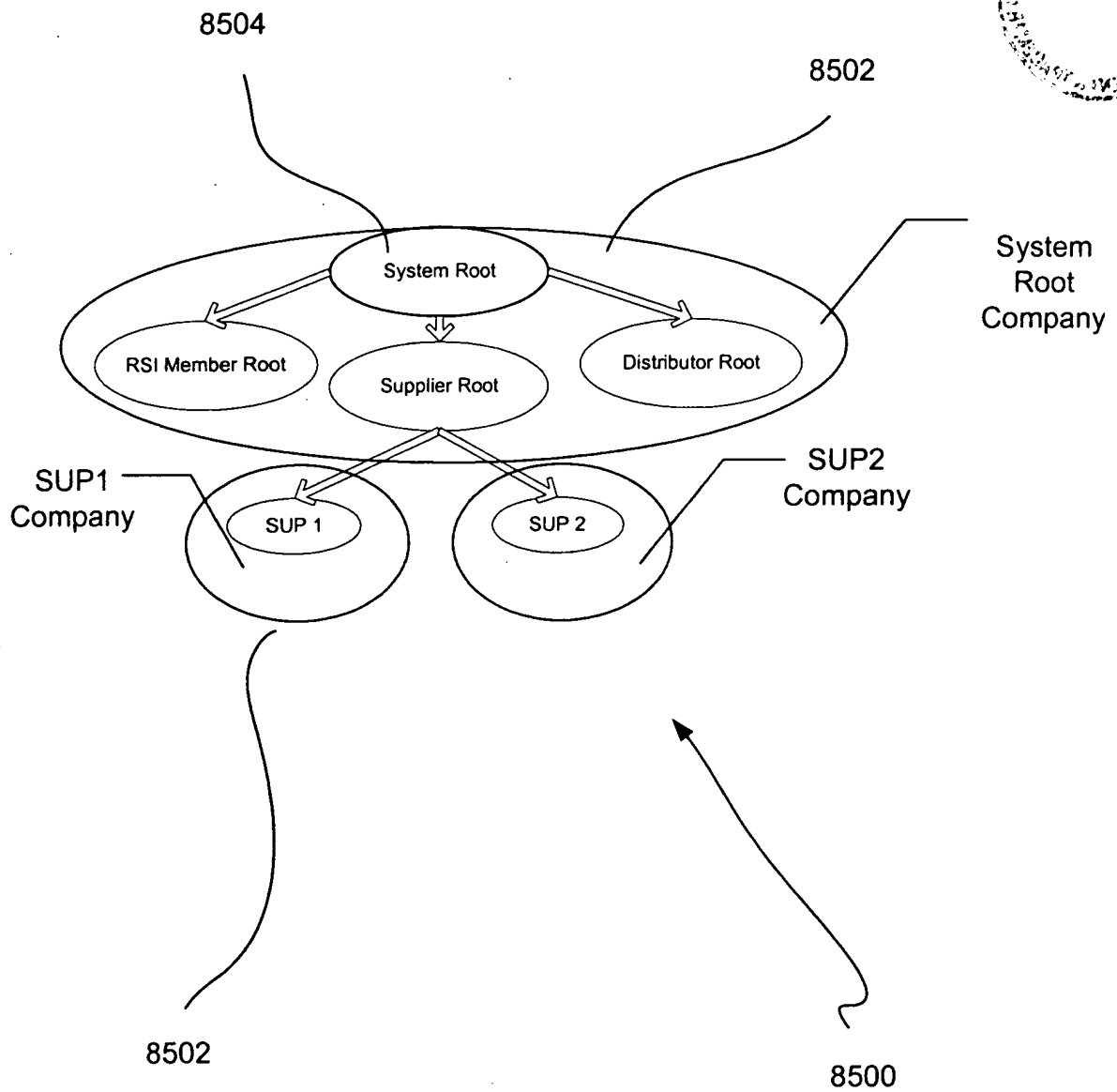


**Fig. 83**



**Fig. 84**





**Fig. 85**

8600

8602

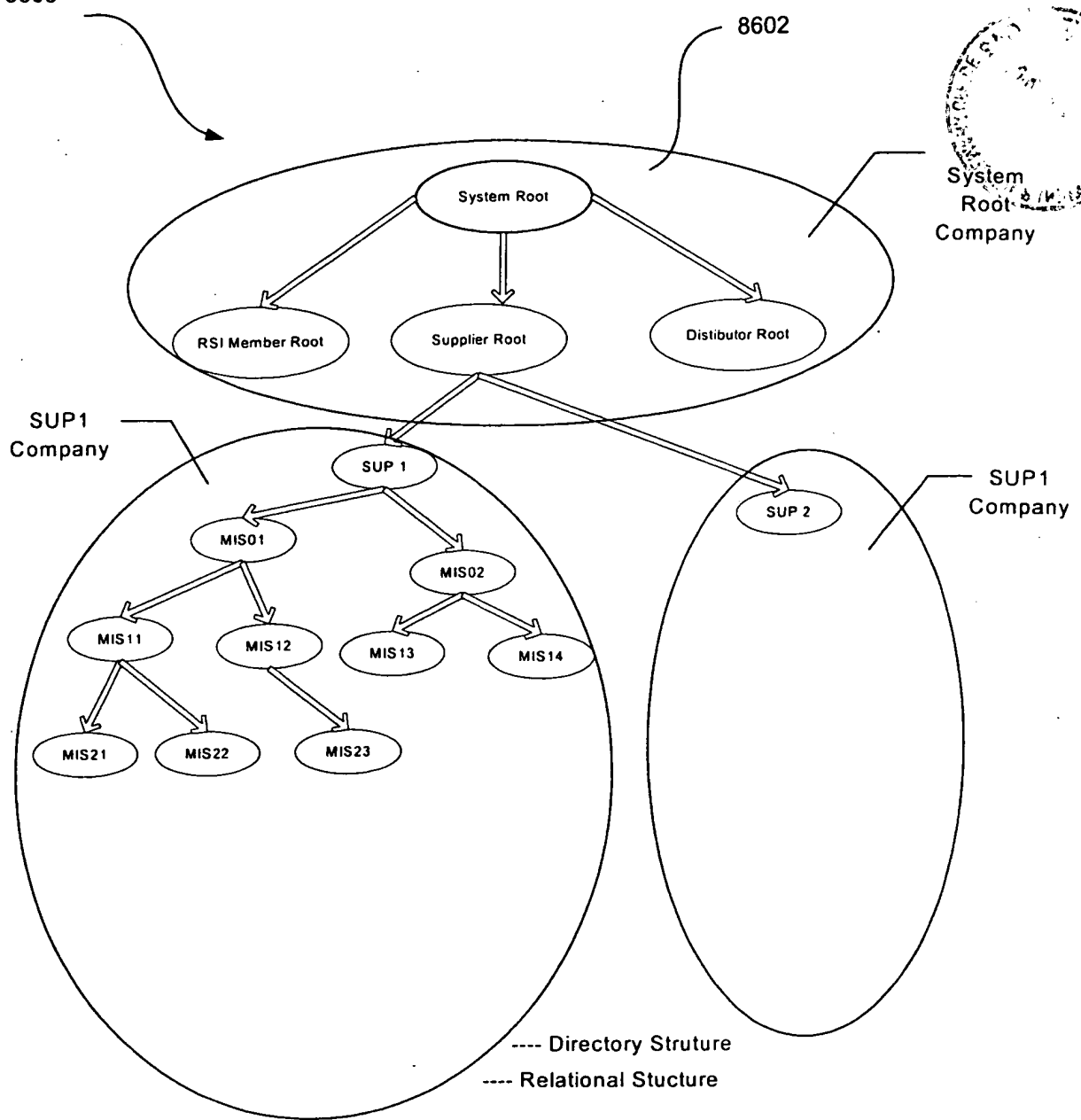


Fig. 86

8700

## Group Hierarchy Management: Data Flow

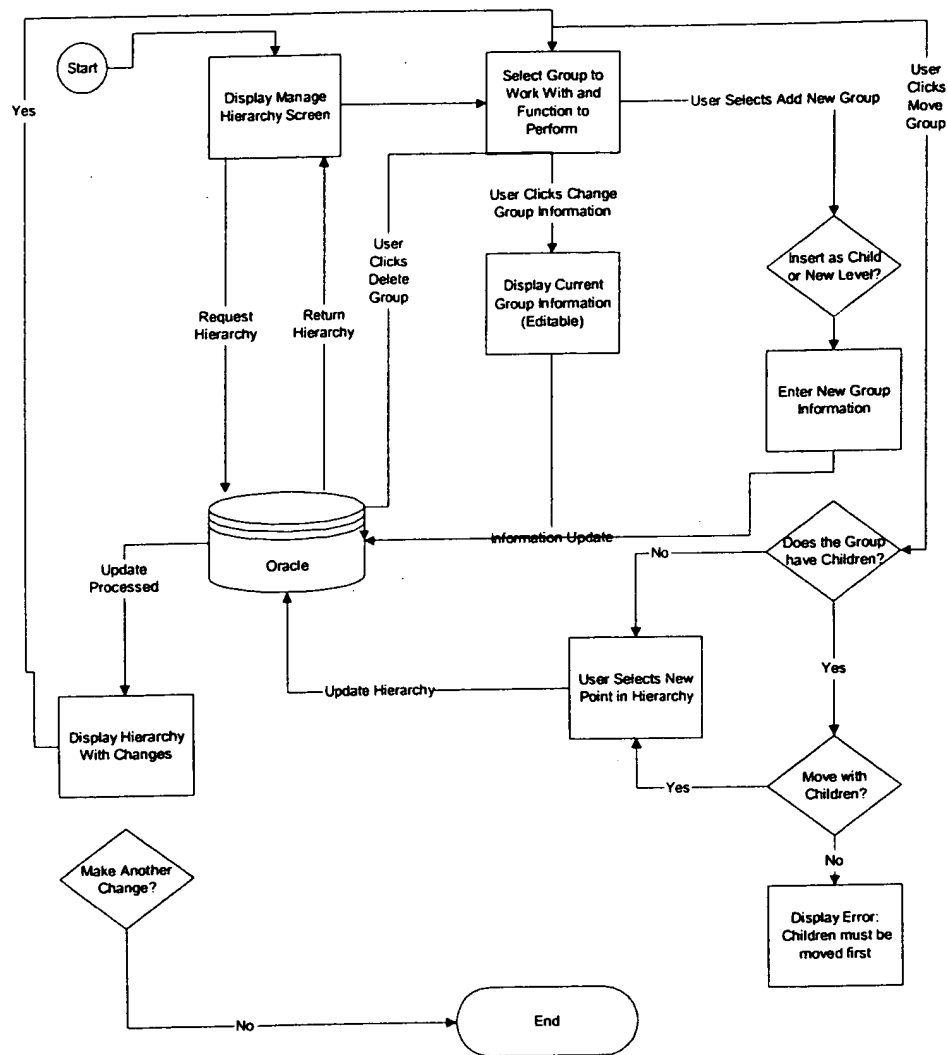


Fig. 87

8800

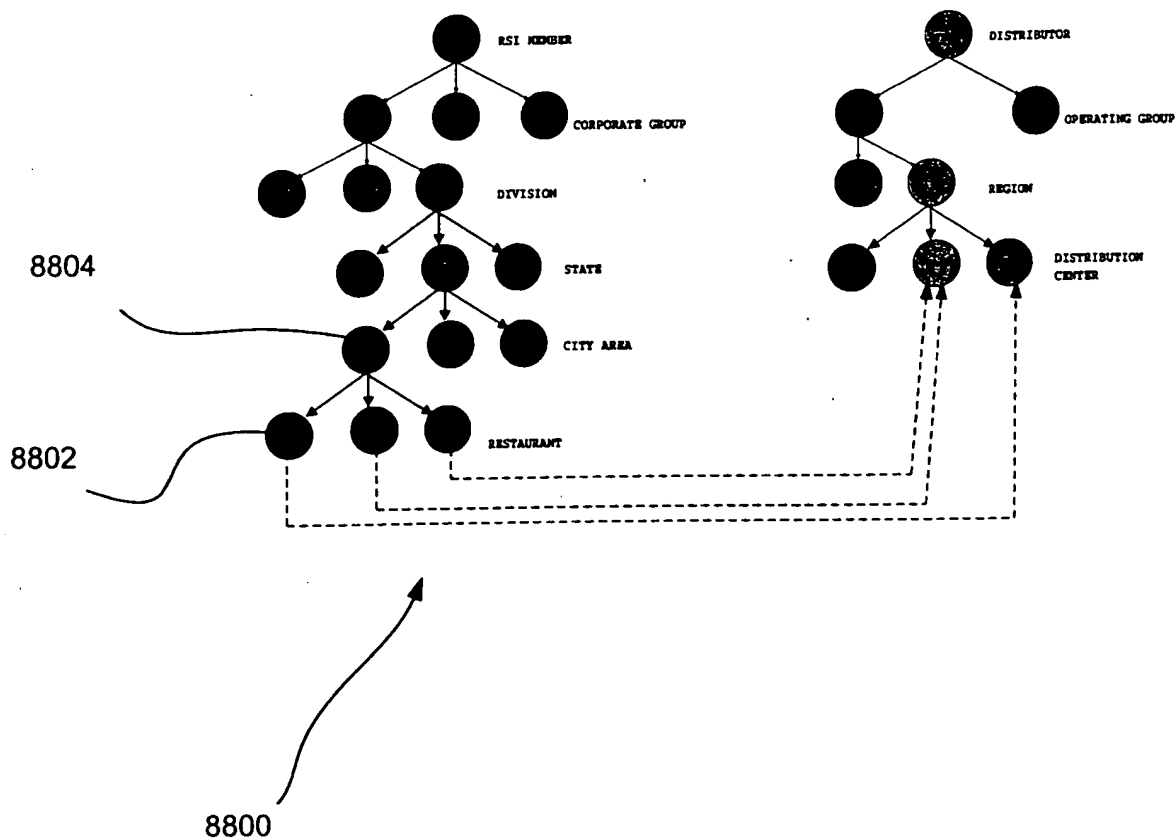


Fig. 88

8902

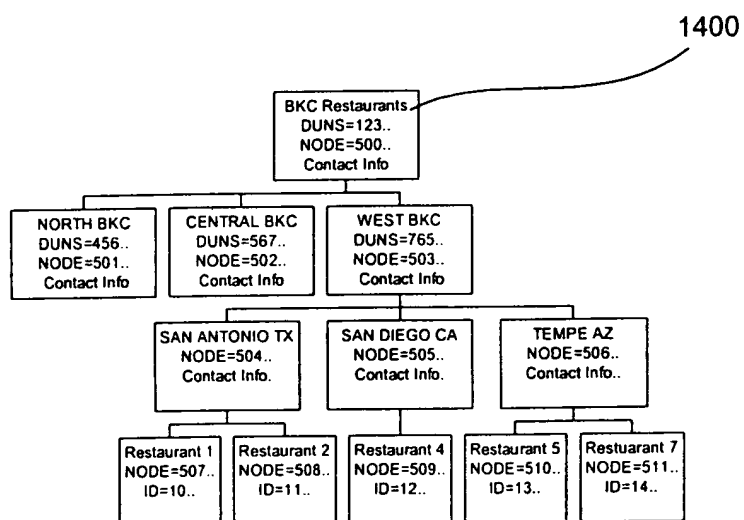
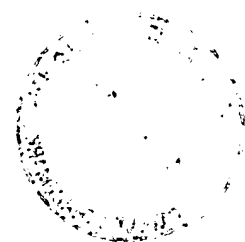
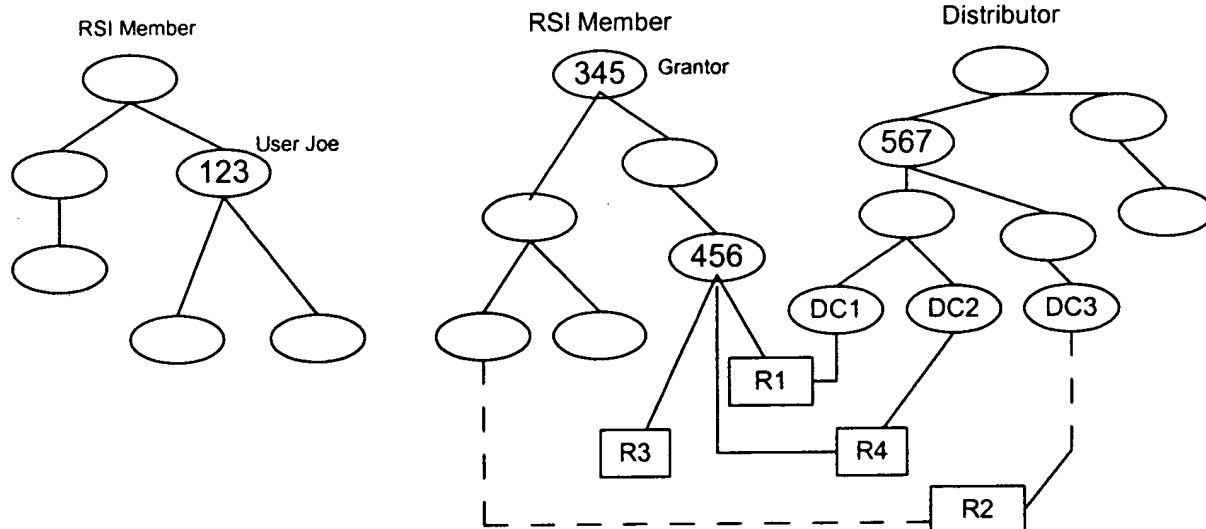


Fig. 89



9000



**FIG. 90**

9100

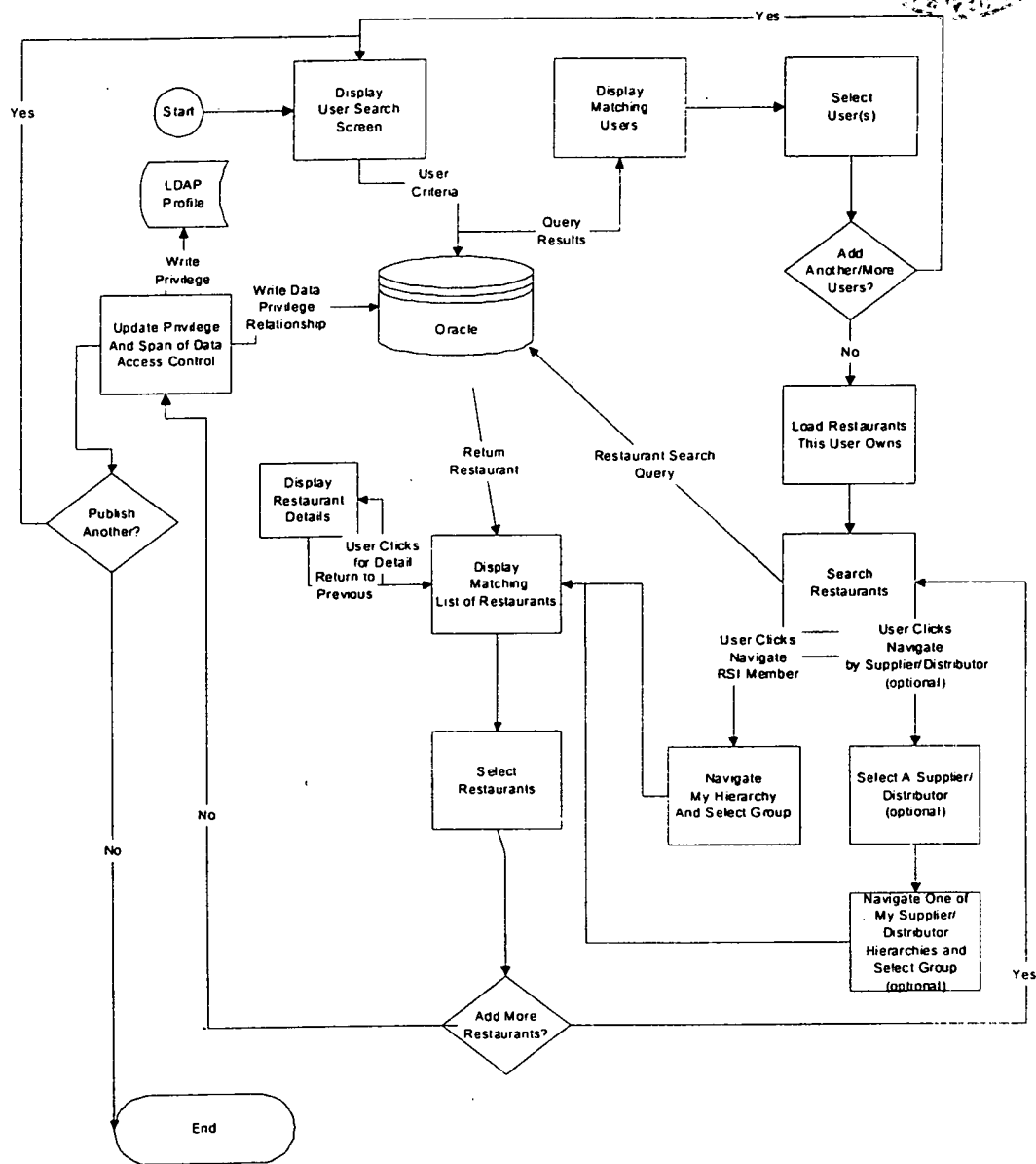


Fig. 91

9230

REGISTERING A PLURALITY OF STORES OF A SUPPLY CHAIN  
UTILIZING A NETWORK, THE REGISTRATION INCLUDING  
RECEIVING FIRST IDENTIFICATION INFORMATION

9232

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK, THE DATA RELATING  
TO THE SALE OF GOODS BY THE STORES AND INCLUDING  
SECOND IDENTIFICATION INFORMATION MORE RECENT THAN  
THE FIRST IDENTIFICATION INFORMATION

9234

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED  
INTERFACE

9236

COMPARING THE FIRST IDENTIFICATION INFORMATION WITH THE  
SECOND IDENTIFICATION INFORMATION

9238

UPDATING THE REGISTRATION OF THE STORES BASED ON THE  
COMPARISON

9240

**FIG. 92**



9330

RECEIVING DATA FROM A PLURALITY OF HEALTH AND PERSONAL CARE PRODUCTS OUTLETS OF A HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF HEALTH AND PERSONAL CARE PRODUCTS BY THE HEALTH AND PERSONAL CARE PRODUCTS OUTLETS

9332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING HEALTH AND PERSONAL CARE PRODUCTS FROM A HEALTH AND PERSONAL CARE PRODUCTS DISTRIBUTOR OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN

9334

TRANSMITTING THE DATA TO THE HEALTH AND PERSONAL CARE PRODUCTS DISTRIBUTOR OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE NETWORK

9336

TRANSMITTING THE DATA TO A HEALTH AND PERSONAL CARE PRODUCTS SUPPLIER OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE NETWORK

9338

FORECASTING ACTIVITY IN THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE DATA

9340

**FIG. 93**

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS

9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

9440

**FIG. 94**

9530

RECEIVING DATA FROM A PLURALITY OF TRANSPORTATION EQUIPMENT OUTLETS OF A TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF TRANSPORTATION EQUIPMENT BY THE TRANSPORTATION EQUIPMENT OUTLETS

9532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING TRANSPORTATION EQUIPMENT FROM A TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN

9534

TRANSMITTING THE DATA TO THE TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9536

TRANSMITTING THE DATA TO A TRANSPORTATION EQUIPMENT SUPPLIER OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9538

FORECASTING ACTIVITY IN THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE DATA

9540

**FIG. 95**

9630

RECEIVING DATA FROM A PLURALITY OF HOME PRODUCT  
OUTLETS OF A HOME PRODUCT SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF HOME  
PRODUCTS BY THE HOME PRODUCT OUTLETS

9632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING HOME PRODUCTS FROM A HOME PRODUCT  
DISTRIBUTOR OF THE HOME PRODUCT SUPPLY CHAIN

9634

TRANSMITTING THE DATA TO THE HOME PRODUCT DISTRIBUTOR  
OF THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE  
NETWORK

9636

TRANSMITTING THE DATA TO A HOME PRODUCT SUPPLIER OF  
THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

9638

FORECASTING ACTIVITY IN THE HOME PRODUCT SUPPLY CHAIN  
UTILIZING THE DATA

9640

**FIG. 96**

9730

RECEIVING DATA FROM A PLURALITY OF FOOD AND BEVERAGE OUTLETS OF A FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF FOOD AND BEVERAGES BY THE FOOD AND BEVERAGE OUTLETS

9732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING FOOD AND BEVERAGES FROM A FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN

9734

TRANSMITTING THE DATA TO THE FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9736

TRANSMITTING THE DATA TO A FOOD AND BEVERAGE SUPPLIER OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9738

FORECASTING ACTIVITY IN THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE DATA

9740

**FIG. 97**

9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS  
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF MACHINERY BY THE  
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING MACHINERY FROM A MACHINERY  
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF  
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE  
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9838

FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN  
UTILIZING THE DATA

9840

**FIG. 98**

9930

RECEIVING DATA FROM A PLURALITY OF SPORTING GOODS OUTLETS OF A SPORTING GOODS SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF SPORTING GOODS BY THE SPORTING GOODS OUTLETS

9932

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING SPORTING GOODS FROM A SPORTING GOODS DISTRIBUTOR OF THE SPORTING GOODS SUPPLY CHAIN

9934

TRANSMITTING THE DATA TO THE SPORTING GOODS DISTRIBUTOR OF THE SPORTING GOODS SUPPLY CHAIN UTILIZING THE NETWORK

9936

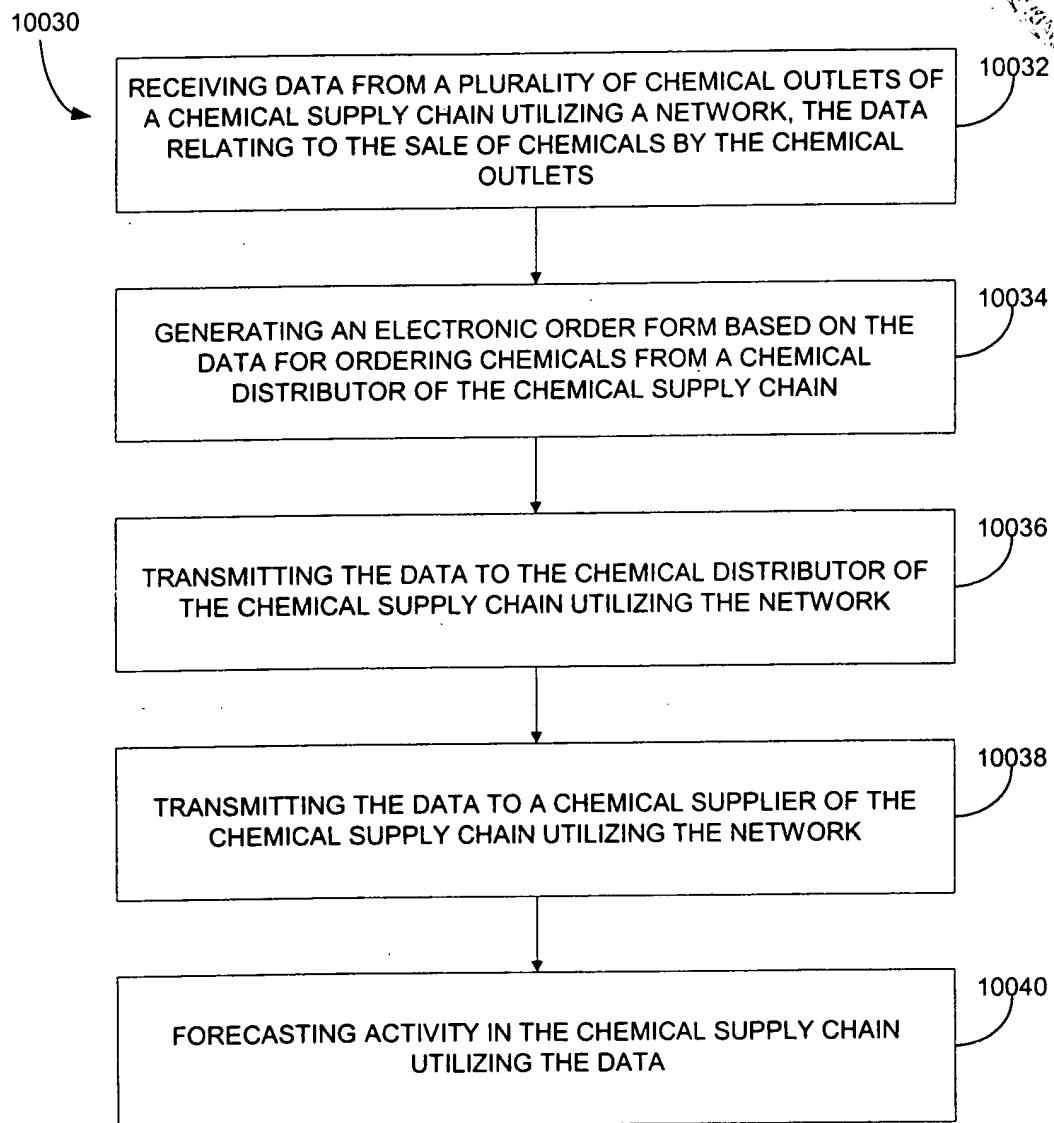
TRANSMITTING THE DATA TO A SPORTING GOODS SUPPLIER OF THE SPORTING GOODS SUPPLY CHAIN UTILIZING THE NETWORK

9938

FORECASTING ACTIVITY IN THE SPORTING GOODS SUPPLY CHAIN UTILIZING THE DATA

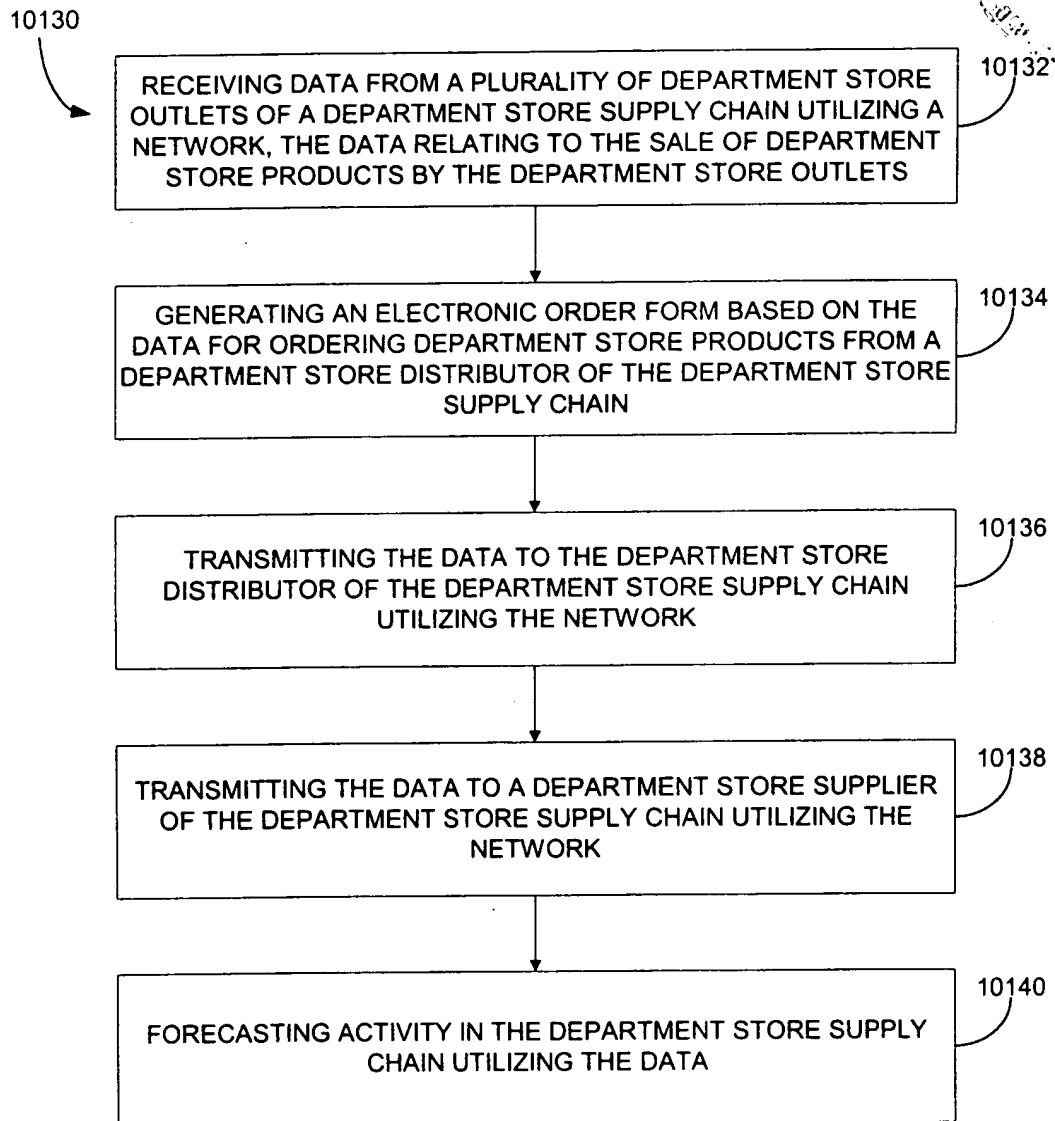
9940

**FIG. 99**



**FIG. 100**





**FIG. 101**

10230

RECEIVING DATA FROM A PLURALITY OF OFFICE PRODUCT  
OUTLETS OF AN OFFICE PRODUCT SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF OFFICE  
PRODUCTS BY THE OFFICE PRODUCT OUTLETS

10232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING OFFICE PRODUCTS FROM AN OFFICE  
PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY  
CHAIN

10234

TRANSMITTING THE DATA TO THE OFFICE PRODUCT  
DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN  
UTILIZING THE NETWORK

10236

TRANSMITTING THE DATA TO AN OFFICE PRODUCT SUPPLIER OF  
THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

10238

FORECASTING ACTIVITY IN THE OFFICE PRODUCT SUPPLY CHAIN  
UTILIZING THE DATA

10240

**FIG. 102A**

10260

RECEIVING DATA FROM A PLURALITY OF BOOK OUTLETS  
OF A BOOK SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF BOOKS BY THE BOOK  
OUTLETS

10262

GENERATING AN ELECTRONIC ORDER FORM BASED ON  
THE DATA FOR ORDERING BOOKS FROM A BOOK  
DISTRIBUTOR OF THE BOOK SUPPLY CHAIN

10264

TRANSMITTING THE DATA TO THE BOOK DISTRIBUTOR OF  
THE BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10266

TRANSMITTING THE DATA TO A BOOK SUPPLIER OF THE  
BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10268

FORECASTING ACTIVITY IN THE BOOK SUPPLY CHAIN  
UTILIZING THE DATA

10270

**FIG. 102B**

10330

RECEIVING DATA FROM A PLURALITY OF GAS STATION OUTLETS  
OF A GAS STATION SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF GAS STATION GOODS AND  
SERVICES BY THE GAS STATION OUTLETS

10332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING GAS STATION GOODS AND SERVICES  
FROM A GAS STATION DISTRIBUTOR OF THE GAS STATION  
SUPPLY CHAIN

10334

TRANSMITTING THE DATA TO THE GAS STATION DISTRIBUTOR OF  
THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10336

TRANSMITTING THE DATA TO A GAS STATION SUPPLIER OF THE  
GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10338

FORECASTING ACTIVITY IN THE GAS STATION SUPPLY CHAIN  
UTILIZING THE DATA

10340

**FIG. 103**

10430

RECEIVING DATA FROM A PLURALITY OF CONVENIENCE STORE OUTLETS OF AN CONVENIENCE STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CONVENIENCE STORE PRODUCTS AND SERVICES BY THE CONVENIENCE STORE OUTLETS

10432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CONVENIENCE STORE PRODUCTS AND SERVICES FROM AN CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN

10434

TRANSMITTING THE DATA TO THE CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10436

TRANSMITTING THE DATA TO AN CONVENIENCE STORE SUPPLIER OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

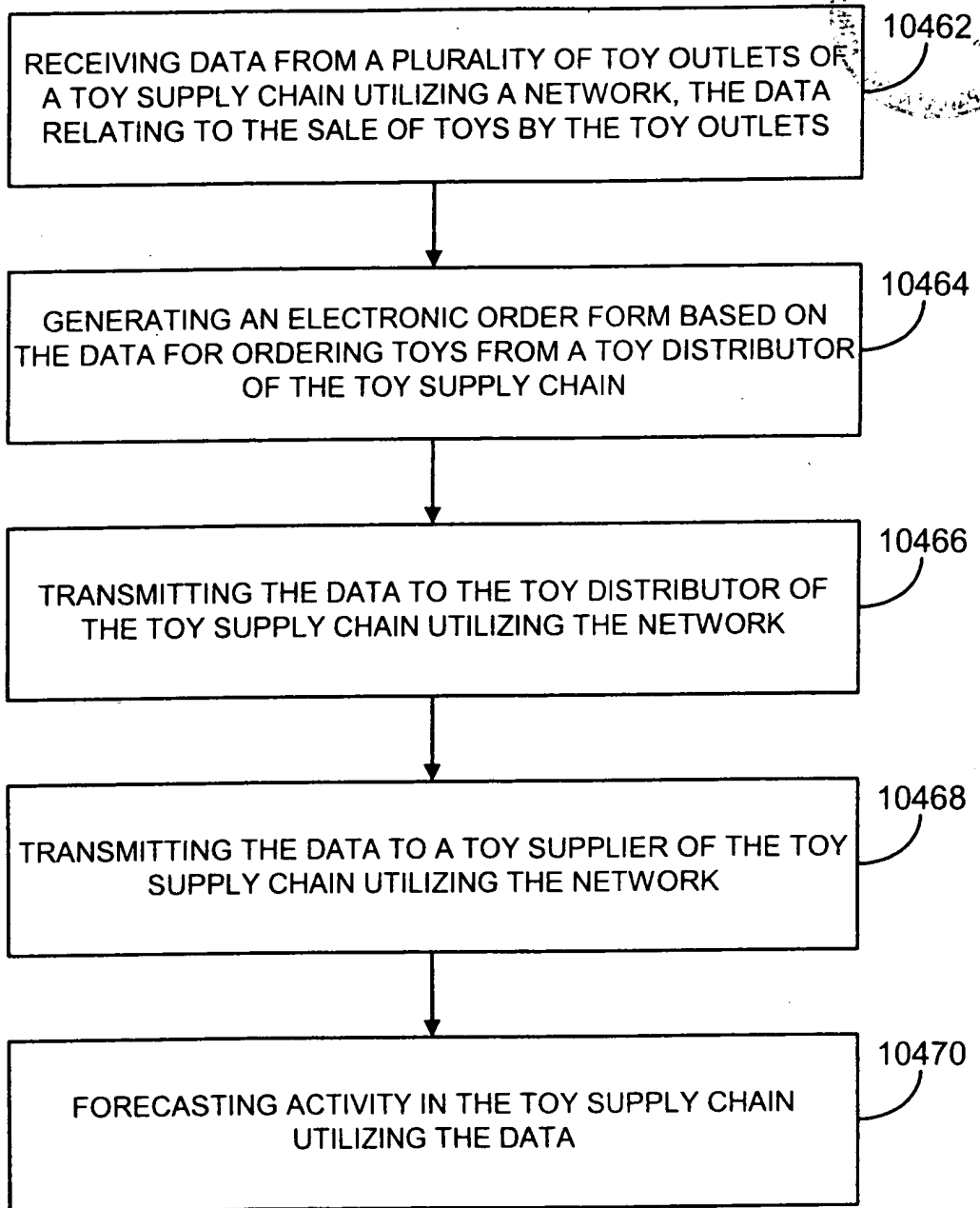
10438

FORECASTING ACTIVITY IN THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE DATA

10440

**FIG. 104A**

10460



**FIG. 104B**

10530

RECEIVING DATA FROM A PLURALITY OF ENTERTAINMENT MEDIA OUTLETS OF AN ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ENTERTAINMENT MEDIA BY THE ENTERTAINMENT MEDIA OUTLETS

10532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ENTERTAINMENT MEDIA FROM AN ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN

10534

TRANSMITTING THE DATA TO THE ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE NETWORK

10536

TRANSMITTING THE DATA TO AN ENTERTAINMENT MEDIA SUPPLIER OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE NETWORK

10538

FORECASTING ACTIVITY IN THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE DATA

10540

**FIG. 105**

10630

RECEIVING DATA FROM A PLURALITY OF ACCOMMODATION  
OUTLETS OF AN ACCOMMODATION SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF  
ACCOMMODATION PRODUCTS AND SERVICES BY THE  
ACCOMMODATION OUTLETS

10632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING ACCOMMODATION PRODUCTS AND  
SERVICES FROM AN ACCOMMODATION DISTRIBUTOR OF THE  
ACCOMMODATION SUPPLY CHAIN

10634

TRANSMITTING THE DATA TO THE ACCOMMODATION  
DISTRIBUTOR OF THE ACCOMMODATION SUPPLY CHAIN  
UTILIZING THE NETWORK

10636

TRANSMITTING THE DATA TO AN ACCOMMODATION SUPPLIER OF  
THE ACCOMMODATION SUPPLY CHAIN UTILIZING THE NETWORK

10638

FORECASTING ACTIVITY IN THE ACCOMMODATION SUPPLY CHAIN  
UTILIZING THE DATA

10640

**FIG. 106**



10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732



GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734



TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

**FIG. 107**

10830

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE STORES

10832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE  
SUPPLY CHAIN

10834

RECEIVING THE ORDERED GOODS

10836

ENTERING INFORMATION RELATING TO ANY NON-CONFORMING  
GOODS DELIVERED BY THE DISTRIBUTOR

10838

AGGREGATING THE INFORMATION IN A DATABASE

10840

TRANSMITTING THE AGGREGATED INFORMATION TO THE  
DISTRIBUTOR UTILIZING THE NETWORK

10842

**FIG. 108**

10900

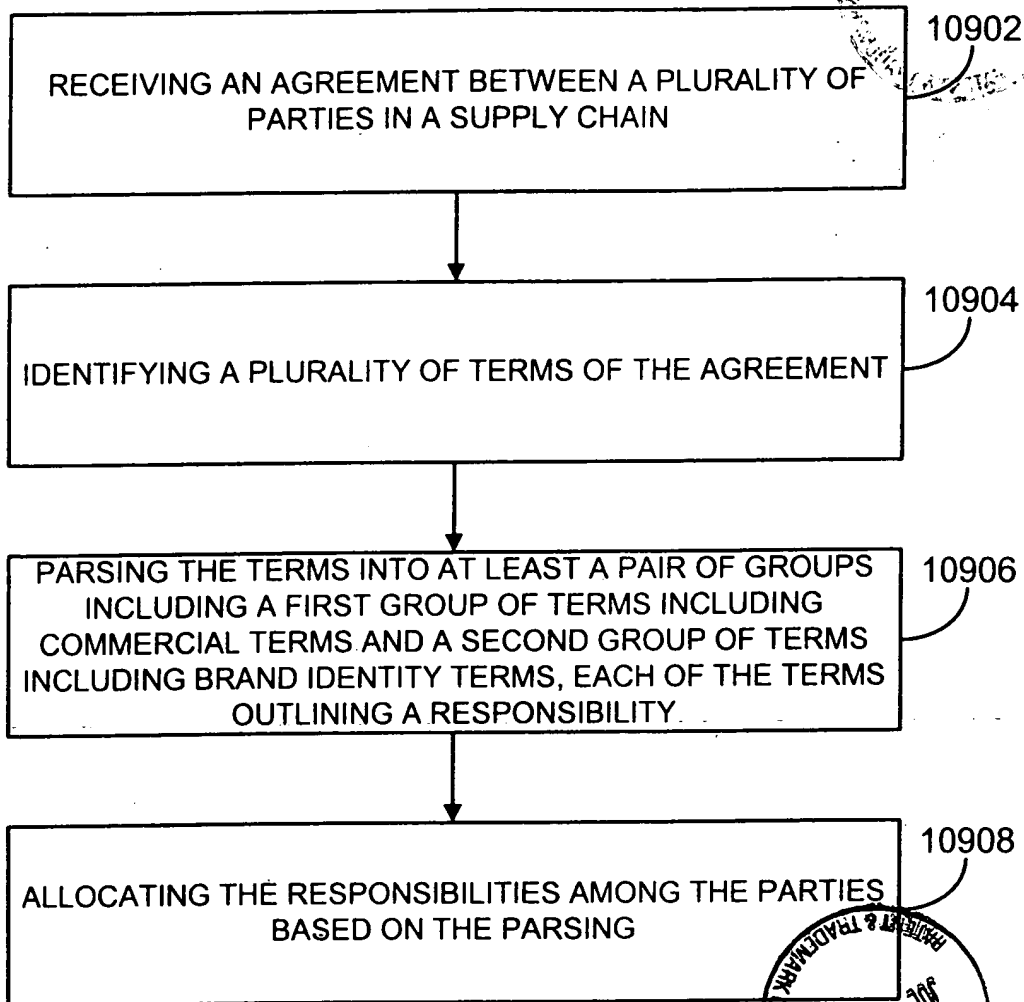
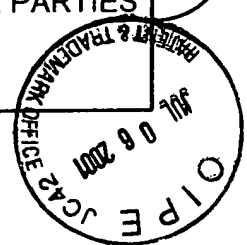
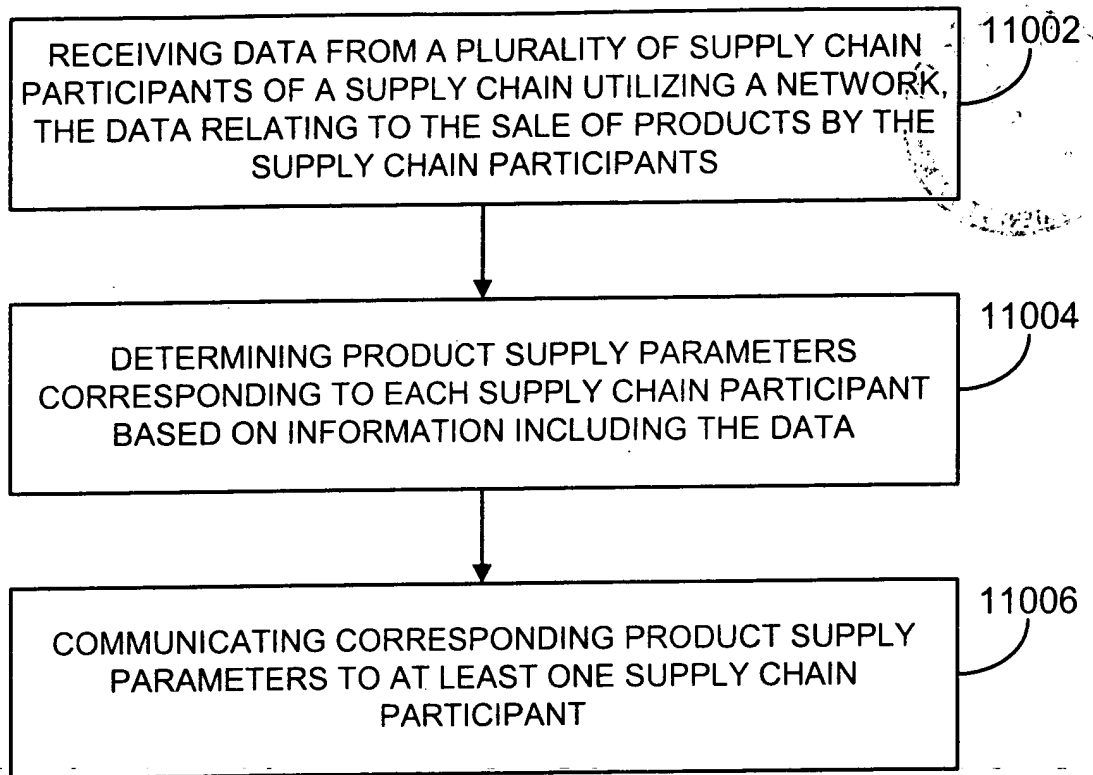


FIG. 109

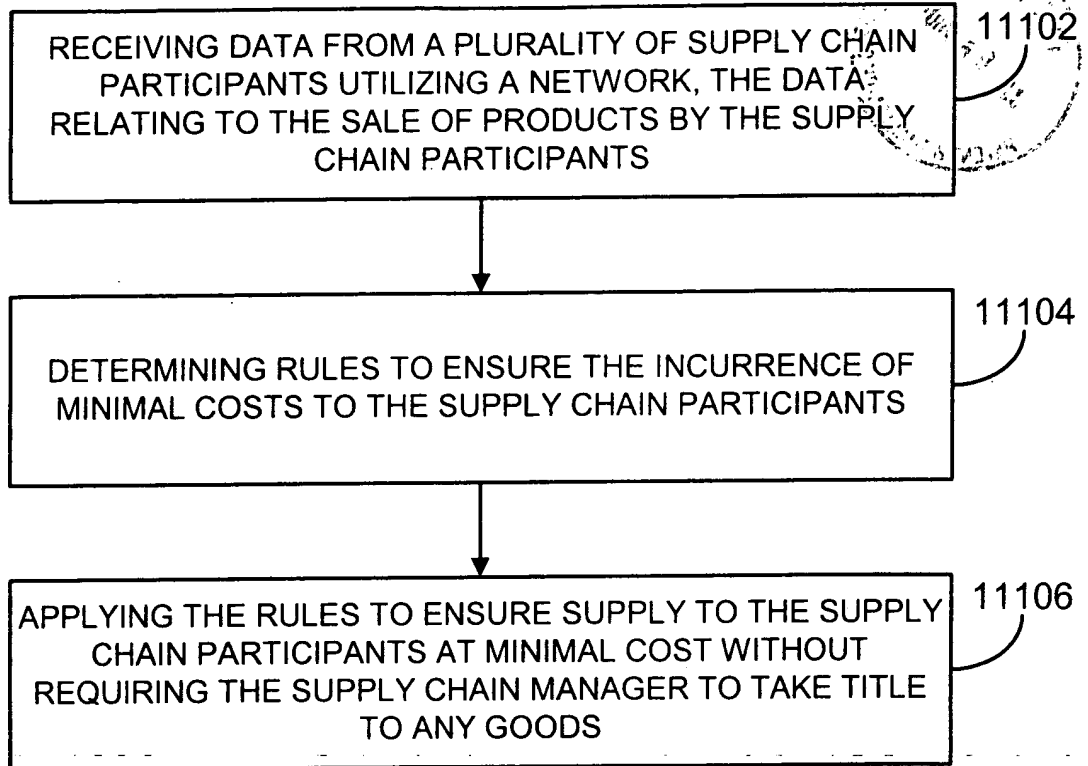


11000



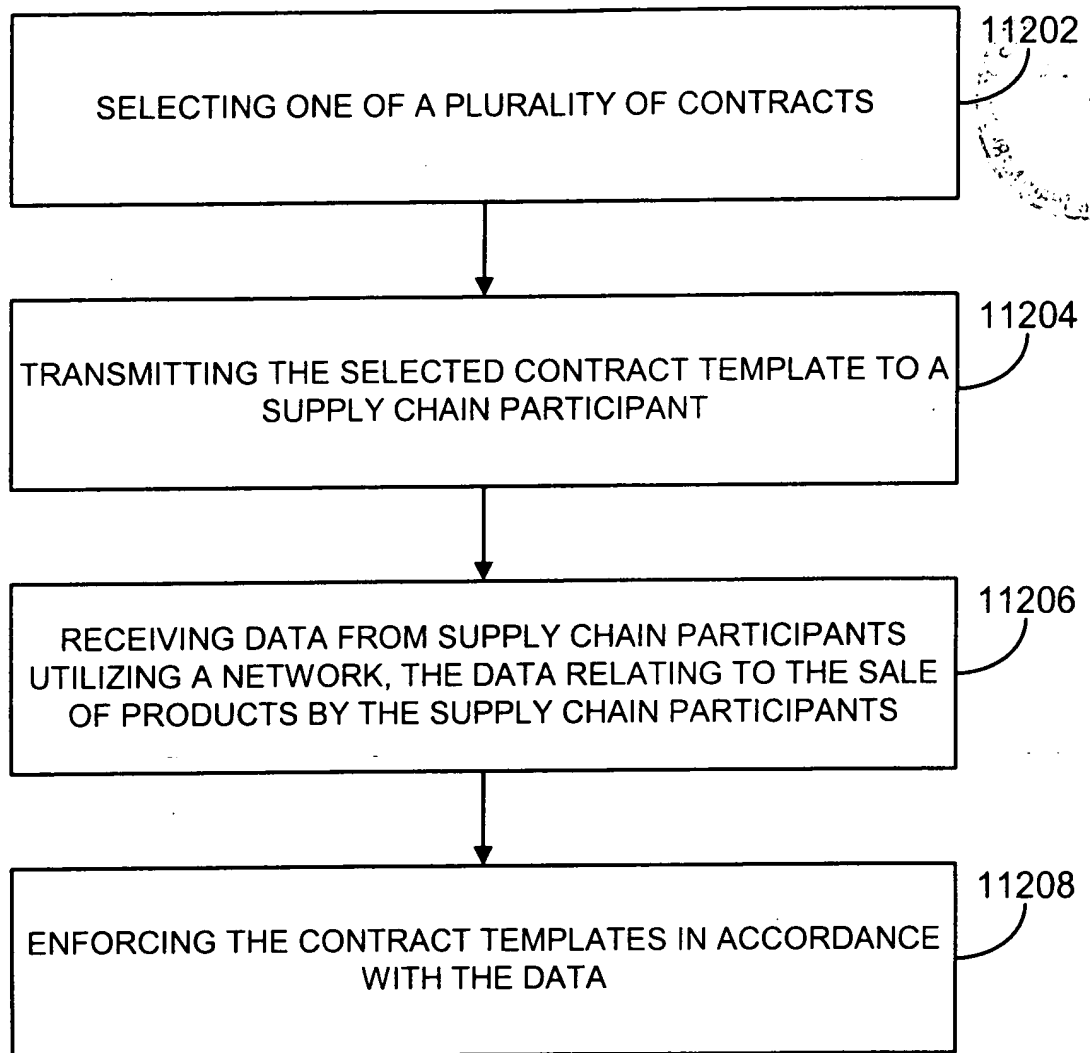
**FIG. 110**

11100



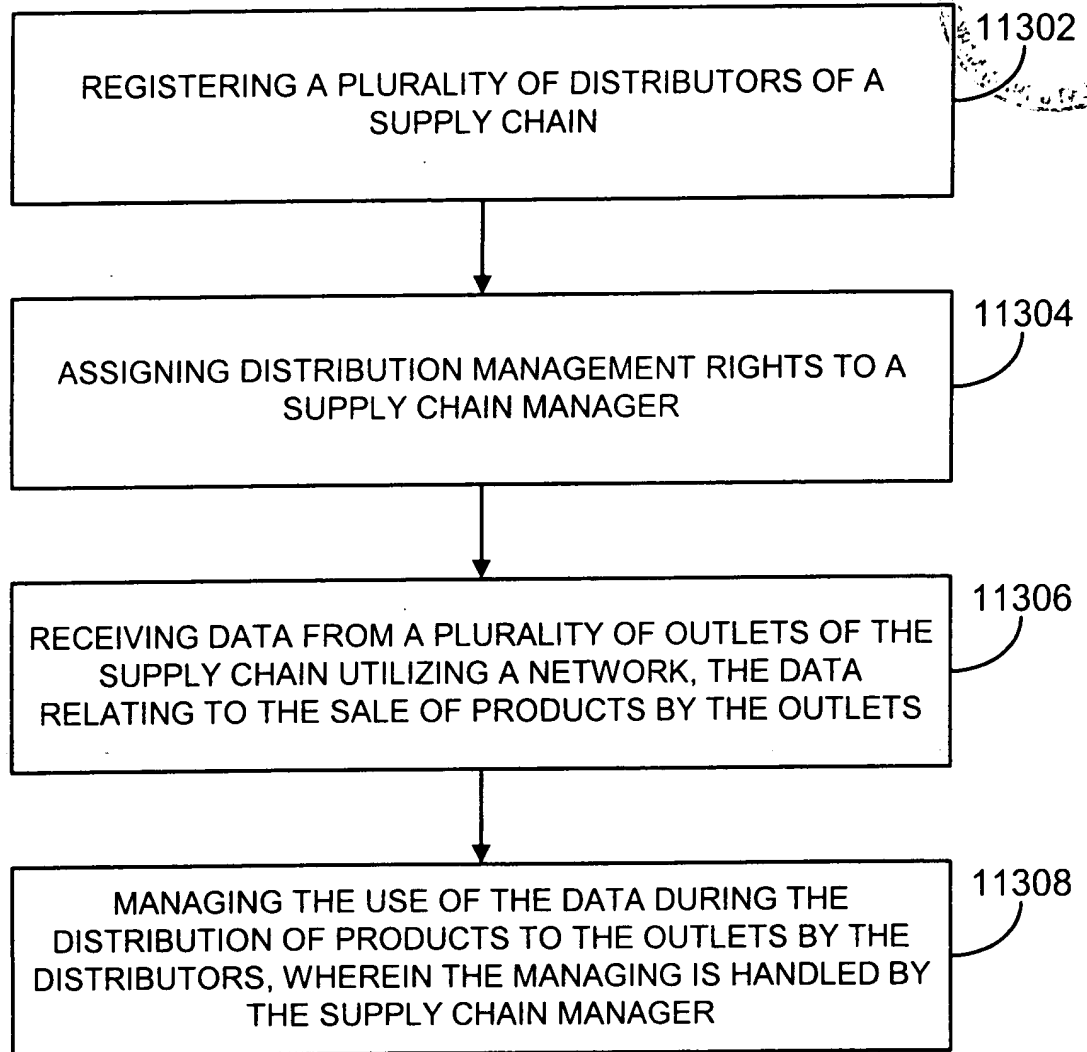
**FIG. 111**

11200



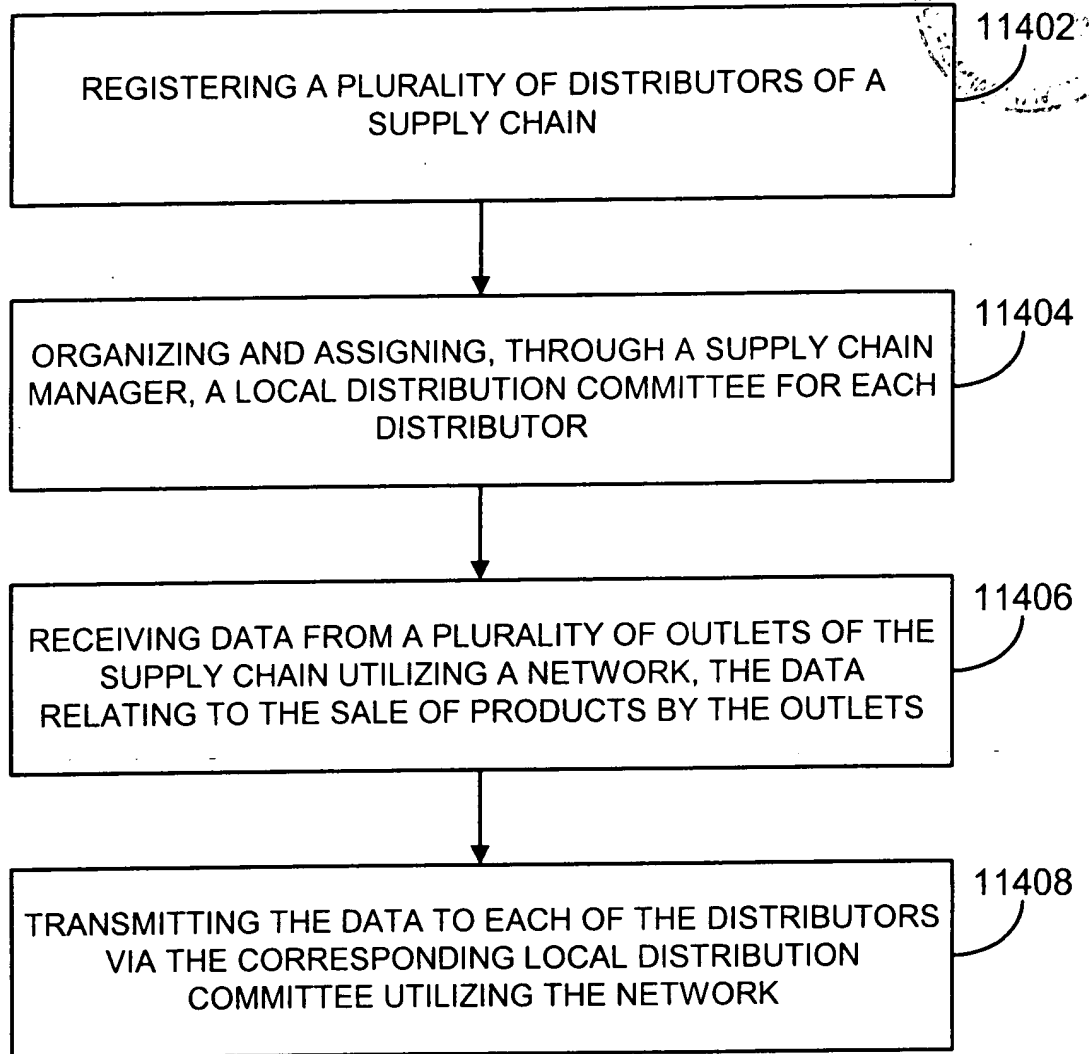
**FIG. 112**

11300



**FIG. 113**

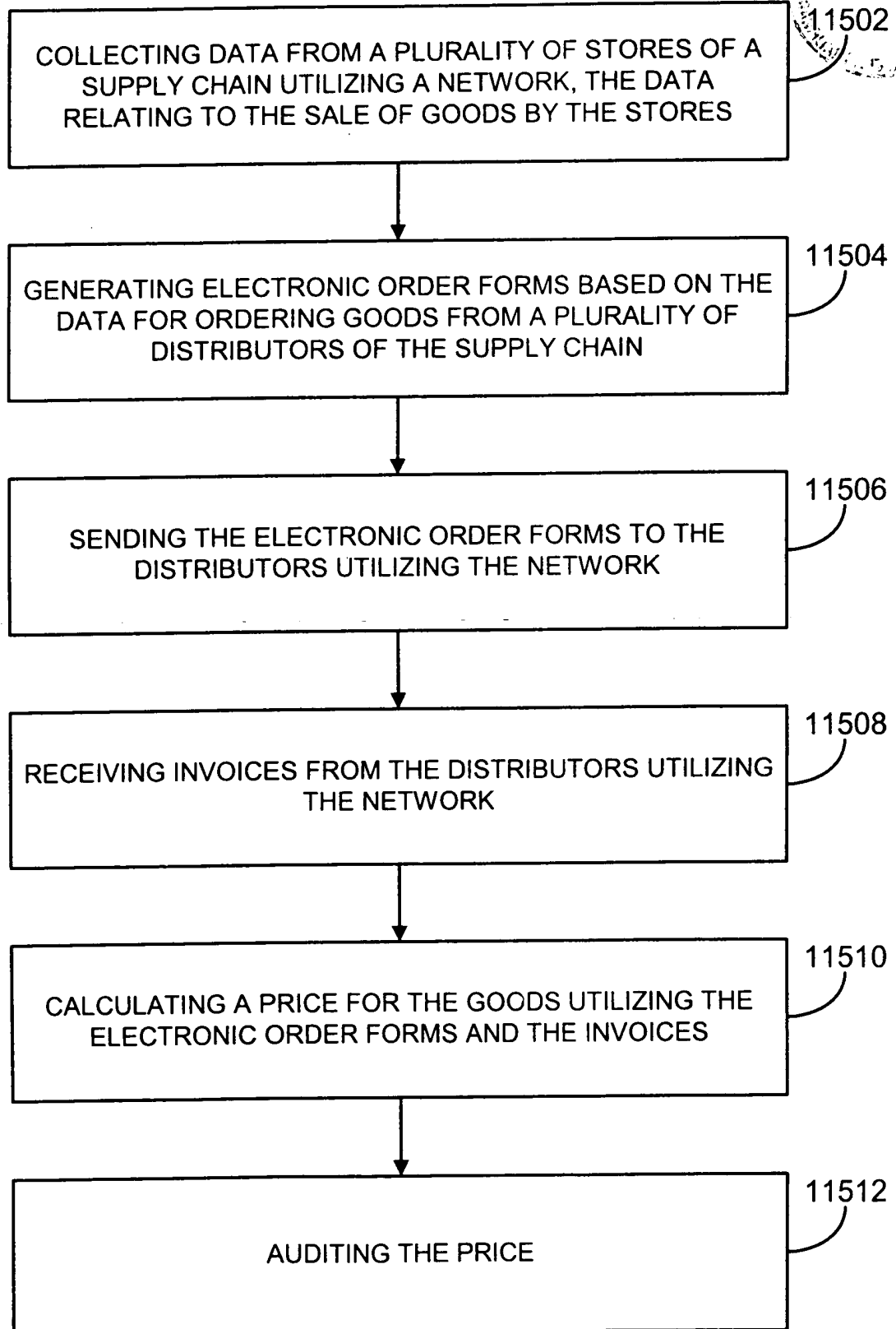
11400



**FIG. 114**

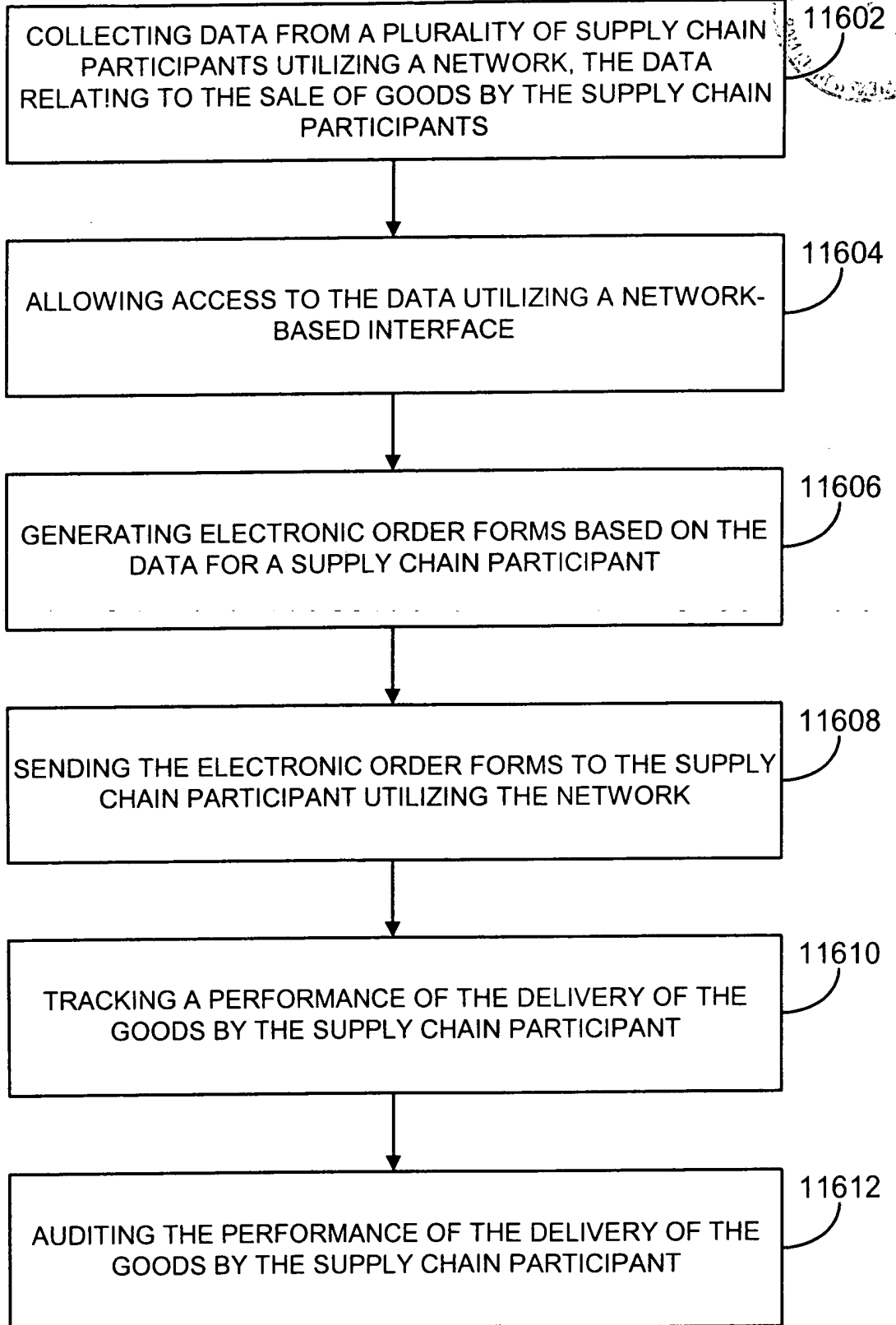


11500



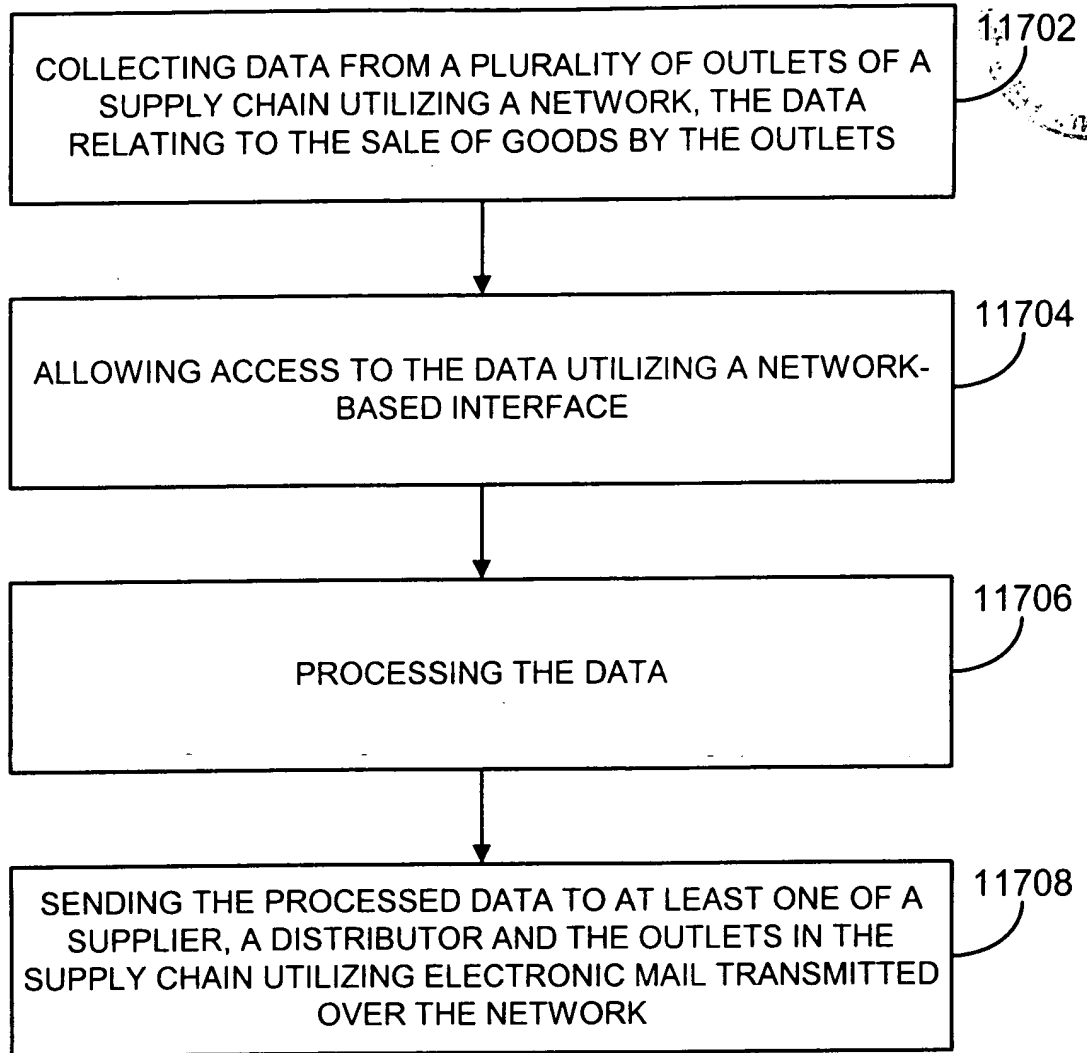
**FIG. 115**

11600



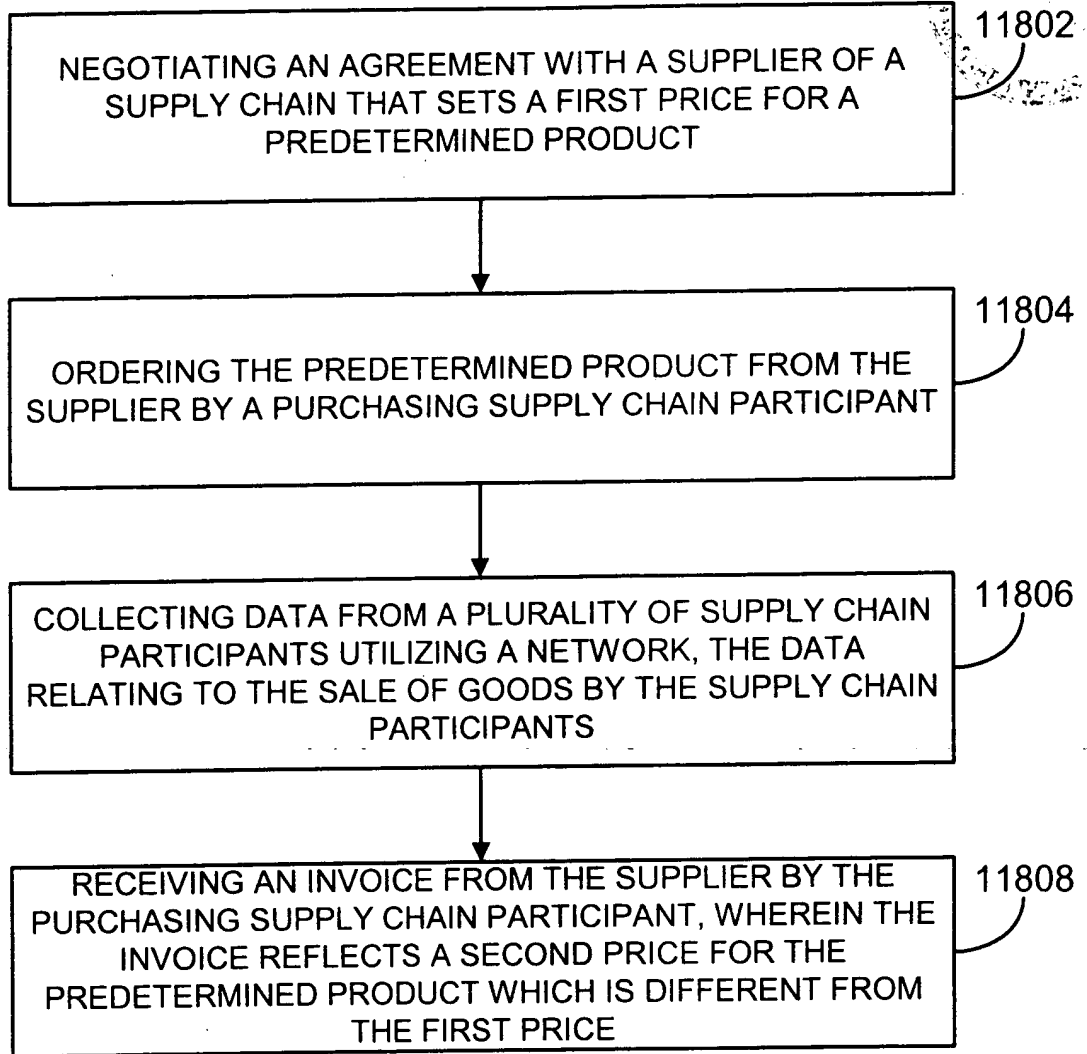
**FIG. 116**

11700



**FIG. 117**

11800



**FIG. 118**

11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE  
OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF  
LOSS TO ACCEPTABLE ORDERING STANDARDS

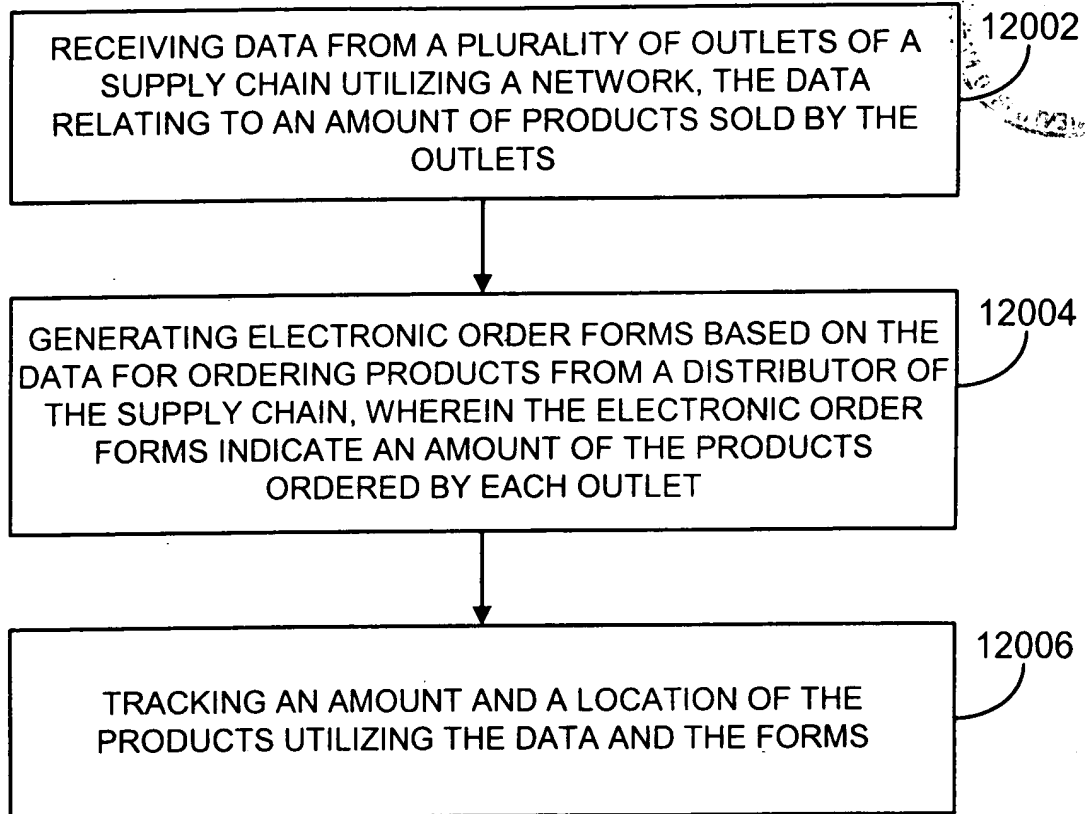
11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON  
THE DATA AND THE ACCEPTABLE ORDERING STANDARDS  
FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE  
SUPPLY CHAIN

11908

**FIG. 119**

12000



**FIG. 120**

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE  
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,  
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK  
BASED INTERFACE

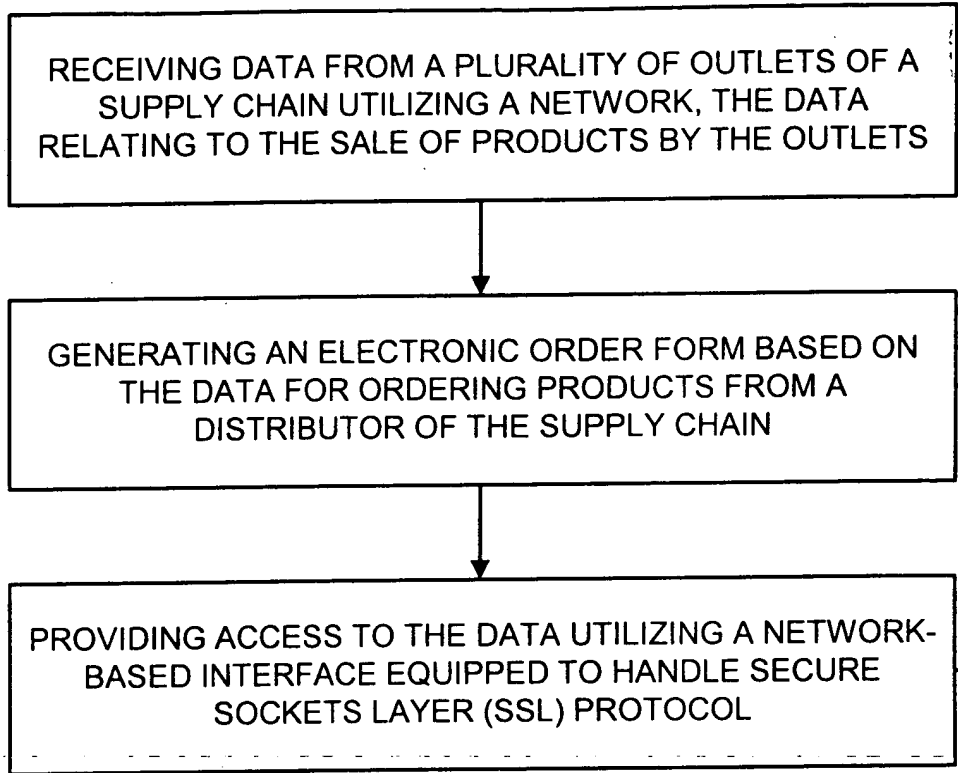
12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF  
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

**FIG. 121**

12200



12202

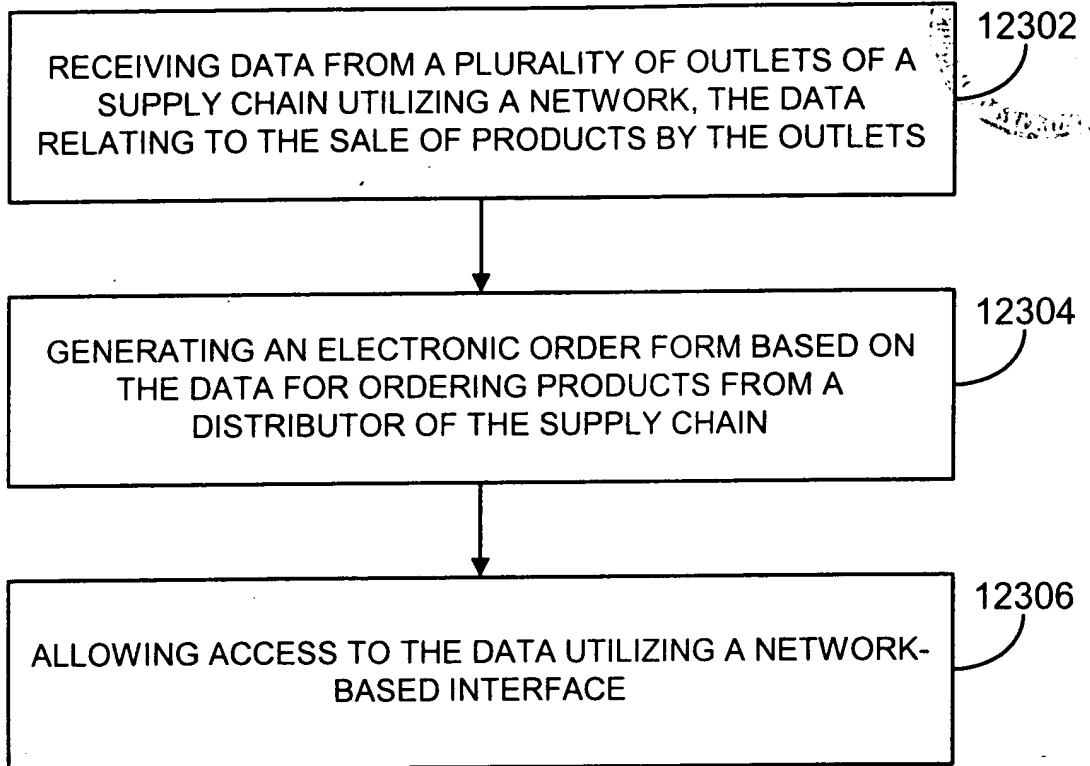
12204

12206

**FIG. 122**

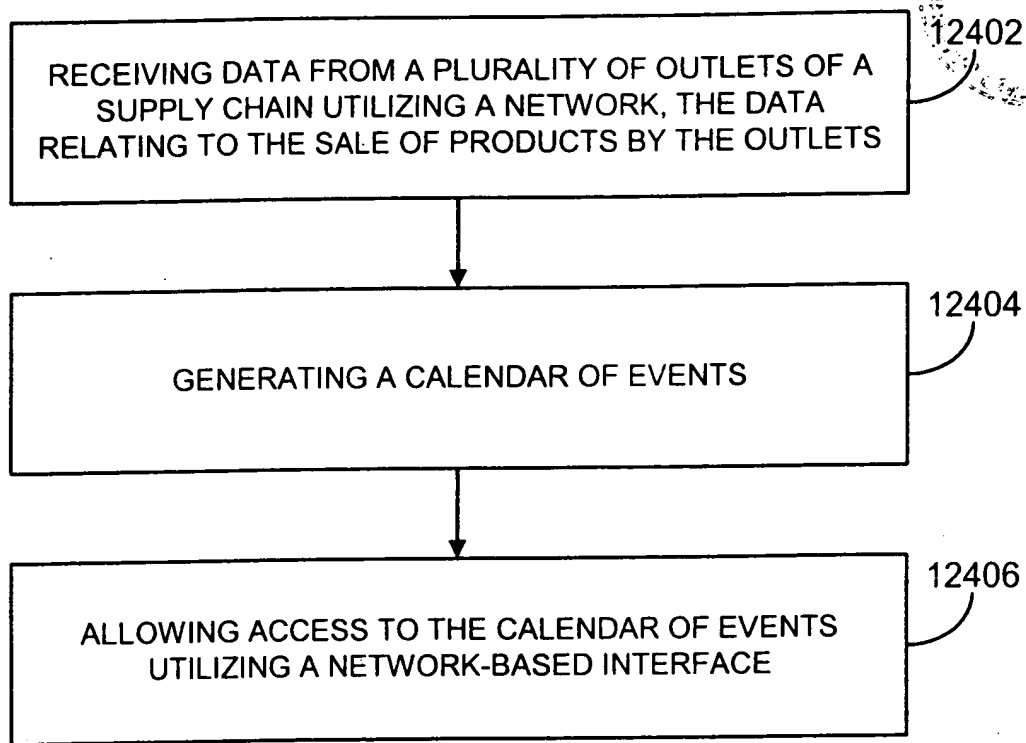


12300



**FIG. 123**

12400



**FIG. 124**

12500

12502

FIG. 125

12600

12602

FIG. 126

12700

12702

FIG. 127

FIG. 125

12800

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

**FIG. 128**





Item/FOB

**FIG. 129**

<b>Supplier Item Desc:</b>	<input type="text"/>	<b>Item No:</b>	<input type="text"/>
<b>Current:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<b>Tie Qty:</b>	<input type="text"/>
<b>Items per Case:</b>	<input type="text" value="5000"/>	<b>High Qty:</b>	<input type="text"/>
<b>Innerpack Contents:</b>	<input type="text" value="5/1000"/>	<b>Cases Per Pallet:</b>	<input type="text"/>
<b>Item Size:</b>	<input type="text"/>	<b>Stacking Allowed:</b>	<input type="text"/>
<b>Case Length:</b>	<input type="text"/>	<b>Universal Product Code:</b>	<input type="text"/>
<b>Case Width:</b>	<input type="text"/>	<b>Cases Per Truckload:</b>	<input type="text" value="1350"/>
<b>Case Depth:</b>	<input type="text"/>	<b>Net Weight:</b>	<input type="text" value="39.00"/>
<b>Case Dimension U/M:</b>	<input type="text" value="NCH(S)"/>	<b>Gross Weight:</b>	<input type="text" value="39.00"/>
<b>Item Cube:</b>	<input type="text" value="0.95"/> CUBIC FEET	<b>Weight U/M:</b>	<input type="text" value="POUND(S)"/>
<b>Item Shelf Life:</b>	<input type="text"/> <input type="text"/> <input type="text"/>	<b>Bar Code:</b>	<input type="text"/>

**White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier**

**FIG. 130**

13100

<b>Site Information</b>	<b>Site Id:</b> 17355	<b>Site Role:</b> <i>FOB Shipping Point</i>
<b>Site Name:</b>	TYSON FOODS - NEW HOLLAND, PA	

13102

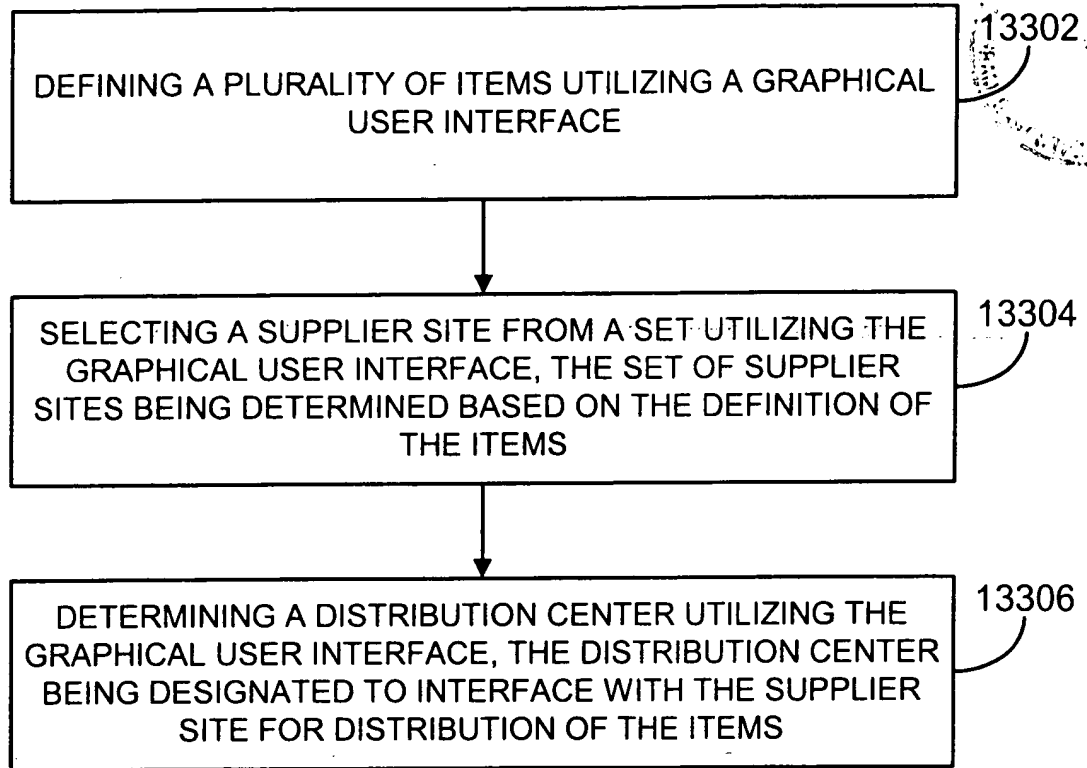
FIG. 131

13200

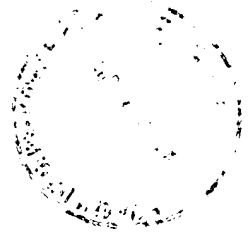
<b>Site Information</b>	<b>Site Id:</b> 16	<b>FOB Shipping Point</b>
<b>Name:</b>	AMERISERVE-FARMINGDALE, NY	<b>Railroad Name:</b>
<b>Status:</b>	Active	<b>Rail Sidings:</b>

FIG. 132

13300



**FIG. 133**



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

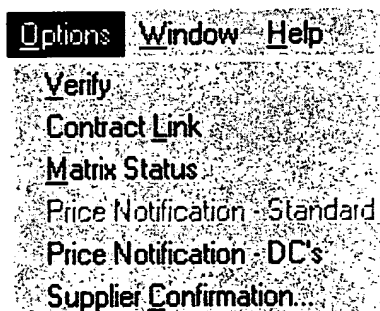


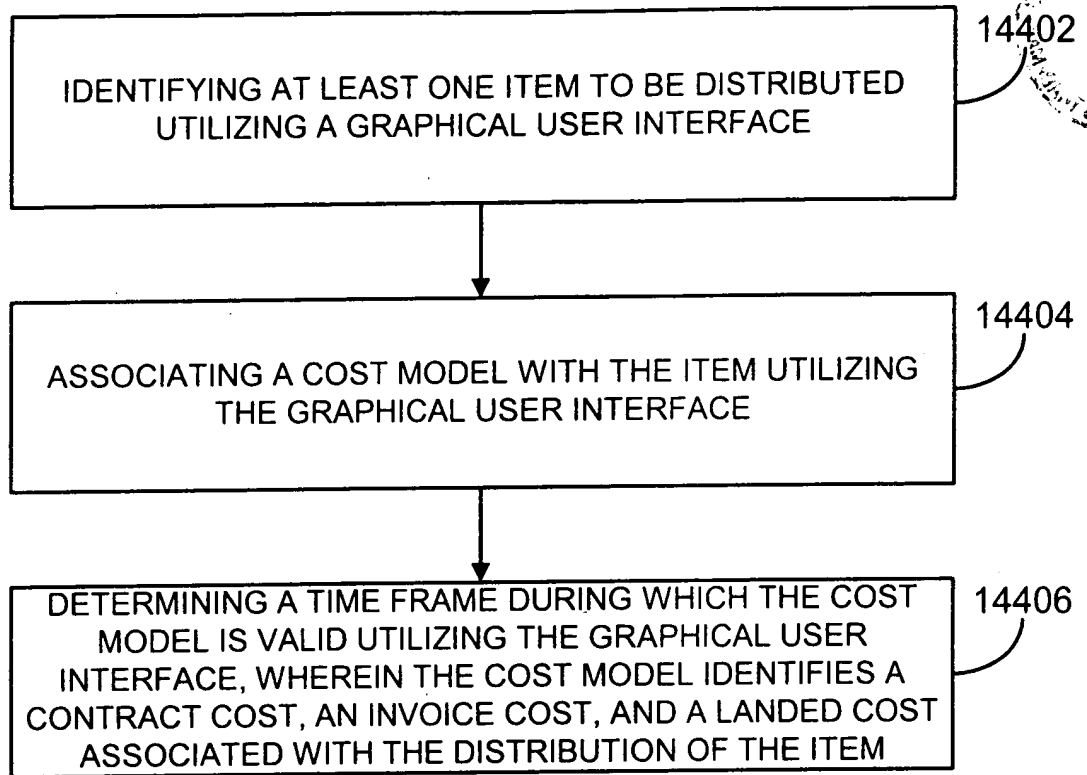
FIG. 141

14300

Cost	Edit / View ...	F3
Commodities	New (using previous matrix) ...	F4
Vendor Rating	New (build matrix) ...	F5
Contact Management	Multi Item Price Notification ...	

FIG. 143

14400



**FIG. 144**

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersch

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items

Delete Item

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

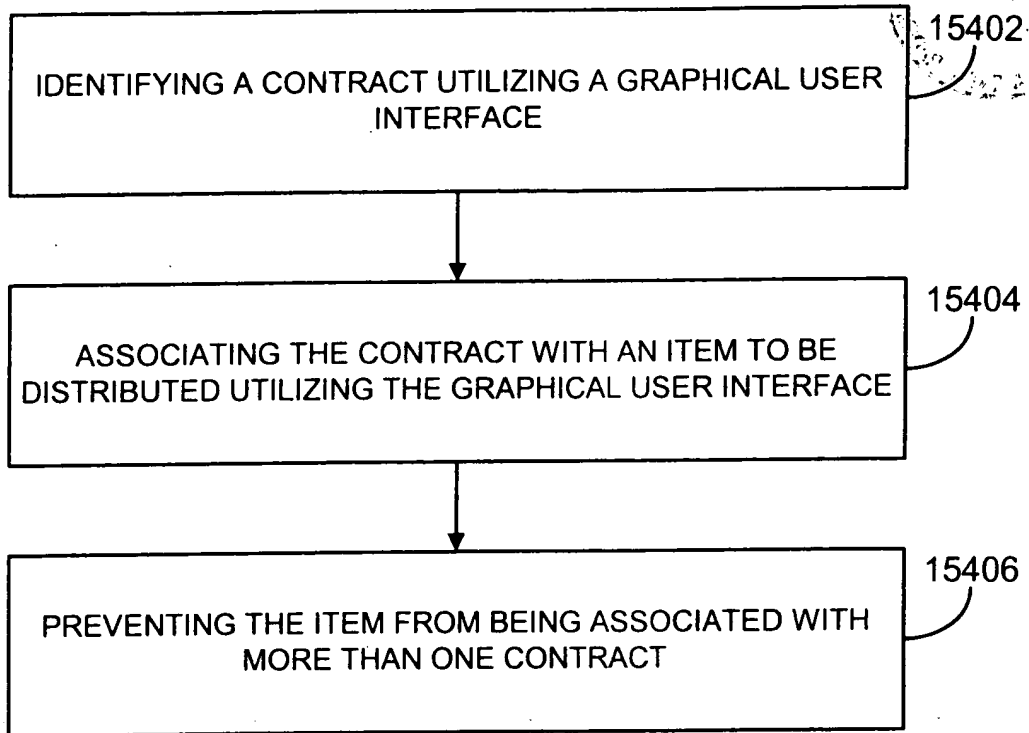
FIG. 152

15300

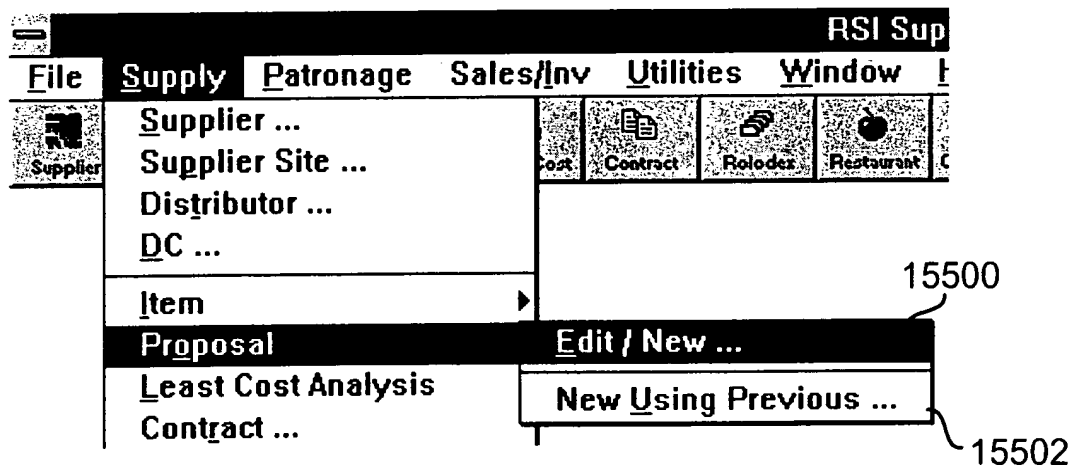
Exhibit C

FIG. 153

15400



**FIG. 154**



**FIG. 155**



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

2 Rows Selected

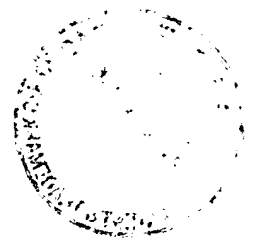
Item Description
CUP-HOT

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

Navigation buttons: >, >>, <<, <

FIG. 158





15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description		Item Description
CUP-HOT 12 OZ (PAPER)	DRY	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	CUP-HOT 8 OZ (DRY)
		LID-HOT 12/16 OZ (DRY)
		LID-HOT 8 OZ (DRY)

15902

15904

15906

15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.28	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

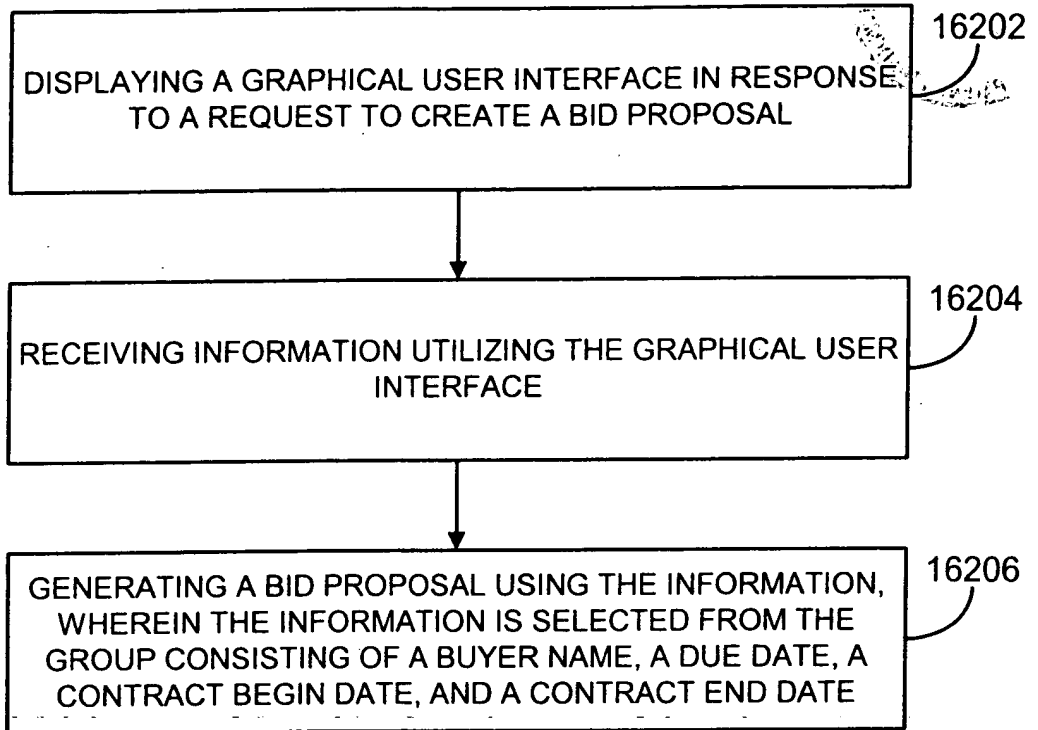
  

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

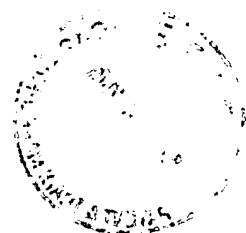
FIG. 161

16100

16200



**FIG. 162**



16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
<b>Bid Proposal Cover Letter</b>	?		Y
<b>General Terms and Conditions</b>	?		N
<b>Usage Estimates</b>	?		N
<b>Supplier Facility Worksheets</b>	?		N
<b>Item Information Worksheets</b>	?		N
<b>Sample Supply Agreement</b>	?		N
<b>BK Specification Request</b>	?		N
<b>FOB Price Component</b>	?		Y
<b>Truckload Freight Worksheet</b>	?		N
<b>LTL Freight Worksheet</b>	?		N

FIG. 164

16500

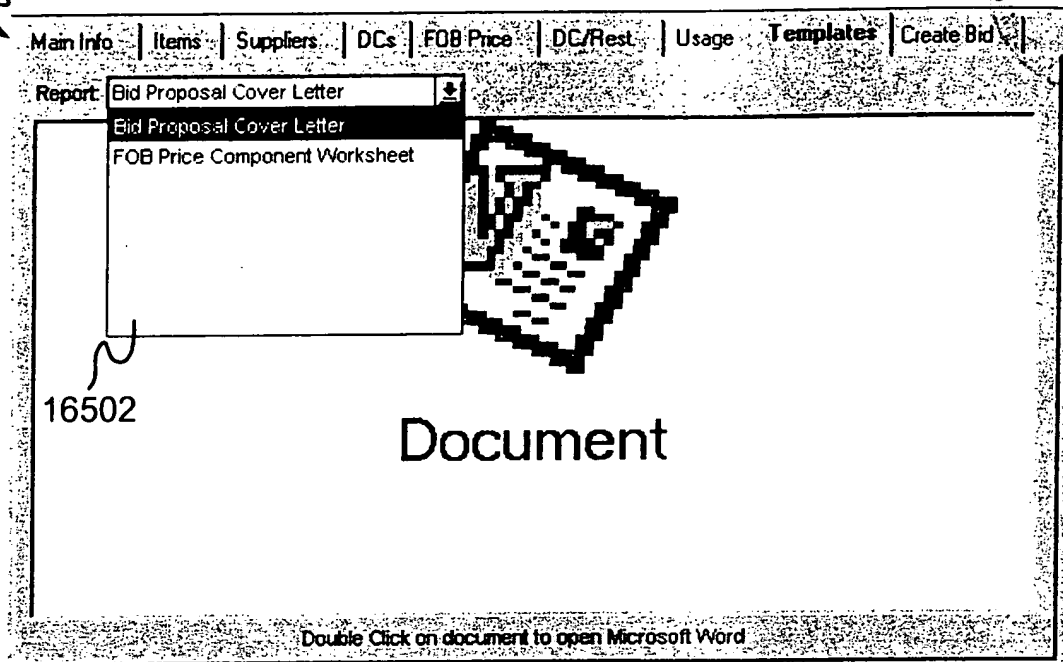


FIG. 165

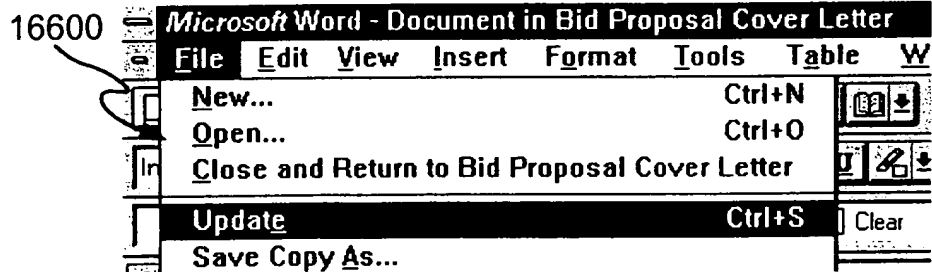


FIG. 166

16700

[Main Info](#) | [Items](#) | [Suppliers](#) | [DCs](#) | [FOB Price](#) | [DC/Rest](#) | [Usage](#) | [Templates](#) | [Create Bid](#)

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>

\* LTL Freight Worksheet will be printed by system if necessary

Cost	
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

Blank Sheets	
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

FIG. 167

16800

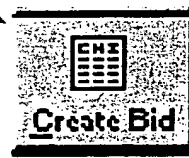


FIG. 168

16900

Report:

7/2/97

Bid Proposal Cover Letter	<input type="button" value="v"/>
FOB Price Component Worksheet	<input type="button" value="v"/>
General Terms & Conditions	<input type="button" value="v"/>
Item Information Worksheet	<input checked="" type="button" value="v"/>
LTL Freight Worksheet	<input type="button" value="v"/>
Sample Supply Agreement	<input type="button" value="v"/>
Supplier Facility Worksheet	<input type="button" value="v"/>

**Restaurant Services, Inc.**  
Item Information Worksheet

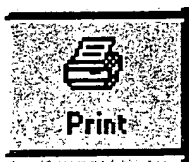
ATTY

DS

FIG. 169

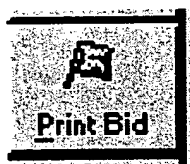


17000



**FIG. 170**

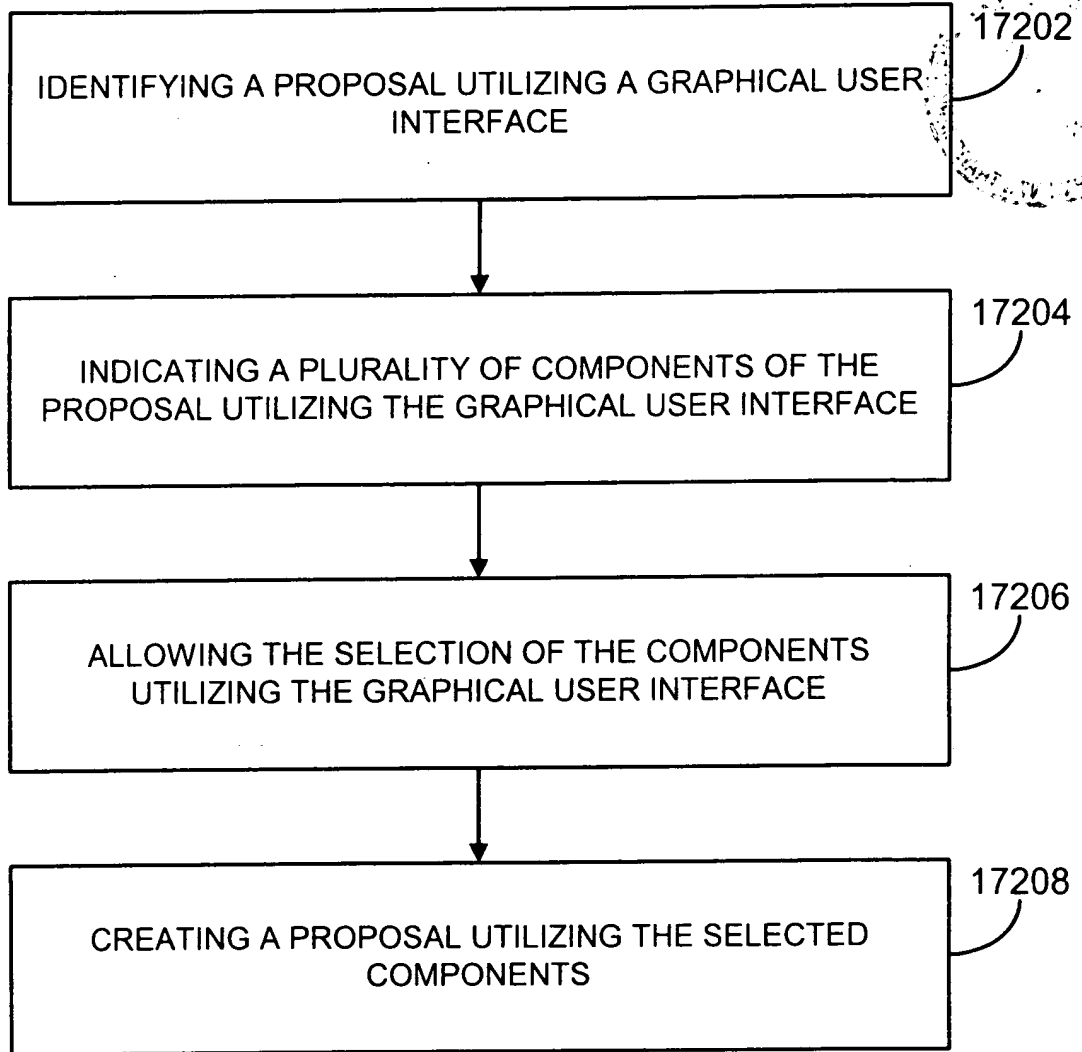
17100



**FIG. 171**

FIG. 170

17200



**FIG. 172**



17300



FIG. 173

17400

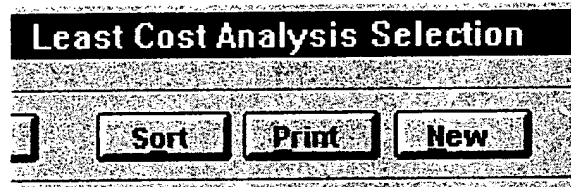


FIG. 174

17500

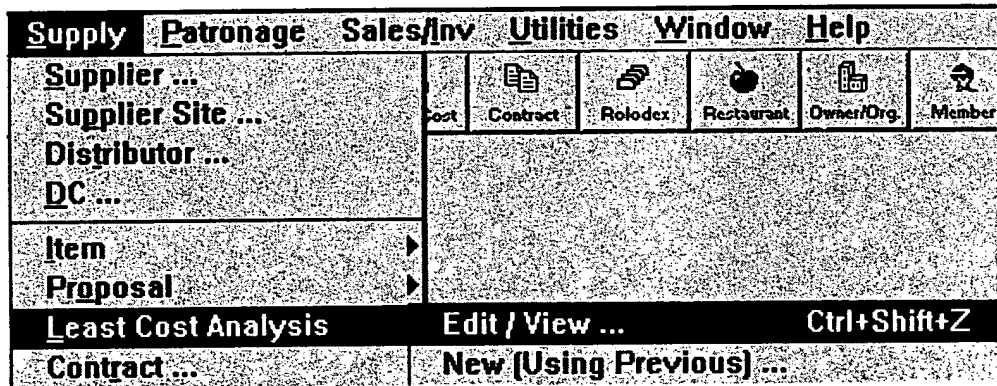


FIG. 175

FOSSCO CODES FOR

**Bid Proposal Name:**

(None)



17600

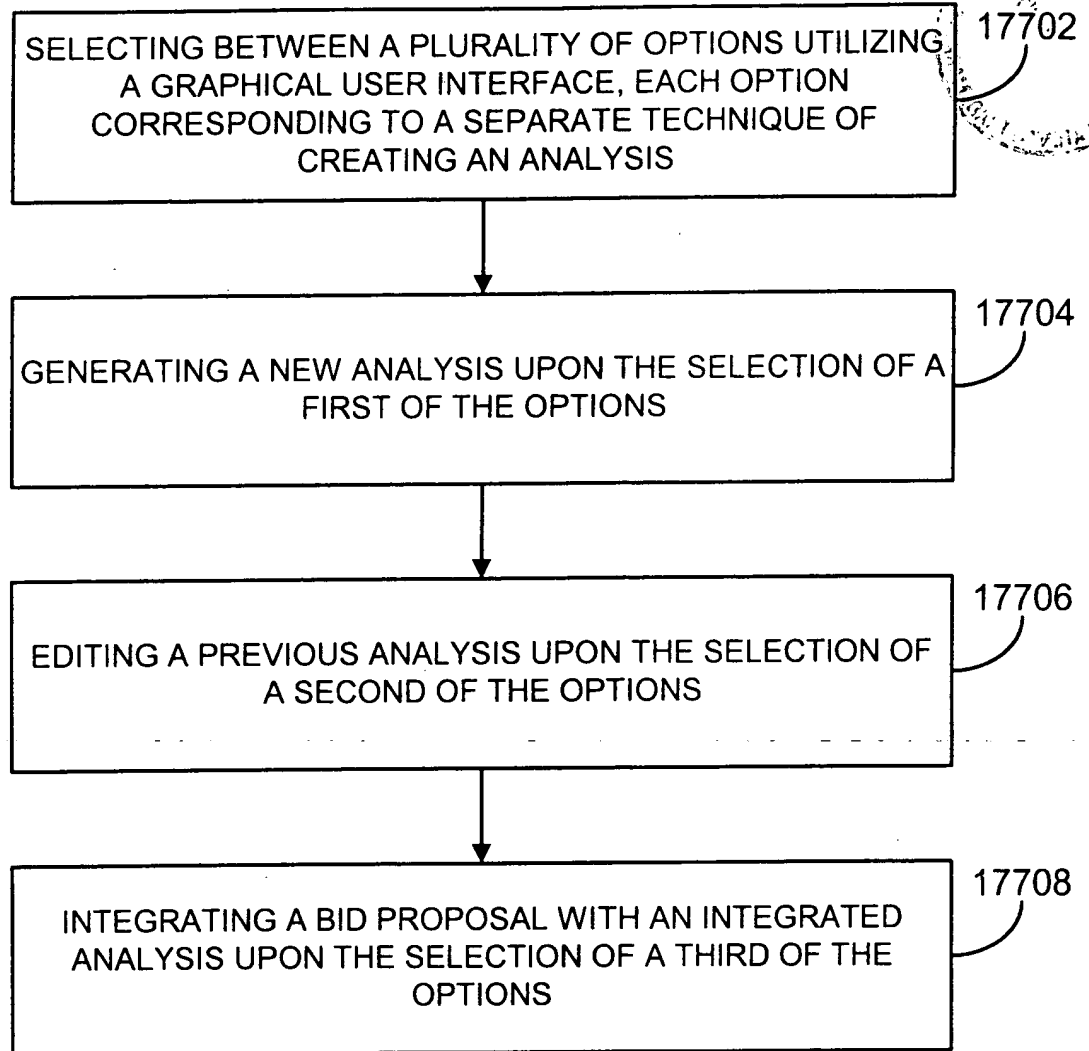
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

**FIG. 176**

FOAM HOT CUPS & POLYSTYRENE LIDS

17700



**FIG. 177**



17800

Analysis Name: Hash Brown Actual  
Analysis ID: 1036  
Buyer: Dennis Clabby  
Period of Agreement: 10/1/97 THRU 9/30/98  
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB

What is pricing method for this version ? FOB + Freight

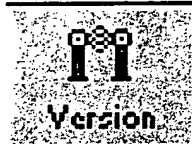
What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000

Override RDC Truckload Validation? No

Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

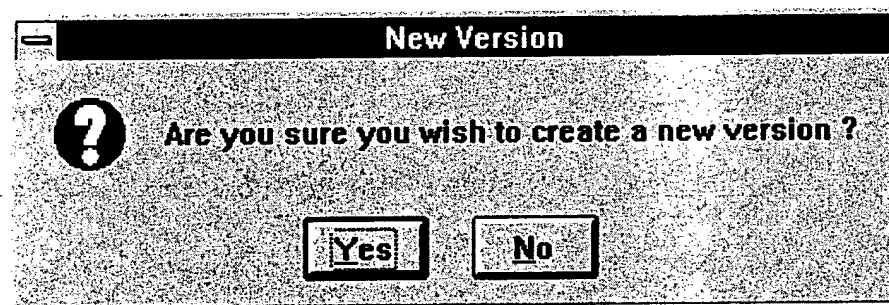
FIG. 179

18000



**FIG. 180**

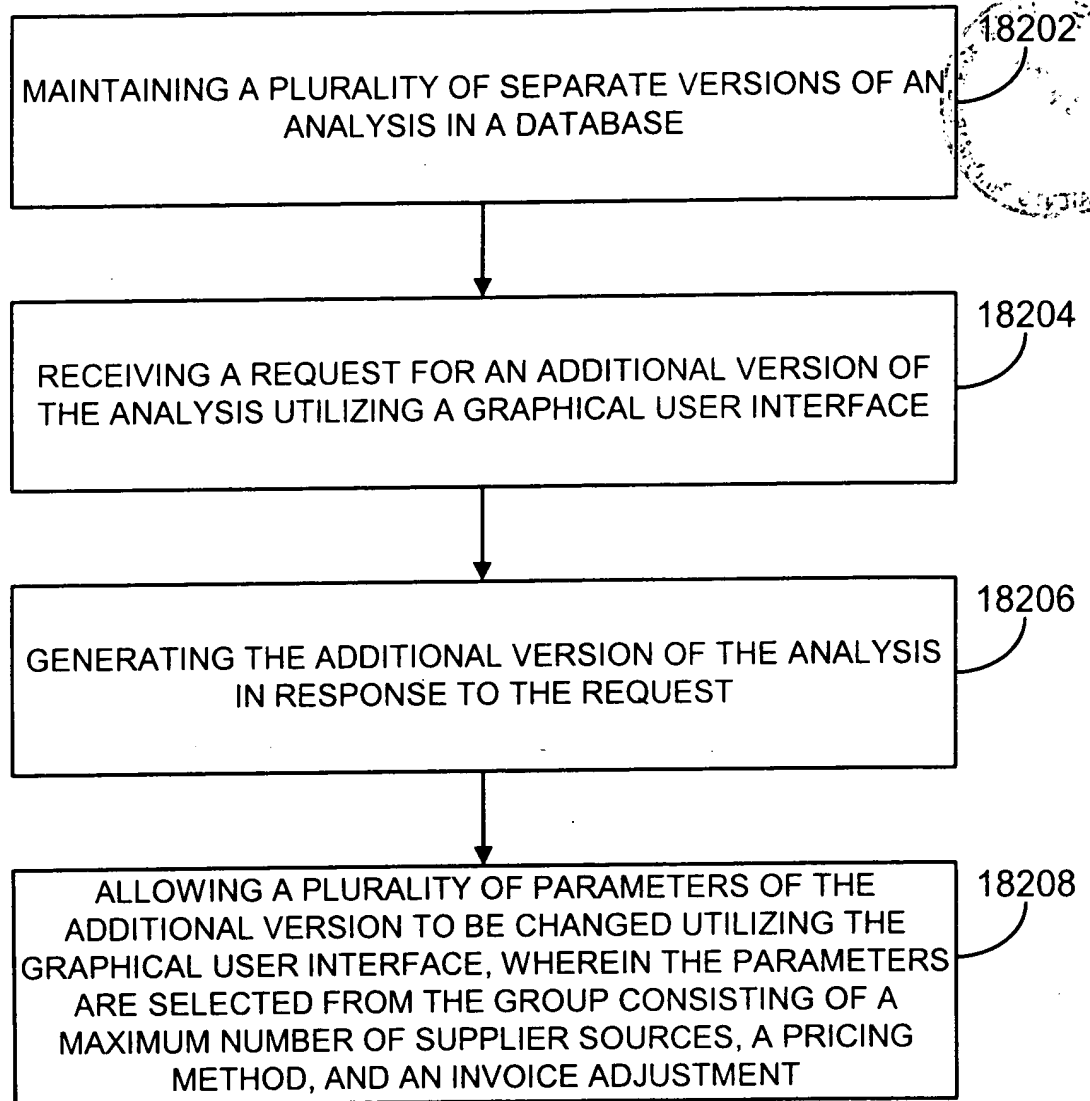
18100



**FIG. 181**

FIG. 180

18200



**FIG. 182**

FIG. 183

18300

Search Query Reset

Query Values

Supplier FOB
DOP

>

<<

>>

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

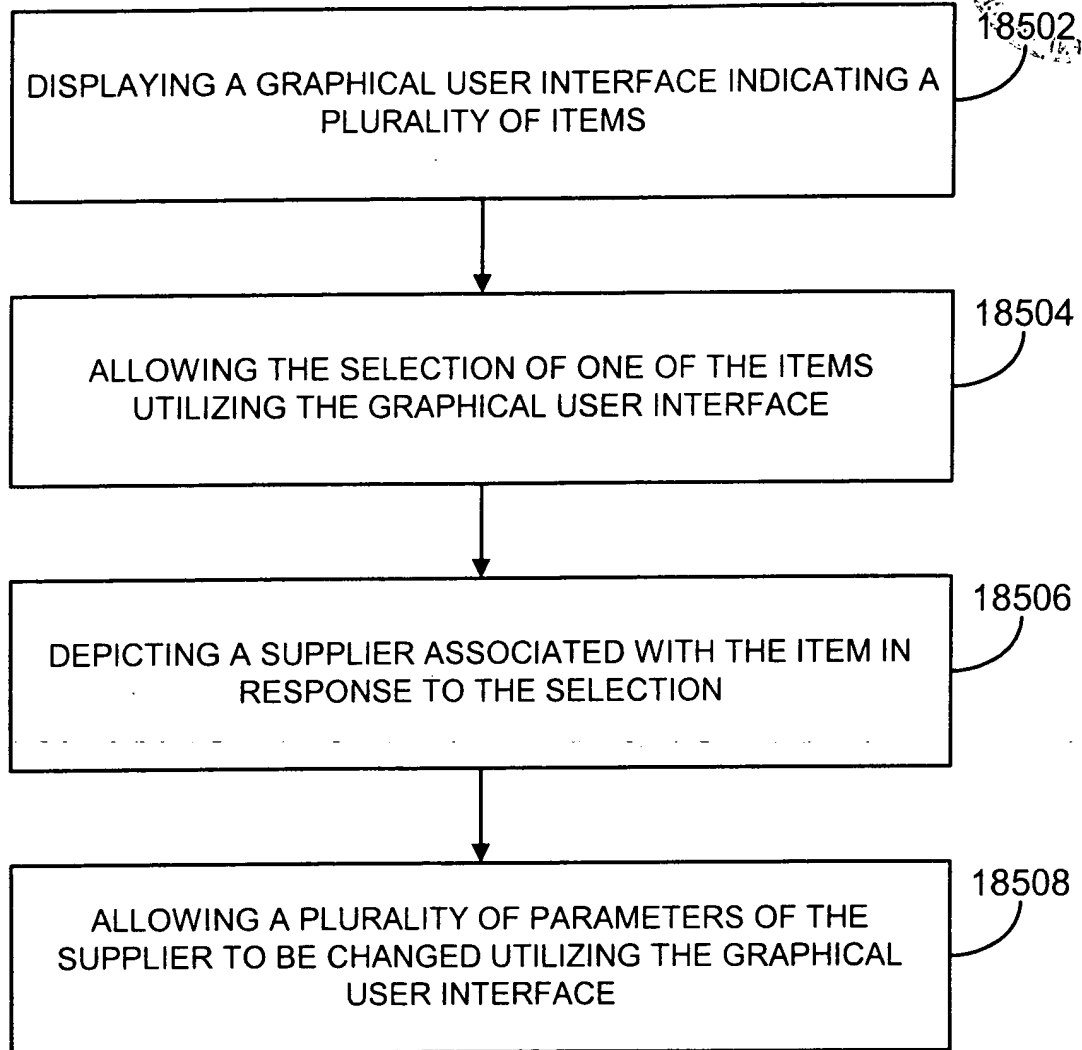
FIG. 184



40363 "E0363" E0363



18500



**FIG. 185**



18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

<b>Supplier Item Desc:</b>	16 OZ COLD CUP	<b>Item No:</b>	CP2942
<b>Items per Case:</b>		<b>Tie Qty:</b>	5
<b>Innerpack Contents:</b>	1200	<b>High Qty:</b>	5
<b>Item Size:</b>		<b>Cases Per Pallet:</b>	25
<b>Item Shelf Life:</b>		<b>Stacking Allowed:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No
<b>Case Length:</b>	22.125	<b>Mandatory Case Cube:</b>	3.43 CUBIC FEET
<b>Case Width:</b>	15.125	<b>Cases Per Truckload:</b>	769
<b>Case Depth:</b>	17.75	<b>Gross Weight:</b>	29.28 POUND(S)
<b>Case U/M:</b>	INCH(S)	<b>Net Weight:</b>	27.28 POUND(S)

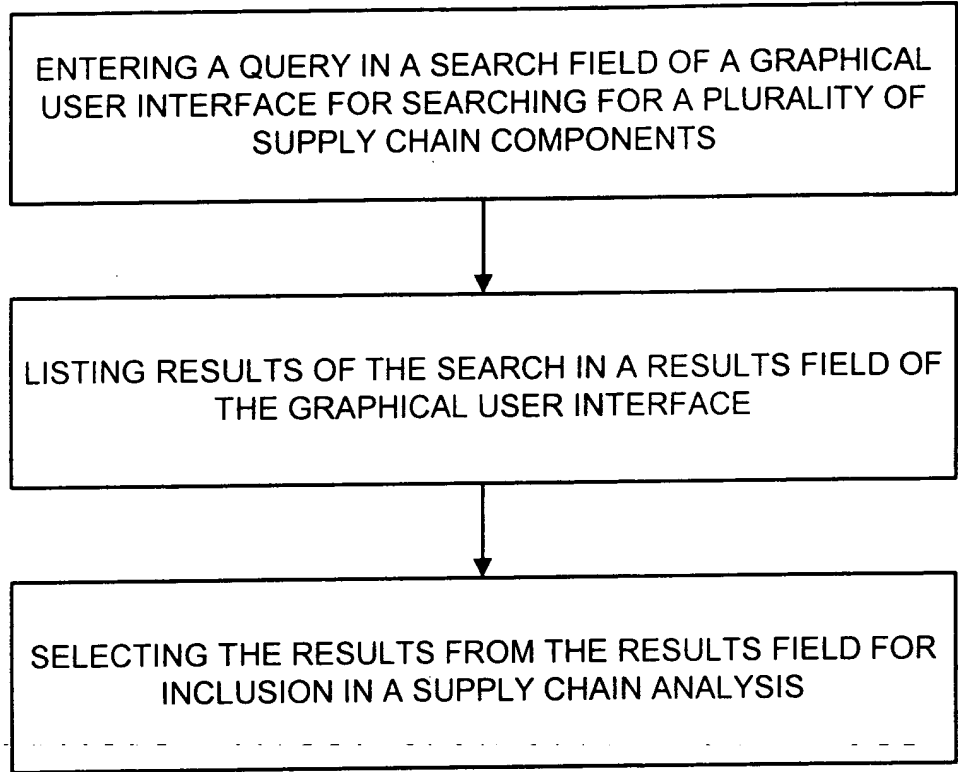
FIG. 186

18700



FIG. 187

18800



18802

18804

18806

**FIG. 188**

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS	↓ Pallet ↓	↓ ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY	↓ Pallet ↓	↓ ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.	↓ Pallet ↓	↓ ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

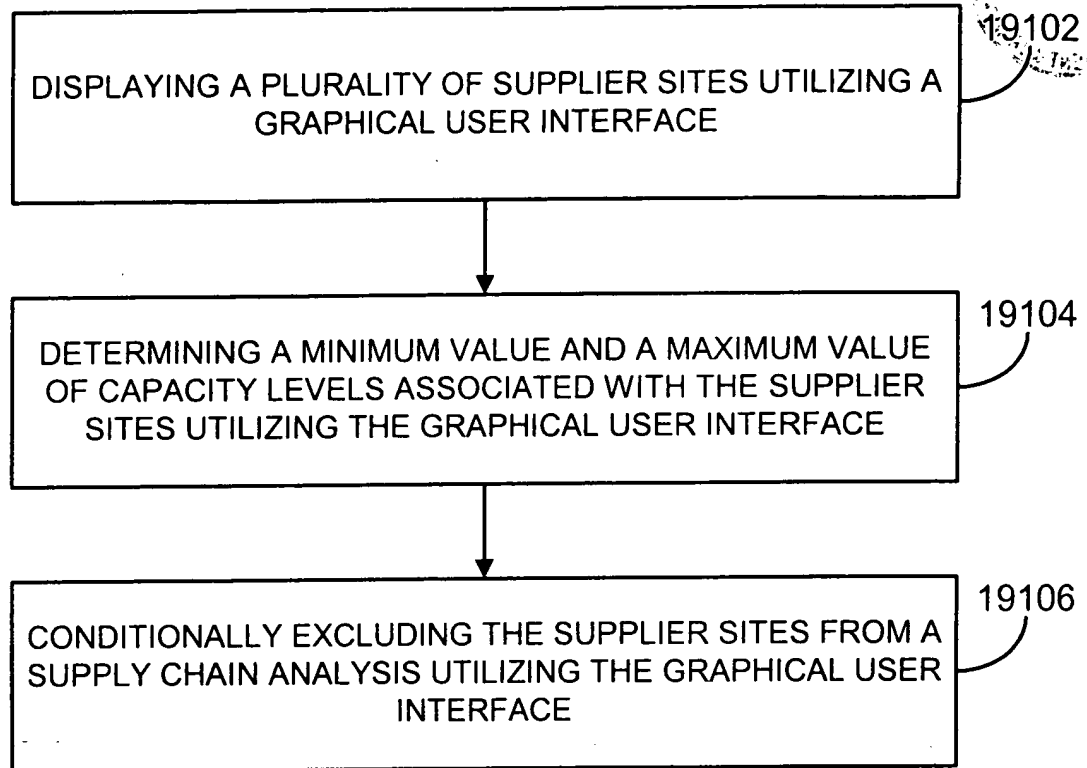
FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS	↓ Pallet ↓	↓ ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY	↓ Pallet ↓	↓ ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS	↓ Pallet ↓	↓ ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100



**FIG. 191**



FOODS

19200

Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

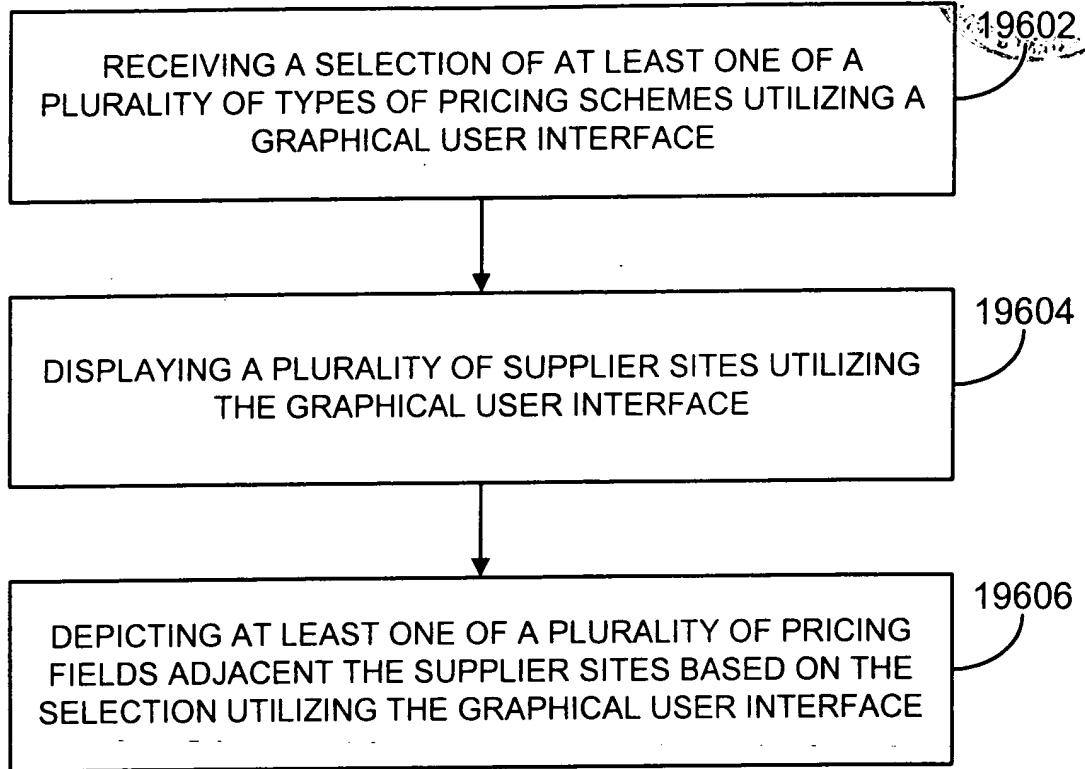
Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON, INC-PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

FIG. 195



19600



**FIG. 196**

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

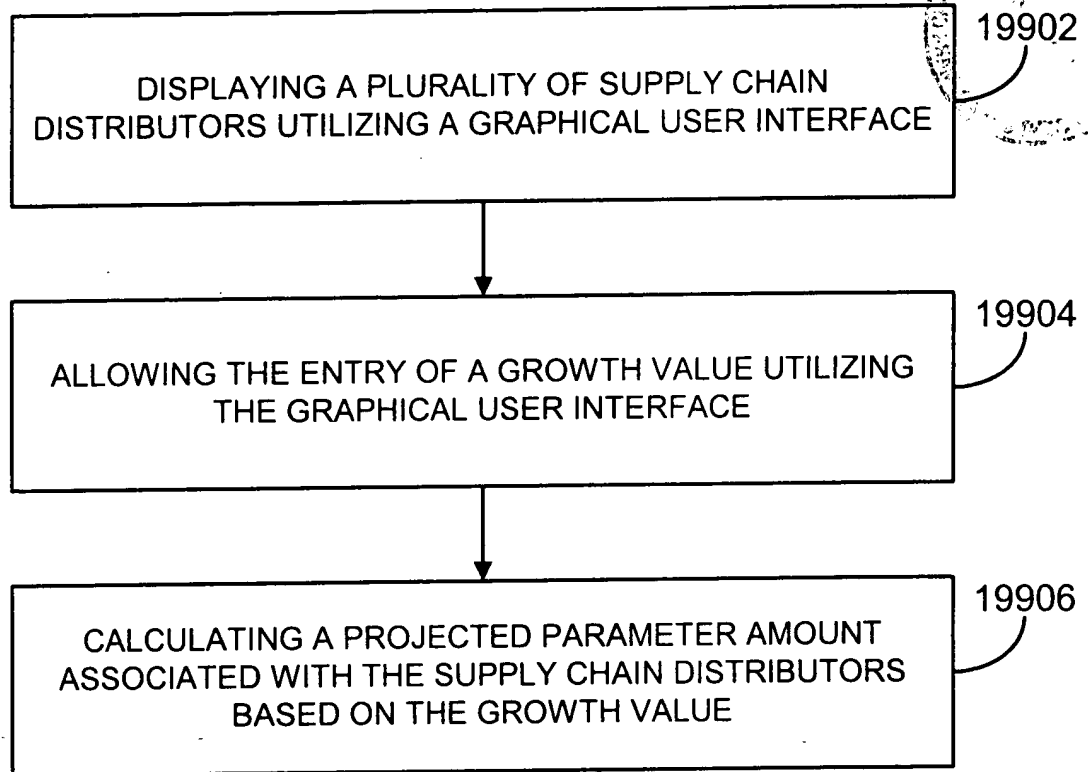
FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900



**FIG. 199**

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVEPOST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVEPOST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20002

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVEPOST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200


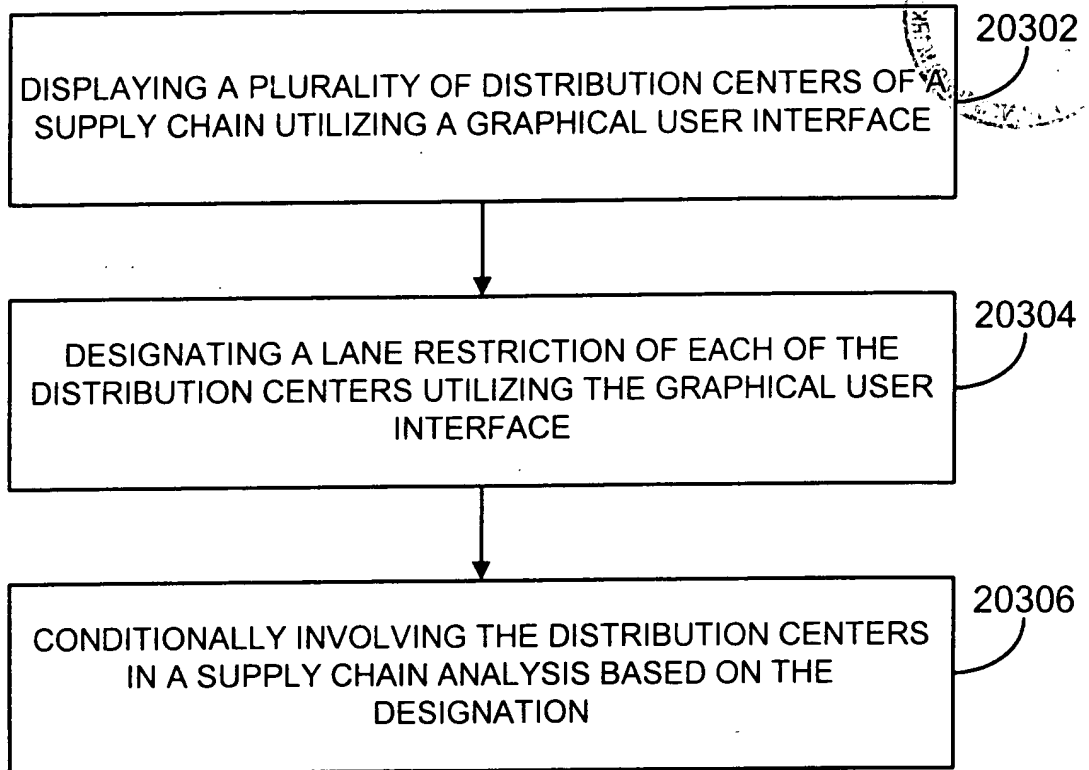
Invalid Selection	
	AMERISERVEPOST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.
<input type="button" value="OK"/>	

FIG. 202

20300



**FIG. 203**

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500

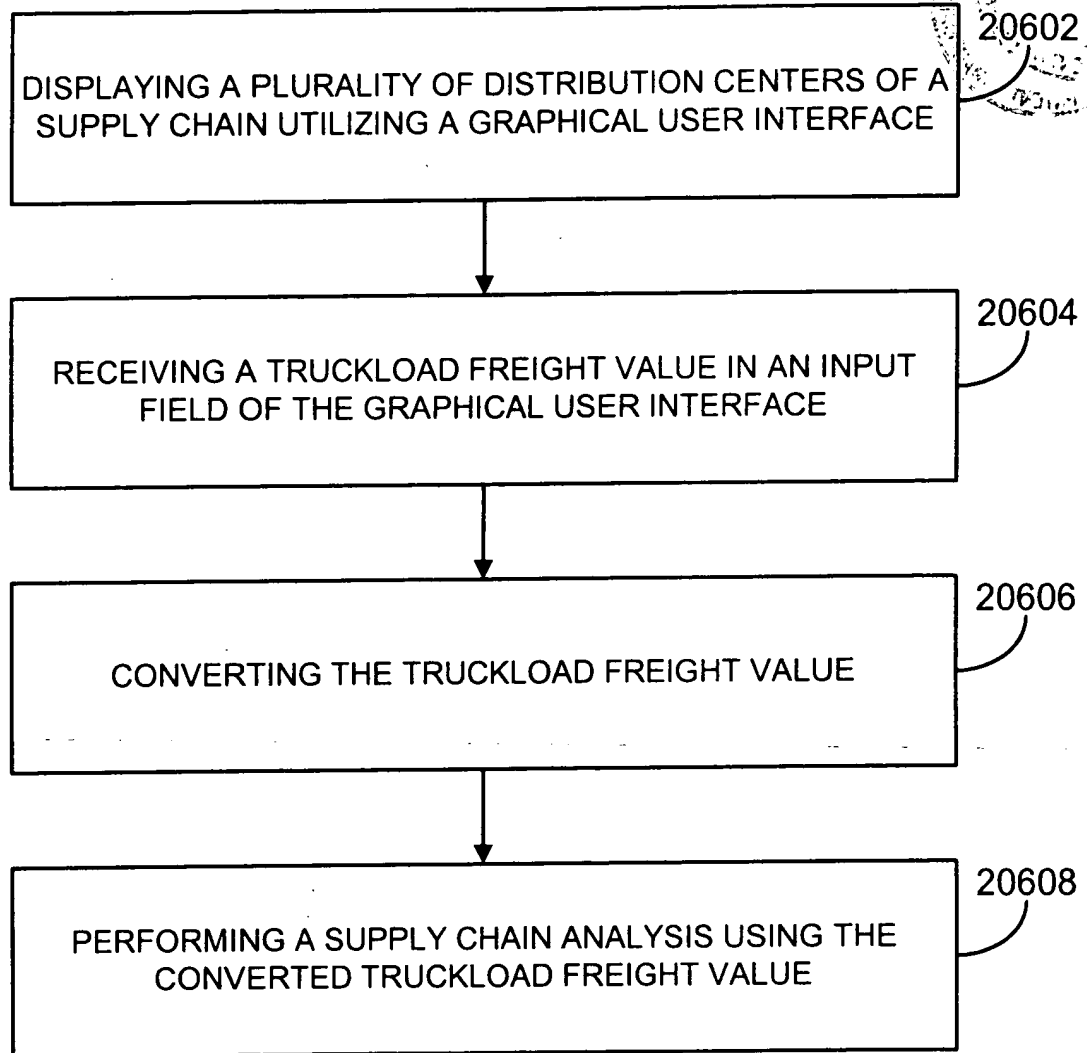
Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russellville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

20600



**FIG. 206**

20700 20700 20700 20700 20700

20700



Analysis Region	Force FOB
MCCABE-PORTLAND/RMW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No

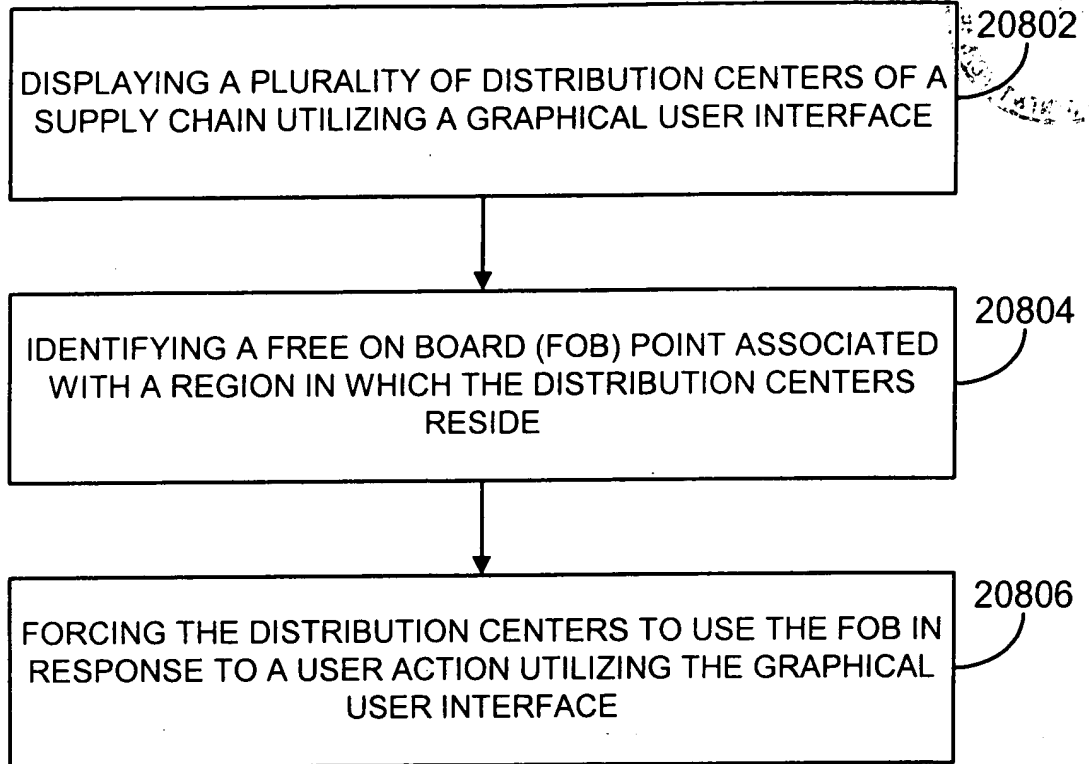
  

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207



20800



**FIG. 208**

20900

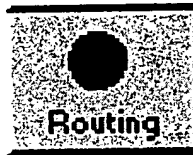


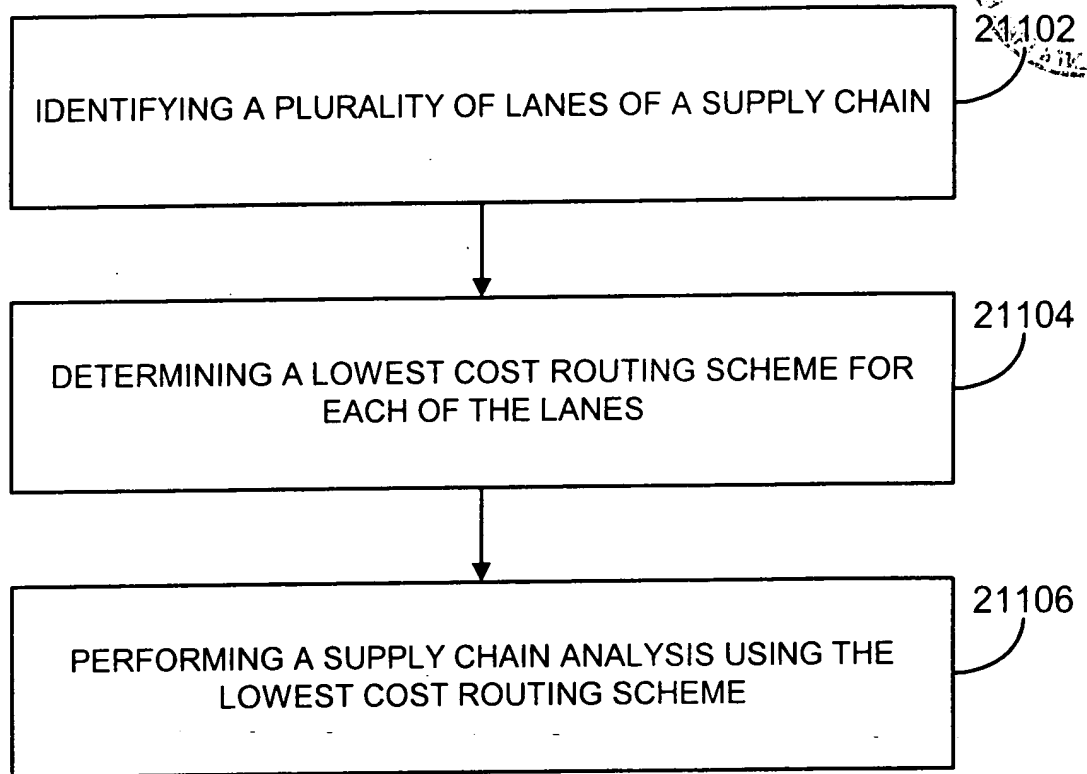
FIG. 209

21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters:		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
Version:	Base Version	Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis

FIG. 210

21100



**FIG. 211**



21200

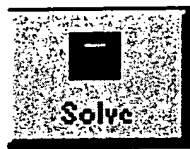


FIG. 212

21300

21302

**Report Selection**

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

FIG. 213



- 21400
- Awarded Volume by Item - Detail
  - Awarded Volume by Item - Detail
  - Awarded Volume by Item - Freight
  - Awarded Volume by Item - Summary
  - Competing DC Freight Analysis by Item
  - Lane Assignment Matrix
  - Lane Weighted Average Delivered Cost

FIG. 214

- 21500
- Assigned Volume Percentages (no conversion)
  - Assigned Volume Percentages (with conversion)
  - Invoice FOB Detail Comparison (no conversion)
  - Invoice FOB Detail Comparison (with conversion)
  - Invoice FOB Savings Comparison (no conversion)
  - Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

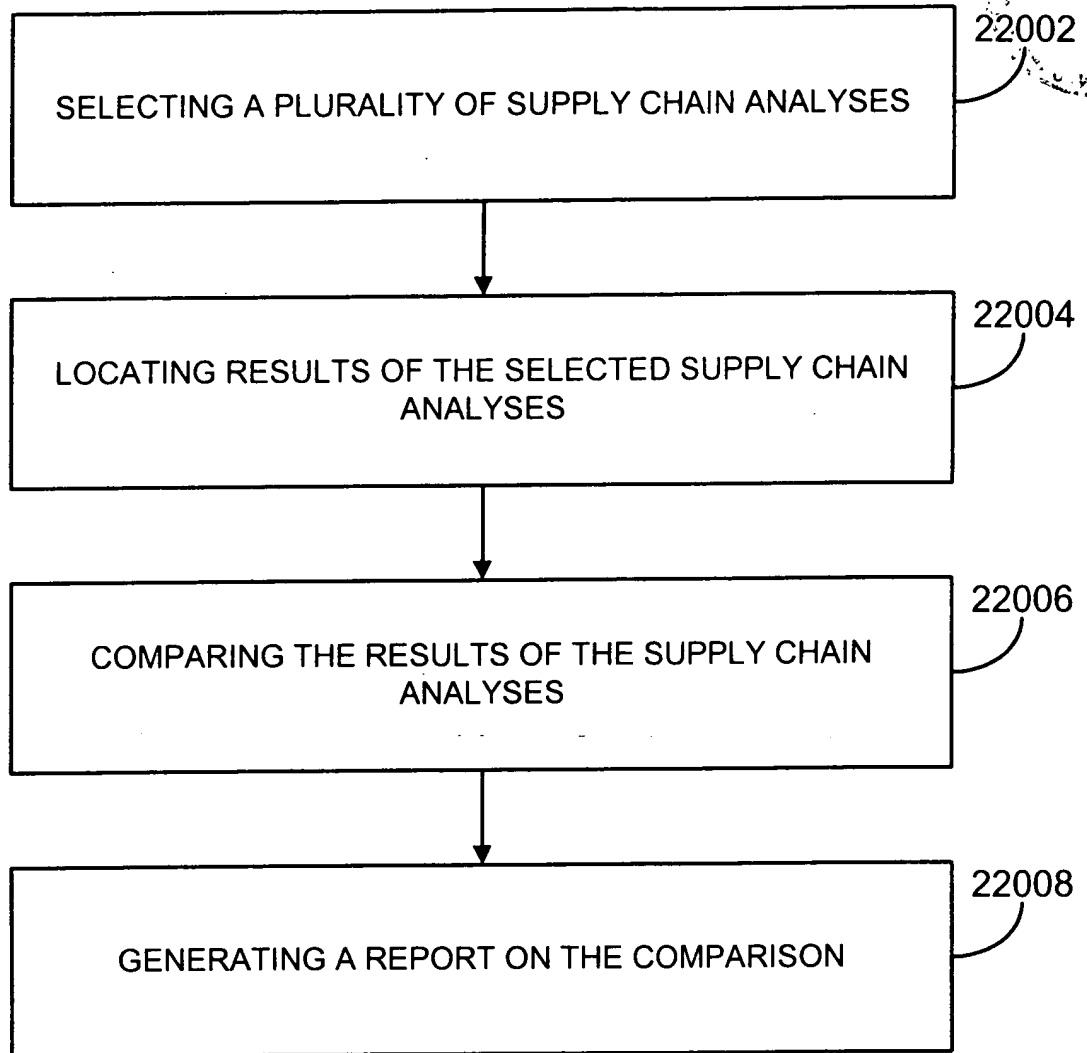
FIG. 218

21900



FIG. 219

22000



**FIG. 220**

22100



FIG. 221

22200

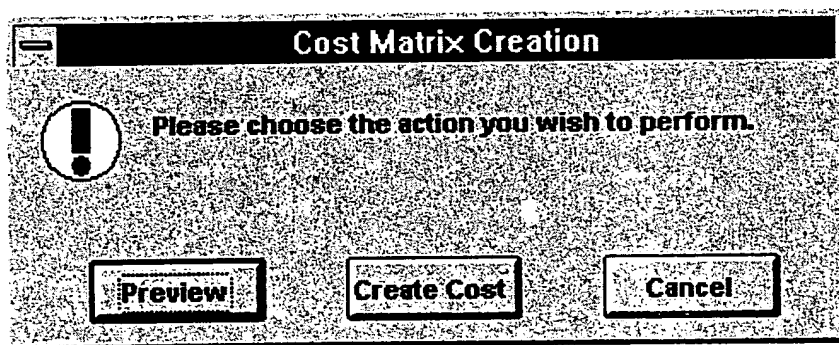


FIG. 222





Supply Patronage Sales/Inv Utilities Data Options

Supplier ...	Least Cost	Contract
Supplier Site ...		
Distributor ...		
DC ...		
Item ...		
Proposal ...		
Least Cost Analysis ...		
Formula Pricing ...	Edit / View	
Contract ...	New (Using Previous)	
Cost ...		
Vendor Rating ...		
Contact Management ...		
Logistics & Distribution ...		
Bakery Coverage ...		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98												
General Info Pricing Freight Formulas Block Cost Adjustments												
Date	FRSH DOM 58% TRIM	FRSH DOM 65% TRIM	FRSH DOM 77% TRIM	FRSH DOM 75% TRIM	FRSH DOM 88% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN VW	FRZN DOM 90% LEAN BL	BMP AUS 90% LEAN	Lean Fine Tdr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.9700	0.9200	0.8393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

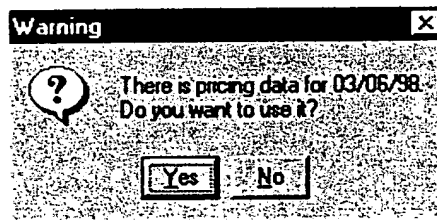


FIG. 226

22700

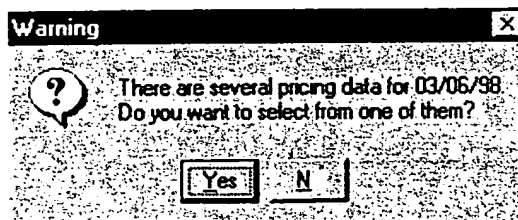
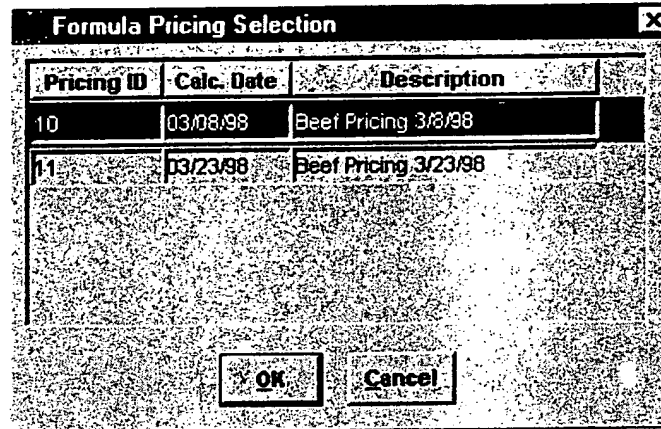


FIG. 227

22800



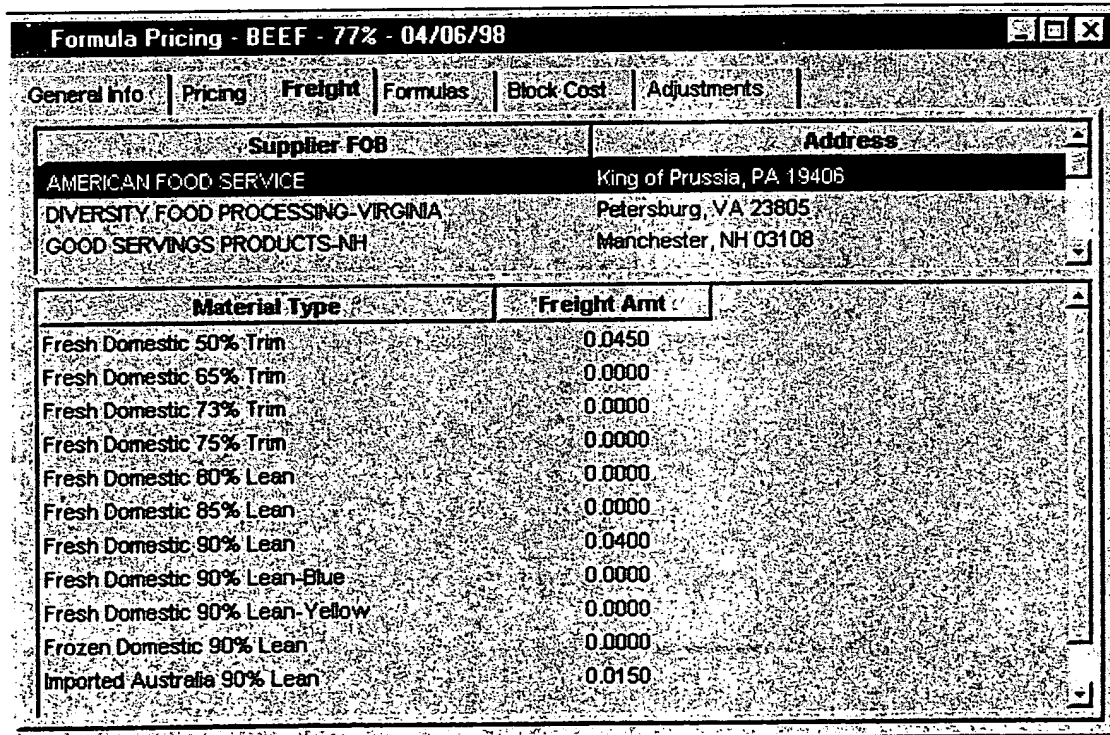
A dialog box titled "Formula Pricing Selection" with a close button (X) in the top right corner. It contains a table with three columns: "Pricing ID", "Calc. Date", and "Description".

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

At the bottom of the dialog box are two buttons: "OK" and "Cancel".

FIG. 228

22900



A window titled "Formula Pricing - BEEF - 77% - 04/06/98" with standard window controls (minimize, maximize, close) in the top right corner. It features a tabbed interface with tabs for "General Info", "Pricing", "Freight", "Formulas", "Block Cost", and "Adjustments". The "Freight" tab is currently selected.

Under the "Freight" tab, there are two main sections:

- Supplier FOB**: A list of suppliers.
 

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108
- Material Type**: A list of material types with their corresponding freight amounts.
 

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23100

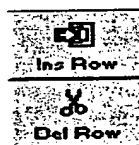
Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHL-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

**FIG. 231**

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info   Pricing   Freight   Formulas   Block Cost   Adjustments						
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9666	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount   Adjustment Desc						
0.1500	Upcharge					

FIG. 232



23300



23302

FIG. 233

23400



FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Packaging	Sales/Inv	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236